

KEY FOCUS AREA: E-Gov
AGENDA DATE: September 21, 2016
COUNCIL DISTRICT(S): N/A
DEPARTMENT: Office of Financial Services
CMO: Elizabeth Reich, 670-7804
MAPSCO: N/A

SUBJECT

A resolution ratifying the increase in total property tax revenues reflected in the FY 2016-17 budget - Revenue: \$66,117,860

BACKGROUND

The Local Government Code requires the governing body to ratify the property tax revenue increase reflected in the budget. The FY 2016-17 General Fund and Debt Service Fund budgets reflect a \$66,117,860 increase in property tax revenue based on a tax rate of \$0.7842 per \$100 of assessed valuation. Of that amount, \$19,886,186 in tax revenue will be generated from new property added to the tax roll this year.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

City Council was briefed on the City Manager's Proposed FY 2016-17 Budget on August 9, 2016.

FISCAL INFORMATION

Revenue: \$66,117,860

September 21, 2016

WHEREAS, Section 102.007 of the Texas Local Government Code requires the ratification of the property tax increase, and

WHEREAS, the City Council now desires an increase in revenue from property taxes for the 2016-2017 fiscal year.

Now, Therefore,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That the FY 2016-17 General Fund and Debt Service Fund budgets will raise more total property taxes than the last year's budget by \$66,117,860 or 8.27%, and of that amount \$19,886,186 in tax revenue will be raised from new property added to the tax roll this year.

Section 2. That the property tax revenue increase reflected in the FY 2016-17 budget is hereby ratified.

Section 3. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

KEY FOCUS AREA: E-Gov

AGENDA DATE: September 21, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
City Controller

CMO: Elizabeth Reich, 670-7804

MAPSCO: N/A

SUBJECT

Authorize **(1)** a consulting contract for actuarial services related to the Dallas Police and Fire Pension System; and **(2)** an increase in appropriations in the amount of \$414,000, from \$56,671,112 to \$57,085,112 in the Non-Departmental budget - Deloitte Consulting, LLP - Not to exceed \$414,000 - Financing: Contingency Reserve Funds

BACKGROUND

This consulting contract allows for actuarial review and recommendations for changes to the City's public safety employee retirement benefits program.

On March 25, 2016, the City of Dallas entered into a contract with Deloitte Consulting, LLP (Deloitte) to provide actuarial services related to the Dallas Police and Fire Pension System (DPFP). The City has a need to continue to retain Deloitte's services as it moves forward with the DPFP, its members and the City Council in developing the final plan. Services under this contract may include:

- Analyzing options beyond the three which were required to be submitted in the original contract
- Advising the City on potential future alternatives presented by the DPFP
- Attending additional stakeholder meetings
- Other actuarial services related to the work and analysis already performed by Deloitte

Since much of the additional services rely on Deloitte's documented understanding of the actuarial results of DPFP's actuaries, Segal Consulting, it would not be feasible for another firm to attempt to replicate that work. For this reason, Deloitte is uniquely qualified to continue to provide actuarial services and advice to the City of Dallas.

In accordance with Administrative Directive 4-5, Paragraph 9.3.5, Special Needs Justification was approved to contract with Deloitte Consulting, LLP.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

Information about this item was provided to the Budget, Finance and Audit Committee on March 21, 2016.

On March 23, 2016, City Council authorized a consulting contract for actuarial services related to the Dallas Police and Fire Pension System by Resolution No. 16-0492.

Information about this item will be provided to the Budget, Finance and Audit Committee on September 19, 2016.

FISCAL INFORMATION

\$414,000.00 - Contingency Reserve Funds

ETHNIC COMPOSITION

Deloitte Consulting, LLP

White Male	171	White Female	96
Black Male	5	Black Female	14
Hispanic Male	24	Hispanic Female	9
Other Male	254	Other Female	64

OWNER

Deloitte Consulting, LLP

Janet Footty, Chief Executive Officer

September 21, 2016

WHEREAS, on March 23, 2016, City Council authorized a consulting contract for actuarial services related to the Dallas Police and Fire Pension System by Resolution No. 16-0492;

NOW, THEREFORE,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That the City Manager is hereby authorized to execute a consulting contract with Deloitte Consulting, LLP (516612) for actuarial services related to the Dallas Police and Fire Pension System, in an amount not to exceed \$414,000.00, upon approval as to form by the City Attorney.

Section 2. That the Chief Financial Officer is hereby authorized to transfer funds in an amount not to exceed \$414,000 from Fund 0001, Dept. NBG, Unit 1000, Revenue Source RTRF, to Fund 0001, Dept. BMS, Unit 1991, Revenue Source 9229; and a clearing entry in the same amount, to Fund 0001, Dept. BMS, BSA 0991 (Debt) and to Fund 0001, Dept. BMS, BSA 0950 (Credit).

