



Agenda Information Sheet

File #: 19-237

Item #: 26.

STRATEGIC PRIORITY: Public Safety
AGENDA DATE: February 27, 2019
COUNCIL DISTRICT(S): All
DEPARTMENT: Office of Procurement Services
EXECUTIVE: Elizabeth Reich

SUBJECT

Authorize a one-year master agreement for the purchase of **(1)** 21 pieces of fleet vehicles and equipment for the Fire-Rescue Department - Siddons Martin Emergency Group, LLC in the amount of \$9,949,206.18 through the Houston-Galveston Area Council of Governments cooperative agreement; and **(2)** 100 squad cars for the Police Department - Freedom Dodge in the amount of \$4,363,900.00 through the Texas Association of School Boards cooperative agreement - Total not to exceed \$14,313,106.18 - Financing: General Fund (\$3,359,439.00), Master Lease-Equipment Fund (\$10,784,821.18), and Communication Service Fund (\$168,846.00)

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis.

The City conducts an evaluation on vehicles and equipment using established criteria before replacement occurs. This evaluation includes life-to-date maintenance cost, recommended replacement mileage, and recommended replacement life. This purchase includes the replacement of 120 vehicles and equipment and 1 new unit.

This master agreement will allow for the purchase of a total of 121 fleet vehicles and equipment for Police and Fire-Rescue departments. Below is a list of the units:

- Police squad cars with partition - 40 (DPD)
- Police squad cars without partition - 60 (DPD)
- Aerial ladder trucks - 3 (DFD)
- Pumper trucks - 3 (DFD)
- Air truck - 1 (DFD)
- Rescues (ambulances) - 12 (DFD)
- Lake fire boat - 1 (DFD)
- Swift water rescue vehicle - 1 (DFD)

The Houston-Galveston Area Council of Governments and the Texas Association of School Boards cooperative agreements are authorized by Chapter 791 of the Texas Government Code and Subchapter F, Chapter 271, Texas Local Government Code. Section 271.102 of the Texas Local Government Code authorizes a local government to participate in a Cooperative Purchasing Program with another local government or a local cooperative organization.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On October 22, 2014, City Council authorized the purchase of 137 squad cars for Police with Dallas Dodge Chrysler Jeep by Resolution No. 14-1781.

On June 17, 2015, City Council authorized the purchase of 105 squad cars for Police with Chaperral Dodge, Inc. dba Dallas Dodge Chrysler Jeep by Resolution No. 15-1231.

On December 9, 2015, City Council authorized a one-year master agreement for the purchase of one hundred fleet vehicles and equipment with Chastang Ford, Southwest International Trucks, Inc., Austin Truck & Equipment, LTD dba Freightliner of Austin, Holt Texas, Ltd. dba Holt Cat, RDO Equipment Company, BTE Body Company, Inc., Clark Equipment Company dba Bobcat Company, Kirby-Smith Machinery, Inc., Landmark Equipment, Inc. and Darr Equipment; one hundred eighty-one fleet vehicles with Sam Pack's Five Star Ford, Ltd.; eighty-three Police fleet and equipment with Freedom Dodge, Kinloch Equipment and Supply, Inc. and Blueline Rental, LLC; and twenty-one fleet vehicles with Freedom Chevrolet by Resolution No. 15-2199.

On May 11, 2016, City Council authorized the purchase of eleven pieces of fleet vehicles and equipment with Briggs Equipment, Darr Equipment, Southwest International Trucks, Inc., Kirby-Smith Machinery, RDO Equipment, Austin Truck and Equipment, LTD dba Freightliner of Austin, Central Texas Heavy Equipment Co., Inc.; four pieces of fleet vehicles with Sam Pack's Five Star Ford; two pieces of fleet equipment with Rush Truck Centers of Texas, LP; and two fleet vehicles with Freedom Dodge dba Duncanville Automotive by Resolution No. 16-0717.

