

Memorandum



CITY OF DALLAS

DATE July 25, 2025

TO Honorable Mayor and Members of the City Council

SUBJECT **Sales Tax Receipts**

The May 2025 sales tax receipts from the State Comptroller's Office are \$35.8 million and represent a 0.3% decrease in total collections compared to the same reporting period last year. Over the most recent 12 months, sales tax receipts have increased by 2.7%.

- May 2024 actual \$35,883,360
- May 2025 budget \$38,256,870
- May 2025 actual \$35,789,566

May's receipts represent the eighth month of FY 2024-25 collections. Year-to-date collections are \$3.0 million below our year-to-date budget. The FY 2024-25 budget for sales tax is \$463.8 million, and the year-end forecast is \$459.1 million due to actual collection trends and analysis provided by our contract economist.

We will continue to monitor our sales tax forecast closely, consult with our contract economist, and keep you informed.

If you have any questions, please contact me or Janette Weedon, Director of Budget & Management Services.

Jack Ireland
Chief Financial Officer

[Attachment]

c: Kimberly Bizer Tolbert, City Manager
Tammy Palomino, City Attorney
Mark Swann, City Auditor
Billerae Johnson, City Secretary
Preston Robinson, Administrative Judge
Dominique Artis, Chief of Public Safety
Dev Rastogi, Assistant City Manager

M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager
Alina Ciocan, Assistant City Manager
Donzell Gipson, Assistant City Manager
Robin Bentley, Assistant City Manager
Ahmad Goree, Chief of Staff to the City Manager
Directors and Assistant Directors

Sales Tax

as of May 2025

Month	Actual FY 2023-24	Budget FY 2024-25	Actual FY 2024-25	YTD Variance FY 2024-25	YTD Variance FY 2024-25	FY 2024-25	FY 2024-25
				Actuals versus	Actuals versus	Actuals versus	Actuals versus
				FY 2023-24 Actuals (\$)	FY 2023-24 Actuals (%)	Budget (\$)	Budget (%)
October	\$ 36,363,830	\$ 36,676,809	\$ 37,941,883	\$ 1,578,053	4.3%	\$ 1,265,074	3.4%
November	\$ 34,953,101	\$ 36,351,211	\$ 36,824,576	\$ 1,871,476	5.4%	\$ 473,365	1.3%
December	\$ 57,918,035	\$ 46,755,105	\$ 45,792,333	\$ (12,125,702)	-20.9%	\$ (962,772)	-2.1%
January	\$ 19,203,209	\$ 33,954,794	\$ 33,352,638	\$ 14,149,429	73.7%	\$ (602,156)	-1.8%
February	\$ 33,405,228	\$ 33,456,502	\$ 31,749,033	\$ (1,656,194)	-5.0%	\$ (1,707,469)	-5.1%
March	\$ 40,335,594	\$ 43,359,048	\$ 45,260,012	\$ 4,924,417	12.2%	\$ 1,900,964	4.4%
April	\$ 35,556,170	\$ 37,260,732	\$ 36,407,584	\$ 851,415	2.4%	\$ (853,148)	-2.3%
May	\$ 35,883,360	\$ 38,256,870	\$ 35,789,566	\$ (93,794)	-0.3%	\$ (2,467,304)	-6.4%
June	\$ 39,993,649	\$ 42,513,372					
July	\$ 34,048,392	\$ 36,434,133					
August	\$ 34,012,178	\$ 36,415,165					
September	\$ 37,993,162	\$ 42,370,330					
Total	\$ 439,665,908	\$ 463,804,071	\$ 303,117,626	\$ 9,499,099	3.2%	\$ (2,953,445)	-1.0%