Section 3. That the City Manager is hereby authorized to increase appropriations in an amount not to exceed \$414,000 in Fund 0001, Dept. BMS, Unit 1991, Object 3070; increase total General Fund expenditure appropriations by \$414,000, from \$1,149,412,607 to \$1,149,826,607; and increase total General Fund revenue appropriations by \$414,000, from \$1,149,412,607 to \$1,149,826,607.

Section 4. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$414,000.00 (subject to appropriations) from Consulting Contract number MASC-CCO-000000000381.

Section 5. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize **(1)** a consulting contract for actuarial services related to the Dallas Police and Fire Pension System; and **(2)** an increase in appropriations in the amount of \$414,000, from \$56,671,112 to \$57,085,112 in the Non-Departmental budget - Deloitte Consulting, LLP - Not to exceed \$414,000 - Financing: Contingency Reserve Funds

Deloitte Consulting, LLP is a local, non-minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use their own workforce.

PROJECT CATEGORY: Other Services

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$414,000.00	100.00%
Total non-local contracts	\$0.00	0.00%
TOTAL CONTRACT	\$414,000.00	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	\$0.00	0.00%	\$0.00	0.00%

KEY FOCUS AREA: E-Gov
AGENDA DATE: September 28, 2016
COUNCIL DISTRICT(S): All
DEPARTMENT: Business Development & Procurement Services
Communication and Information Services
CMO: Elizabeth Reich, 670-7804
Mark McDaniel, 670-3256
MAPSCO: N/A

SUBJECT

Authorize a three-year maintenance and support contract for printer repair services - NovaCopy, Inc., most advantageous proposer of five - Not to exceed \$363,766 - Financing: Current Funds (subject to annual appropriations)

BACKGROUND

This action does not encumber funds; the purpose of this maintenance and support contract is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis.

This maintenance and support contract will provide print repairs which includes rebuilding, diagnostic testing and repair of the City's inventory of printers. This does not include repair of printers under current lease agreement.

This contract will allow printers, citywide to be repaired and serviced routinely, which will avoid an interruption in printing critical documents. Some critical printers include the printers utilized by the City Controller's Office to print approximately 6,000 payroll checks, 97,000 employee reimbursement checks and 14,000 W-2 forms. Additionally this service will be utilized by the Police to repair printer that provide latent print photos, photographic evidence, criminal histories of arrested persons, County Arrest Information, and driver's licenses printouts.

A four member committee from the following departments reviewed and evaluated the proposals:

- Court and Detention Services (1)
- Sustainable Development and Construction (1)
- Communication and Information Services (1)
- Business Development and Procurement Services (1)*

BACKGROUND (Continued)

*Business Development and Procurement Services only evaluated the cost.

The successful proposer was selected by the committee on the basis of demonstrated competence and qualifications under the following criteria:

- Cost 70%
- Experience and capability 30%

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services (BDPS) used its procurement system to send out 1,381 email bid notifications to vendors registered under respective commodities. To further increase competition, BDPS uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, notifications were sent by the BDPS' ResourceLINK Team (RLT) to 25 chambers of commerce, the DFW Minority Business Council and the Women's Business Council - Southwest, to ensure maximum vendor outreach.

The recommended vendor meets the wage floor rate of \$10.37 approved by City Council on November 10, 2015, by Resolution No. 15-2141.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

Information about this item will be provided to the Budget, Finance and Audit Committee on September 19, 2016.

FISCAL INFORMATION

\$363,766.00 - Current Funds (subject to annual appropriations)

M/WBE INFORMATION

196 - Vendors contacted
196 - No response
0 - Response (Bid)
0 - Response (No bid)
0 - Successful

1,381 M/WBE and Non-M/WBE vendors were contacted.

The recommended awardee has fulfilled the good faith requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 08-2826 as amended.

ETHNIC COMPOSITION

NovaCopy, Inc.

White Male	38	White Female	7
Black Male	6	Black Female	0
Hispanic Male	6	Hispanic Female	0
Other Male	0	Other Female	0

PROPOSAL INFORMATION

The following proposals were received from solicitation number BUZ1609 and were opened on March 8, 2016. This maintenance and support contract is being awarded in its entirety to the most advantageous proposer.

*Denotes successful proposer

<u>Proposers</u>	<u>Address</u>	<u>Score</u>	<u>Amount</u>
*NovaCopy, Inc.	4251 W. John Carpenter Fwy. Irving, TX 75063	95%	\$363,766.00
Office Store Depot, Inc.	530 S. Lake Ave. Suite 702 Pasadena, CA 91101	88%	\$425,105.85
Dynamic Advantage, Inc.	100 E Old Country Rd. Suite 5 Mineola, NY 11501	81%	\$467,592.25
Virtucom, Inc.	5060 Avalon Ridge Pkwy. Suite 300 Norcross, GA 30071	66%	\$645,863.50
Encon Systems, Ltd., Inc.	420 N. Town East Blvd. Sunnyvale, TX 75182	63%	\$713,043.75

OWNER

NovaCopy, Inc.