On June 22, 2016, City Council authorized the purchase of twenty-three pieces of fleet vehicles and equipment with Hudson Bus Sales, LLC and Metro Fire Apparatus Specialists, Inc.; one pumper truck with Brasada Ford, Ltd.; and one excavator with mower attachment with Landmark Equipment, Inc. by Resolution No. 16-1053.

On September 28, 2016, City Council authorized the purchase of four fleet vehicles for Fire-Rescue with Sam Pack's Five Star Ford by Resolution No. 16-1551.

On January 25, 2017, City Council authorized a one-year master agreement for the purchase of 85 pieces of fleet equipment with Chastang Ford, Holt Texas, Ltd., BTE Body Co., Inc., Austin Truck and Equipment dba Freightliner of Austin, Southwest International Trucks, Inc., RDO Equipment Co., Sam Pack's Five Star Ford, and Landmark Equipment; 157 fleet vehicles and equipment with Sam Pack's Five Star Ford; 107 fleet vehicles with Freedom Chevrolet; and 2 pieces of fleet equipment with Wausau Equipment Company, Inc. by Resolution No. 17-0181.

On May 24, 2017, City Council authorized the purchase of 28 pieces of fleet vehicles and equipment with Metro Fire Apparatus Specialists, Daco Fire Equipment, Hudson Bus Sales, LLC, Rush Truck Centers of Texas, LP, Silsbee Ford, Inc., Cues, Inc., Johnston North America, Inc., and Houston

Freightliner, Inc.; 8 pieces of fleet and equipment with Bond Equipment, Austin Truck & Equipment, Ltd. dba Freightliner of Austin, RDO Equipment, Chastang Ford, and Briggs Equipment; and 20 pieces of fleet and equipment with Sam Pack's Five Star Ford by Resolution No. 17-0827.

On February 28, 2018, City Council authorized a one-year master agreement for the purchase of 549 pieces of fleet vehicles and equipment with Austin Truck & Equipment, LTD dba Freightliner of Austin, Sam Pack's Five Star Ford, Freedom Dodge dba Duncanville Automotive, Holt Texas, LTD, Chastang Ford, BTE Body Co., Inc., Freedom Chevrolet dba Duncanville Automotive, Grande Truck Center, Bond Equipment, Rush Truck Centers of Texas, LP dba Rush Truck Center Dallas Light and Medium Duty, and Landmark Equipment; 56 pieces of fleet vehicles and equipment with Siddons Emergency Group, LLC, Hudson Bus Sales, LLC dba Hudson Emergency Vehicle Sales, Sam Pack's Five Star Ford, and Houston Freightliner, Inc.; 89 pieces of fleet vehicles with Sam Pack's Five Star Ford; 9 pieces of fleet vehicles with Southwest International Trucks, Inc.; and 1 piece of equipment with East Texas Mack Sales, LLC by Resolution No. 18-0374.

On August 22, 2018, City Council authorized a one-year master agreement for the purchase of two pieces of fleet vehicles with Siddons Martin Emergency Group, LLC, and Houston Freightliner, Inc.; six pieces of equipment with Dickson Equipment Co., Inc.; five pieces of equipment with Rush Truck Centers of Texas, LP, Kirby-Smith Machinery, Four Brothers Outdoor Power and RDO Equipment Co.; four pieces of equipment with Scully's Aluminum Boats, Inc.; and four pieces of fleet vehicles with Sam Pack's Five Star Ford by Resolution No. 18-1145.

City Council will be briefed by memorandum regarding this matter on February 15, 2019.

Information about this item will be provided to the Public Safety & Criminal Justice Committee on February 25, 2019.

FISCAL INFORMATION

General Fund - \$3,359,439.00
Master Lease-Equipment Fund - \$10,784,821.18
Communication Service Fund - \$168,846.00

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	Category	M/WBE Goal	M/WBE %	M/WBE \$
\$14,313,106.18	CO-OP	N/A	N/A	N/A
<ul style="list-style-type: none"> The Business Inclusion and Development Plan does not apply to Cooperative Purchasing Agreements (CO-OPs). 				