Darren Metz, President
Alex Brandon, Vice President

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize a three-year maintenance and support contract for printer repair services - NovaCopy, Inc., most advantageous proposer of five - Not to exceed \$363,766 - Financing: Current Funds (subject to annual appropriations)

NovaCopy, Inc. is a local, non-minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use the following sub-contractor.

PROJECT CATEGORY: Other Services

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$277,190.00	76.20%
Total non-local contracts	\$86,576.00	23.80%
TOTAL CONTRACT	\$363,766.00	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

<u>Non-local</u>	<u>Certification</u>	<u>Amount</u>	<u>Percent</u>
Image Matters	BMDFW022070917	\$86,576.00	100.00%
Total Minority - Non-local		\$86,576.00	100.00%

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$86,576.00	23.80%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	\$0.00	0.00%	\$86,576.00	23.80%

September 28, 2016

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That the City Manager is authorized to execute a maintenance and support contract with NovaCopy, Inc. (VS0000054485) for printer repair services for a term of three years in an amount not to exceed \$363,766.00, upon approval as to form by the City Attorney. If the service was bid or proposed on an as needed, unit price basis for performance of specified tasks, payment to NovaCopy, Inc. shall be based only on the amount of the services directed to be performed by the City and properly performed by NovaCopy, Inc. under the contract.

Section 2. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$363,766.00 (subject to annual appropriations) from Service Contract number BUZ1609.

Section 3. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

KEY FOCUS AREA: E-Gov

AGENDA DATE: September 28, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
Water Utilities

CMO: Elizabeth Reich, 670-7804
Mark McDaniel, 670-3256

MAPSCO: N/A

SUBJECT

Authorize a three-year service contract for cured-in-place pipe rehabilitation - Insituform Technologies, LLC, most advantageous proposer of three - Not to exceed \$7,173,511 - Financing: Water Utilities Capital Construction Funds

BACKGROUND

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis.

This service contract will allow Dallas Water Utilities (DWU) to perform cured-in-place pipe rehabilitation for sewer and water main lines as necessary. This seamless pipe repair restores structural integrity to existing lines, eliminates weakened joints and prevents root intrusion. The cured-in-place method creates a wall-to-wall seamless pipe lining inside the existing damaged pipe with limited excavation at the repair site. This method reduces repair time and allows DWU to maintain continuous service to the residents. The cured-in-place method will be used to rehabilitate wastewater mains ranging in size from six to thirty-six inches. DWU maintains 4,200 miles of wastewater mains throughout the City.

This solicitation was structured in a manner which required bidders to submit a response using unit pricing. This bid resulted in a 6.75% increase over comparable unit prices for the bid awarded in 2013.

BACKGROUND (Continued)

A five member evaluation committee was selected from the following departments:

- Business Development & Procurement Services (2)*
- Trinity Watershed Management (1)
- Water Utilities (2)

*Business Development & Procurement Services only evaluated cost and the Business Inclusion and Development Plan.

The successful proposer was selected by the committee on the basis of the following criteria:

- Cost 50 points
- Approach 15 points
- Business Inclusion and Development Plan 15 points
- Experience 10 points
- Functional Match 10 points

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services (BDPS) used its procurement system to send out 656 email bid notifications to vendors registered under respective commodities. To further increase competition, BDPS uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, notifications were sent by the BDPS' ResourceLINK Team (RLT) to 25 chambers of commerce, the DFW Minority Business Council and the Women's Business Council – Southwest, to ensure maximum vendor outreach.

The recommended vendor meets the wage floor rate of \$10.37 approved by City Council on November 10, 2015, by Resolution No. 15-2141.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On January 23, 2013, City Council authorized a three-year service contract for pipe rehabilitation using the cured-in-place pipe method by Resolution No. 13-0165.

Information about this item will be provided to the Budget, Finance and Audit Committee on September 19, 2016.

FISCAL INFORMATION

\$7,173,511.00 - Water Utilities Capital Construction Funds

M/WBE INFORMATION

173 - Vendors contacted
173 - No response
0 - Response (Bid)
0 - Response (No bid)
0 - Successful

656 - M/WBE and Non-M/WBE vendors were contacted

The recommended awardee has fulfilled the good faith requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 08-2826 as amended.

ETHNIC COMPOSITION

Insituform Technologies, LLC

White Male	373	White Female	69
Black Male	116	Black Female	20
Hispanic Male	61	Hispanic Female	1
Other Male	22	Other Female	2

PROPOSAL INFORMATION

The following proposals were received from solicitation number BMZ1605 and were opened on February 19, 2016. This service contract is being awarded in its entirety to the most advantageous proposer.

*Denotes successful proposer

<u>Proposers</u>	<u>Address</u>	<u>Score</u>	<u>Amount</u>
*Insituform Technologies, LLC	17988 Edison Ave. Chesterfield, MO 63005	100.00	\$ 7,173,511.00
Layne Inliner, LLC	4701 Decker Dr. Baytown, TX 77520	79.00	\$ 8,291,800.00
Repipe Construction LLC dba IPR South Central LLC	7600 S. Santa Fe Dr. Bldg. E Houston, TX 77061	60.67	\$14,058,449.00

OWNER

Insituform Technologies, LLC

Thomas Vossman, President

David Martin, Vice President

David Morris, Secretary

Kenneth Young, Treasurer

September 28, 2016

WHEREAS, on January 23, 2013, City Council authorized a three-year service contract for pipe rehabilitation using the cured-in-place pipe method by Resolution No. 13-0165; and,

WHEREAS, on April 19, 2016, Administrative Action No. 16-5724 authorized an extension to the service contract for five-months from January 22, 2016 to June 22, 2016;

NOW, THEREFORE,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That the City Manager is authorized to execute a service contract with Insituform Technologies, LLC (174419) for cured-in-place pipe rehabilitation for a term of three years in an amount not to exceed \$7,173,511.00, upon approval as to form by the City Attorney. If the service was bid or proposed on an as needed, unit price basis for performance of specified tasks, payment to Insituform Technologies, LLC, shall be based only on the amount of the services directed to be performed by the City and properly performed by Insituform Technologies, LLC, under the contract.

Section 2. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$7,173,511.00 from Service Contract number MASC DWU7A1322EA.

Section 3. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize a three-year service contract for cured-in-place pipe rehabilitation - Insituform Technologies, LLC, most advantageous proposer of three - Not to exceed \$7,173,511 - Financing: Water Utilities Capital Construction Funds

Insituform Technologies, LLC is a non-local, non-minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use their own workforce.

PROJECT CATEGORY: Other Services

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$0.00	0.00%
Total non-local contracts	\$7,173,511.00	100.00%
TOTAL CONTRACT	\$7,173,511.00	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	\$0.00	0.00%	\$0.00	0.00%

KEY FOCUS AREA: E-Gov

AGENDA DATE: September 28, 2016

COUNCIL DISTRICT(S): 2

DEPARTMENT: Business Development & Procurement Services
Convention and Event Services

CMO: Elizabeth Reich, 670-7804
Ryan S. Evans, 671-9837

MAPSCO: 45P

SUBJECT

Authorize a five-year service contract to provide chemicals, services and testing of the cooling and heating hydronic systems at the Kay Bailey Hutchison Convention Center Dallas - Chem-Aqua, Inc., most advantageous proposer of four - Not to exceed \$107,917 - Financing: Convention and Event Services Current Funds (subject to annual appropriations)

BACKGROUND

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for goods or services, for a specific term, which are ordered on an as needed basis.

This service contract will provide chemicals, service and testing for the cooling and heating hydronic systems at the Kay Bailey Hutchison Convention Center Dallas (KBHCCD). KBHCCD systems include thirteen centrifugal chillers, three high pressure steam boilers and seven hot water boilers with 13,600 tons of cooling capacity. This service contract will furnish all chemicals, chemical feed equipment, testing and the administering of chemicals to provide complete corrosion, scale and biological protection of all KBHCCD cooling and heating components. In addition to the regular monthly scheduled chemical maintenance, included will be a bi-monthly report of all tests performed with any recommendations to water conditions.

The KBHCCD covers 2.2 million square feet and hosts approximately 150 events per year. Up to 90,000 people may be attending an individual event at any one time, making it imperative that the heating and cooling systems work properly to maintain the comfort of all attendees.

BACKGROUND (Continued)

A five member committee from the following departments reviewed and evaluated the proposals:

- Convention and Event Services (2)
- Equipment and Building Services (1)
- Library (1)
- Business Development and Procurement Services (1)*

*Business Development and Procurement Services only evaluated the cost.

The successful proposer was selected by the committee on the basis of demonstrated competence and qualifications under the following criteria:

- Cost 35%
- Capability and expertise 35%
- Overall approach/methodology 30%

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services (BDPS) used its procurement system to send out 615 email bid notifications to vendors registered under respective commodities. To further increase competition, BDPS uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, notifications were sent by the BDPS' ResourceLINK Team (RLT) to 25 chambers of commerce, the DFW Minority Business Council and the Women's Business Council – Southwest, to ensure maximum vendor outreach.

The recommended vendor meets the wage floor rate of \$10.37 approved by City Council on November 10, 2015, by Resolution No. 15-2141.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On April 13, 2011, City Council authorized a five-year service contract for chemicals, service and testing of the Dallas Convention Center cooling and heating hyronic systems by Resolution No. 11-0908.