PROCUREMENT INFORMATION

Method of Evaluation for Award Type:

Cooperative Purchasing	<ul style="list-style-type: none">• Cooperative Purchasing Agreements enable the City to associate with State agencies, other local governments, or local cooperative organizations comprised of other state and local governments, to leverage market buying power and enable the City to purchase goods or services at lower prices• Cooperative Purchasing is an alternative method of meeting the requirements for competitive bidding or competitive sealed proposals, not an exception from that requirement
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OWNERS

Siddons Martin Emergency Group, LLC

Patrick Siddons, Principal
Kirk Givler, Vice President Sales

Freedom Dodge

Carmine Colella, President
Ronnie Huffman, Vice President
David Drucker, Secretary
Craig Davis, Treasurer

February 27, 2019

WHEREAS, on October 22, 2014, City Council authorized the purchase of 137 squad cars for Police with Dallas Dodge Chrysler Jeep by Resolution No. 14-1781; and

WHEREAS, on June 17, 2015, City Council authorized the purchase of 105 squad cars for Police with Chaperral Dodge, Inc. dba Dallas Dodge Chrysler Jeep by Resolution No. 15-1231; and

WHEREAS, on December 9, 2015, City Council authorized a one-year master agreement for the purchase of one hundred fleet vehicles and equipment with Chastang Ford in the amount of \$3,629,204.00, Southwest International Trucks, Inc. in the amount of \$2,809,369.00, Austin Truck & Equipment, LTD dba Freightliner of Austin in the amount of \$2,224,153.00, Holt Texas, Ltd. dba Holt Cat in the amount of \$1,302,446.00, RDO Equipment Company in the amount of \$1,710,940.00, BTE Body Company, Inc. in the amount of \$925,174.00, Clark Equipment Company dba Bobcat Company in the amount of \$465,363.00, Kirby-Smith Machinery, Inc. in the amount of \$78,178.00, Landmark Equipment, Inc. in the amount of \$73,751.00, and Darr Equipment in the amount of \$27,395.00; one hundred eighty-one fleet vehicles with Sam Pack's Five Star Ford, Ltd. in the amount of \$4,331,599.00; eighty-three Police fleet and equipment with Freedom Dodge in the amount of \$1,764,139.00, Kinloch Equipment and Supply, Inc. in the amount of \$736,747.00, and Blueline Rental, LLC in the amount of \$358,365.00; and twenty-one fleet vehicles with Freedom Chevrolet in the amount of \$826,491.00, by Resolution No. 15-2199; and

WHEREAS, on May 11, 2016, City Council authorized the purchase of eleven pieces of fleet vehicles and equipment with Briggs Equipment in the amount of \$157,610.00, Darr Equipment in the amount of \$92,726.00, Southwest International Trucks, Inc. in the amount of \$156,547.00, Kirby-Smith Machinery in the amount of \$649,693.00, RDO Equipment in the amount of \$88,875.00, Austin Truck and Equipment, LTD dba Freightliner of Austin in the amount of \$347,425.00, Central Texas Heavy Equipment Co., Inc. in the amount of \$167,000.00; four pieces of fleet vehicles with Sam Pack's Five Star Ford in the amount of \$76,080.00; two pieces of fleet equipment with Rush Truck Centers of Texas, LP in the amount of \$384,030.00; and two fleet vehicles with Freedom Dodge dba Duncanville Automotive in the amount of \$52,200.00, by Resolution No. 16-0717; and

WHEREAS, on June 22, 2016, City Council authorized the purchase of twenty-three pieces of fleet vehicles and equipment with Hudson Bus Sales, LLC in the amount of \$2,665,662.00 and Metro Fire Apparatus Specialists, Inc. in the amount of \$7,053,525.00; one pumper truck with Brasada Ford, Ltd. in the amount of \$151,750.00; and one excavator with mower attachment with Landmark Equipment, Inc. in the amount of \$107,399.00, by Resolution No. 16-1053; and