Information about this item will be provided to the Budget, Finance and Audit Committee on September 19, 2016.

FISCAL INFORMATION

\$107,916.60 - Convention and Event Services Current Funds (subject to annual appropriations)

M/WBE INFORMATION

71 - Vendors contacted
71 - No response
0 - Response (Bid)
0 - Response (No bid)
0 - Successful

615 - M/WBE and Non-M/WBE vendors were contacted

The recommended awardee has fulfilled the good faith requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 08-2826 as amended.

ETHNIC COMPOSITION

Chem-Aqua, Inc.

White Male	116	White Female	8
Black Male	4	Black Female	0
Hispanic Male	13	Hispanic Female	1
Other Male	5	Other Female	1

PROPOSAL INFORMATION

The following proposals were received from solicitation number BCZ1609 and were opened on May 20, 2016. This service contract is being awarded in its entirety to most advantageous proposer.

*Denotes successful proposer

<u>Proposers</u>	<u>Address</u>	<u>Scores</u>	<u>Amount</u>
*Chem-Aqua, Inc.	2727 Chemsearch Blvd. Irving, TX 75062	96.3%	\$107,916.60
SWE, Inc. dba Louisiana SWE Company	39478 Hwy. 190 E. Slidell, LA 70461	84.7%	\$114,300.00
Garratt-Callahan Company	50 Ingold Rd. Burlingame, CA 94010	71.0%	\$159,360.00
WESCO Chemical, Inc.	103 Industrial Dr. Waxahachie, TX 75165	75.7%	\$130,260.00

OWNER

Chem-Aqua, Inc.

Bill Bolton, President

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize a five-year service contract to provide chemicals, services and testing of the cooling and heating hydronic systems at the Kay Bailey Hutchison Convention Center Dallas - Chem-Aqua, Inc., most advantageous proposer of four - Not to exceed \$107,917 - Financing: Convention and Event Services Current Funds (subject to annual appropriations)

Chem-Aqua, Inc. is a local, non-minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use their own workforce.

PROJECT CATEGORY: Other Services

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$107,916.60	100.00%
Total non-local contracts	\$0.00	0.00%
TOTAL CONTRACT	\$107,916.60	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	<u>\$0.00</u>	<u>0.00%</u>	<u>\$0.00</u>	<u>0.00%</u>

September 28, 2016

WHEREAS, on April 13, 2011, City Council authorized a five-year service contract for chemicals, service and testing of the Dallas Convention Center cooling and heating hydronic systems by Resolution No. 11-0908; and,

WHEREAS, on July 21, 2016, Administrative Action No. 16-6554 authorized an increase and a seven-month extension to the service contract for HVAC chemical treatment and maintenance for the Kay Bailey Hutchison Convention Center Dallas from April 13, 2016 to November 13, 2016, in an amount not to exceed \$15,000.00, from \$120,884.40 to \$135,884.40;

NOW, THEREFORE,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That the City Manager is authorized to execute a service contract with Chem-Aqua, Inc. (518160) for chemicals, services and testing of the cooling and heating hydronic systems at the Kay Bailey Hutchison Convention Center Dallas for a term of five years in an amount not to exceed \$107,916.60, upon approval as to form by the City Attorney. If the service was bid or proposed on an as needed, unit price basis for performance of specified tasks, payment to Chem-Aqua, Inc. shall be based only on the amount of the services directed to be performed by the City and properly performed by Chem-Aqua, Inc. under the contract.

Section 2. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$107,916.60 (subject to annual appropriations) from Service Contract number BCZ1609.

Section 3. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

KEY FOCUS AREA: E-Gov

AGENDA DATE: September 28, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
Sanitation Services
Street Services
Trinity Watershed Management
Water Utilities
Park & Recreation

CMO: Elizabeth Reich, 670-7804
Joey Zapata, 670-3009
Jill A. Jordan, P.E., 670-5299
Mark McDaniel, 670-3256
Willis Winters, 670-4071

MAPSCO: N/A

SUBJECT

Authorize a three-year master agreement for the purchase of sod - Robert Denison dba Brokers Quality Grass in the amount of \$542,203, Blue Sky Sod Farm, LLC in the amount of \$156,357 and J&J Sod Company, LLC in the amount of \$128,728, lowest responsible bidders of three - Total not to exceed \$827,288 - Financing: Current Funds (\$694,016), Water Utilities Current Funds (\$117,477), Stormwater Drainage Management Current Funds (\$8,277) and Sanitation Current Funds (\$7,518)

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis.

This master agreement will allow for the purchase of a variety of sod for use on City property. Sod will be used to establish or replace areas where maintenance and repairs have been performed on the City's rights-of-way, creeks, channels and the floodway system, including levee/sump side repairs, curb, gutter and sidewalk replacement and on roadside and creek drainage areas.

BACKGROUND (Continued)

Additionally, this master agreement will provide sod necessary to maintain the desired level of quality grounds, fairways and fields. The Park and Recreation Department maintains the grounds at six 18-hole golf courses, and over 200 adult and youth athletic fields, including 13 football fields, 96 soccer fields, 105 softball fields, 17 baseball fields, two rugby fields and two cricket fields.

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services (BDPS) used its procurement system to send out 1,271 email bid notifications to vendors registered under respective commodities. To further increase competition, BDPS uses historical solicitation information, the internet and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, notifications were sent by the BDPS' ResourceLINK Team (RLT) to 25 chambers of commerce, the DFW Minority Business Council and the Women's Business Council – Southwest, to ensure maximum vendor outreach.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On June 27, 2012, City Council authorized a two-year master agreement for trees, bedding plants, seed and sod by Resolution No. 12-1613.

The Park and Recreation Board approved this item on September 1, 2016.

Information about this item will be provided to the Budget, Finance and Audit Committee on September 19, 2016.

FISCAL INFORMATION

\$694,015.83 - Current Funds

\$117,477.00 - Water Utilities Current Funds

\$ 8,277.00 - Stormwater Drainage Management Funds

\$ 7,517.50 - Sanitation Current Funds

M/WBE INFORMATION

196 - Vendors contacted

196 - No response

0 - Response (Bid)

0 - Response (No bid)

0 - Successful

1,271 - M/WBE and Non-M/WBE vendors were contacted

M/WBE INFORMATION (Continued)

The recommended awardees have fulfilled the good faith requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 12-2236 as amended.

ETHNIC COMPOSITION

Robert Denison dba Brokers Quality Grass

White Male	0	White Female	1
Black Male	5	Black Female	2
Hispanic Male	5	Hispanic Female	0
Other Male	0	Other Female	0

Blue Sky Sod Farm, LLC

White Male	3	White Female	2
Black Male	5	Black Female	0
Hispanic Male	11	Hispanic Female	1
Other Male	0	Other Female	0

J&J Sod Company, LLC

White Male	0	White Female	1
Black Male	0	Black Female	0
Hispanic Male	4	Hispanic Female	1
Other Male	0	Other Female	0

BID INFORMATION

The following bids were received from solicitation number BC1603 and were opened on May 13, 2016. This master agreement is being awarded to the lowest responsive and responsible bidders by line. Information related to this solicitation is available upon request.

*Denotes successful bidders

<u>Bidders</u>	<u>Address</u>	<u>Amount of Bid</u>
*Robert Denison dba Brokers Quality Grass	1856 N. I-35E Carrollton, TX 75006	Multiple Lines
*Blue Sky Sod Farm, LLC	621 Wolf Springs Rd. Dallas, TX 75125	Multiple Lines

BID INFORMATION (Continued)

<u>Bidders</u>	<u>Address</u>	<u>Amount of Bid</u>
*J&J Sod Company, LLC	2118 California Crossing Rd. Dallas, TX 75220	Multiple Lines

OWNERS

Robert Denison dba Brokers Quality Grass

Robert Denison, Owner

Blue Sky Sod Farm, LLC

Cathleen Ruiz, President

J&J Sod Company, LLC

Pedro B. Parada-Aguirre, President

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize a three-year master agreement for the purchase of sod - Robert Denison dba Brokers Quality Grass in the amount of \$542,203, Blue Sky Sod Farm, LLC in the amount of \$156,357 and J&J Sod Company, LLC in the amount of \$128,728, lowest responsible bidders of three - Total not to exceed \$827,288 - Financing: Current Funds (\$694,016), Water Utilities Current Funds (\$117,477), Stormwater Drainage Management Current Funds (\$8,277) and Sanitation Current Funds (\$7,518)

Robert Denison dba Brokers Quality Grass, Blue Sky Sod Farm, LLC and J&J Sod Company, LLC are local, non-minority firms, have signed the "Business Inclusion & Development" documentation, and propose to use their own workforces.

PROJECT CATEGORY: Goods

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$827,287.33	100.00%
Total non-local contracts	\$0.00	0.00%
TOTAL CONTRACT	\$827,287.33	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	\$0.00	0.00%	\$0.00	0.00%

September 28, 2016

WHEREAS, on June 27, 2012, City Council authorized a two-year master agreement for trees, bedding plants, seed and sod by Resolution No. 12-1613;

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That a master agreement for the purchase of sod is authorized with Robert Denison dba Brokers Quality Grass (331195) in the amount of \$542,202.50, Blue Sky Sod Farm, LLC (VS0000050791) in the amount of \$156,357.33 and J&J Sod Company (VC14897) in the amount of \$128,727.50 for a term of three years in a total amount not to exceed \$827,287.33.