February 27, 2019

WHEREAS, on September 28, 2016, City Council authorized the purchase of four fleet vehicles for Fire-Rescue with Sam Pack's Five Star Ford in the amount of \$121,381.00, by Resolution No. 16-1551; and

WHEREAS, on January 25, 2017, City Council authorized a one-year master agreement for the purchase of 85 pieces of fleet equipment with Chastang Ford in the amount of \$5,747,210.00, Holt Texas, Ltd. in the amount of \$3,004,194.00, BTE Body Co., Inc. in the amount of \$1,623,647.00, Austin Truck and Equipment dba Freightliner of Austin in the amount of \$1,173,754.00, Southwest International Trucks, Inc. in the amount of \$705,197.00, RDO Equipment Co. in the amount of \$385,605.00, Sam Pack's Five Star Ford in the amount of \$99,064.00, and Landmark Equipment in the amount of \$17,436.00; 157 fleet vehicles and equipment with Sam Pack's Five Star Ford in the amount of \$4,868,401.00; 107 fleet vehicles with Freedom Chevrolet in the amount of \$3,289,989.00; and 2 pieces of fleet equipment with Wausau Equipment Company, Inc. in the amount of \$371,411.00, by Resolution No. 17-0181; and

WHEREAS, on May 24, 2017, City Council authorized the purchase of 28 pieces of fleet vehicles and equipment with Metro Fire Apparatus Specialists in the amount of \$5,779,817.00, Daco Fire Equipment in the amount of \$1,663,124.00, Hudson Bus Sales, LLC in the amount of \$1,534,608.00, Rush Truck Centers of Texas, LP in the amount of \$319,062.00, Silsbee Ford, Inc. in the amount of \$316,938.00, Cues, Inc. in the amount of \$169,500.00, Johnston North America, Inc. in the amount of \$140,600.00, and Houston Freightliner, Inc. in the amount of \$51,717.00; 8 pieces of fleet and equipment with Bond Equipment in the amount of \$1,000,560.00, Austin Truck & Equipment, Ltd. dba Freightliner of Austin in the amount of \$148,532.00, RDO Equipment in the amount of \$111,750.00, Chastang Ford in the amount of \$83,879.00, and Briggs Equipment in the amount of \$59,874.00; and 32 pieces of fleet and equipment with Sam Pack's Five Star Ford in the amount of \$1,280,05.00, by Resolution No. 17-0827; and

February 27, 2019

WHEREAS, on February 28, 2018, City Council authorized a one-year master agreement for the purchase of 549 pieces of fleet vehicles and equipment with Austin Truck & Equipment, LTD dba Freightliner of Austin in the amount of \$7,739,741.00, Sam Pack's Five Star Ford in the amount of \$7,336,461.00, Freedom Dodge dba Duncanville Automotive in the amount of \$3,915,044.00, Holt Texas, LTD in the amount of \$3,836,090.00, Chastang Ford in the amount of \$3,503,450.00, BTE Body Co., Inc. in the amount of \$1,121,466.00, Freedom Chevrolet dba Duncanville Automotive in the amount of \$534,680.00, Grande Truck Center in the amount of \$380,778.00, Bond Equipment in the amount of \$273,429.00, Rush Truck Centers of Texas, LP dba Rush Truck Center Dallas Light and Medium Duty in the amount of \$259,328.00, and Landmark Equipment in the amount of \$154,388.00; 56 pieces of fleet vehicles and equipment with Siddons Emergency Group, LLC in the amount of \$7,548,946.00, Hudson Bus Sales, LLC dba Hudson Emergency Vehicle Sales in the amount of \$4,196,597.00, Sam Pack's Five Star Ford in the amount of \$599,212.00, and Houston Freightliner, Inc. in the amount of \$344,746.00; 89 pieces of fleet vehicles with Sam Pack's Five Star Ford in the amount of \$2,914,138.00; 9 pieces of fleet vehicles with Southwest International Trucks, Inc. in the amount of \$1,766,519.00; and 1 piece of equipment with East Texas Mack Sales, LLC in the amount of \$264,125.00, by Resolution No. 18-0374; and