Section 2. That the Purchasing Agent is authorized, upon appropriate request and documented need by a user department, to issue a purchase order for sod. If a written contract is required or requested for any or all purchases of sod under the master agreement instead of individual purchase orders, the City Manager is authorized to execute the contract upon approval as to form by the City Attorney.

Section 3. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$827,287.33 from Master Agreement number BC1603.

Section 4. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

KEY FOCUS AREA: E-Gov

AGENDA DATE: September 28, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
Aviation
Code Compliance
Convention and Event Services
Equipment & Building Services
Fire
Park & Recreation
Police
Public Works Department
Sanitation Services
Street Services
Trinity Watershed Management
Water Utilities

CMO: Elizabeth Reich, 670-7804
Ryan S. Evans, 671-9837
Joey Zapata, 670-3009
Jill A. Jordan, P.E., 670-5299
Eric Campbell, 670-3255
Willis Winters, 670-4071
Mark McDaniel, 670-3256

MAPSCO: N/A

SUBJECT

Authorize a three-year master agreement for original equipment parts to maintain city vehicles and equipment – Westway Ford in the amount of \$4,159,500, Holt Texas, LTD in the amount of \$3,631,850, Southwest International Trucks, Inc. in the amount of \$2,935,500, Love Field Chrysler Dodge Jeep in the amount of \$2,558,000, Rush Truck Centers of Texas, LP in the amount of \$2,105,000, Landmark Equipment in the amount of \$1,775,400, Autonation Chevrolet Galleria in the amount of \$1,743,000, IEH Auto Parts dba Auto Parts and The Pep Boys in the amount of \$1,505,500, Town East Ford II LP in the amount of \$1,421,000, MHC Kenworth in the amount of \$1,025,500, Kirby-Smith Machinery in the amount of \$849,900, Metro Fire Apparatus Specialists in the amount of \$841,500, RDO Equipment Co. in the amount of \$590,000, Quality Fire Truck Parts, LLC in the amount of \$437,000, Stewart and Stevenson Power Products, LLC in the amount of \$429,000, CLS Sewer Equipment Co., Inc. in the amount of \$266,000, Associated Supply Company, Inc. in the amount of \$220,000, CTE Holding, LLC in the amount of \$208,000, Park Cities Ford in the amount of \$180,600, Industrial Disposal Supply in the amount of \$164,000, Metro Golf Cars in the amount of \$143,000 and Dickson Equipment Co., Inc. in the amount of \$90,000, lowest responsible bidders of thirty - Total not to exceed \$27,279,250 - Financing: Current Funds (\$22,449,900), Sanitation Current Funds (\$3,679,350), Water Utilities Current Funds (\$1,009,500), Aviation Current Funds (\$68,100), Convention and Event Services Current Funds (\$30,000) and Stormwater Drainage Management Current Funds (\$42,400)

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis.

This master agreement is utilized citywide to purchase original equipment parts to maintain city vehicles and equipment. The City has approximately 8,400 pieces of equipment ranging from sedans, trucks and heavy equipment. This master agreement is used to supplement the City's need for factory authorized service repairs to City vehicles and equipment necessary to keep the equipment in good, reliable condition. This master agreement allows the City to make repairs to warranted vehicles and when aftermarket parts are not available.

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services (BDPS) used its procurement system to send out 1,902 email bid notifications to vendors registered under respective commodities. To further increase competition, BDPS uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, notifications were sent by the BDPS' ResourceLINK Team (RLT) to 25 chambers of commerce, the DFW Minority Business Council and the Women's Business Council – Southwest, to ensure maximum vendor outreach.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On June 26, 2013, City Council authorized a three-year service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment; and a three-year service contract for original equipment manufacturer parts by Resolution No. 13-1056.

On April 13, 2016, City Council authorized supplemental agreement no. 1 to increase the service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment; supplemental agreement no. 2 to increase the service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment; and supplemental agreement no. 1 to increase the service contract for original equipment manufacturer parts by Resolution No. 16-0527.

Information about this item will be provided to the Budget, Finance and Audit Committee on September 19, 2016.

FISCAL INFORMATION

\$22,449,900.00 - Current Funds
\$ 3,679,350.00 - Sanitation Current Funds
\$ 1,009,500.00 - Water Utilities Current Funds
\$ 68,100.00 - Aviation Current Funds
\$ 42,400.00 - Stormwater Drainage Management Current Funds
\$ 30,000.00 - Convention and Event Services Current Funds

M/WBE INFORMATION

371 - Vendors contacted
369 - No response
 2 - Response (Bid)
 0 - Response (No Bid)
 2 - Successful

1,902 M/WBE and Non-M/WBE vendors were contacted

The recommended awardees have fulfilled the good faith requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 08-2826 as amended.