WHEREAS, on August 22, 2018, City Council authorized a one-year master agreement for the purchase of two pieces of fleet vehicles with Siddons Martin Emergency Group, LLC, and Houston Freightliner, Inc.; six pieces of equipment with Dickson Equipment Co., Inc.; five pieces of equipment with Rush Truck Centers of Texas, LP, Kirby-Smith Machinery, Four Brothers Outdoor Power and RDO Equipment Co.; four pieces of equipment with Scully's Aluminum Boats, Inc.; and four pieces of fleet vehicles with Sam Pack's Five Star Ford by Resolution No. 18-1145; and

WHEREAS, on December 12, 2018, City Council authorized the purchase of one-hundred nine pieces of fleet vehicles and equipment with Chastang Ford, Holt Texas, Ltd., Austin Truck and Equipment, Ltd. dba Freightliner of Austin, Sam Pack's Five Star Ford, Southwest International Trucks, Inc., Kirby-Smith Machinery, Kinloch Equipment & Supply, Inc., Freedom Chevrolet, Rush Truck Centers Of Texas, LP; seventy-three pieces of fleet vehicles with Sam Pack's Five Star Ford; four pieces of fleet equipment with Dickson Equipment Co., Inc., Holt Texas, Ltd.; nine pieces of fleet vehicles with Longhorn Harley-Davidson by Resolution No. 18-1807.

Now, Therefore,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

February 27, 2019

SECTION 1. That a master agreement for the purchase of **(1)** 21 pieces of fleet vehicles and equipment for the Fire-Rescue Department is authorized with Siddons Martin Emergency Group, LLC (VS90252) in the amount of \$9,949,206.18 through the Houston-Galveston Area Council of Governments cooperative agreement; and **(2)** 100 squad cars for the Police Department is authorized with Freedom Dodge (VS0000077189) in the amount of \$4,363,900.00 through the Texas Association of School Boards cooperative agreement, approved as to form by the City Attorney, for a term of one year, in a total amount not to exceed \$14,313,106.18.

SECTION 2. That the Purchasing Agent is authorized, upon appropriate request and documented need by a user department, to issue a purchase order for 121 fleet vehicles and equipment. If a written contract is required or requested for any or all purchases for 121 fleet vehicles and equipment under the master agreement instead of individual purchase orders, the City Manager is hereby authorized to execute a contract, approved as to form by the City Attorney.

SECTION 3. That in order to reimburse and finance the lease/purchase acquisition of the equipment described herein over a period not to exceed the estimated useful life (10 years) thereof, any Authorized Officer of the City designated in the Master Equipment Lease/Purchase Agreement (the "Master Lease") between Banc of America Public Capital Corp and the City is hereby authorized and directed to execute, acknowledge and deliver a Schedule A (as defined in the Master Lease) pertaining to such equipment including all attachments, financing statements and schedules thereto, in substantially the form attached to the Master Lease, with such changes as the signing officer shall determine to be advisable. Each Authorized Officer of the City is also authorized to execute, acknowledge and deliver any other agreement, instrument, certificate, representation and document, and to take any other action as may be advisable, convenient or necessary to enter into such Schedule A. The financing terms for such equipment, to be determined pursuant to the provisions of the Master Lease and reflected in such Schedule A, and the granting of a security interest in the financed equipment pursuant to the Master Lease, are hereby approved.

SECTION 4. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$14,313,106.18 to Siddons Martin Emergency Group, LLC and Freedom Dodge from Master Agreement Contract No. POM-2019-00008845.

SECTION 5. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.