ETHNIC COMPOSITION

Westway Ford

White Male	57	White Female	2
Black Male	7	Black Female	1
Hispanic Male	37	Hispanic Female	12
Other Male	4	Other Female	5

Holt Texas, LTD

White Male	189	White Female	24
Black Male	31	Black Female	3
Hispanic Male	53	Hispanic Female	9
Other Male	15	Other Female	2

Southwest International Trucks, Inc.

White Male	253	White Female	41
Black Male	22	Black Female	1
Hispanic Male	82	Hispanic Female	9
Other Male	6	Other Female	0

Love Field Chrysler Dodge Jeep

White Male	58	White Female	13
Black Male	11	Black Female	5
Hispanic Male	25	Hispanic Female	10
Other Male	0	Other Female	0

ETHNIC COMPOSITION (Continued)

Rush Truck Centers of Texas, LP

White Male	19	White Female	2
Black Male	2	Black Female	0
Hispanic Male	6	Hispanic Female	0
Other Male	2	Other Female	0

Landmark Equipment

White Male	42	White Female	8
Black Male	4	Black Female	1
Hispanic Male	7	Hispanic Female	0
Other Male	0	Other Female	0

Autonation Chevrolet Galleria

White Male	56	White Female	17
Black Male	11	Black Female	1
Hispanic Male	19	Hispanic Female	6
Other Male	6	Other Female	1

IEH Auto Parts dba Auto Parts and The Pep Boys

White Male	2,391	White Female	452
Black Male	261	Black Female	106
Hispanic Male	303	Hispanic Female	103
Other Male	18	Other Female	49

Town East Ford II LP

White Male	8	White Female	0
Black Male	2	Black Female	0
Hispanic Male	6	Hispanic Female	0
Other Male	0	Other Female	0

MHC Kenworth

White Male	81	White Female	2
Black Male	12	Black Female	0
Hispanic Male	32	Hispanic Female	3
Other Male	4	Other Female	0

ETHNIC COMPOSITION (Continued)

Kirby-Smith Machinery

White Male	28	White Female	3
Black Male	2	Black Female	0
Hispanic Male	5	Hispanic Female	0
Other Male	0	Other Female	0

Metro Fire Apparatus Specialists

White Male	53	White Female	3
Black Male	2	Black Female	0
Hispanic Male	18	Hispanic Female	2
Other Male	0	Other Female	0

RDO Equipment Co.

White Male	28	White Female	4
Black Male	5	Black Female	0
Hispanic Male	13	Hispanic Female	0
Other Male	2	Other Female	0

Quality Fire Truck Parts, LLC

White Male	0	White Female	1
Black Male	0	Black Female	0
Hispanic Male	0	Hispanic Female	0
Other Male	0	Other Female	0

Stewart and Stevenson Power Products, LLC

White Male	57	White Female	8
Black Male	7	Black Female	1
Hispanic Male	21	Hispanic Female	3
Other Male	5	Other Female	1

CLS Sewer Equipment Co., Inc.

White Male	9	White Female	2
Black Male	1	Black Female	0
Hispanic Male	0	Hispanic Female	0
Other Male	0	Other Female	0

ETHNIC COMPOSITION (Continued)

Associated Supply Company, Inc.

White Male	29	White Female	3
Black Male	2	Black Female	0
Hispanic Male	2	Hispanic Female	1
Other Male	0	Other Female	0

CTE Holding, LLC

White Male	67	White Female	6
Black Male	2	Black Female	0
Hispanic Male	13	Hispanic Female	0
Other Male	0	Other Female	0

Park Cities Ford

White Male	64	White Female	14
Black Male	13	Black Female	0
Hispanic Male	54	Hispanic Female	3
Other Male	6	Other Female	2

Industrial Disposal Supply

White Male	13	White Female	3
Black Male	0	Black Female	0
Hispanic Male	3	Hispanic Female	2
Other Male	0	Other Female	0

Metro Golf Cars

White Male	14	White Female	7
Black Male	1	Black Female	0
Hispanic Male	19	Hispanic Female	1
Other Male	0	Other Female	0

Dickson Equipment Co., Inc.

White Male	5	White Female	1
Black Male	1	Black Female	0
Hispanic Male	5	Hispanic Female	0
Other Male	0	Other Female	0

BID INFORMATION

The following bids were received from solicitation number BN1604 and opened on June 3, 2016. This master agreement is being awarded to the lowest responsive and responsible bidders by line. Information related to this solicitation is available upon request.

*Denotes successful bidders

<u>Bidders</u>	<u>Address</u>	<u>Amount of Bid</u>
*Westway Ford	801 W. Airport Frwy. Irving, TX 75062	Multiple Lines
*Holt Texas, LTD	3302 S. W.W. White Rd. San Antonio, TX 78222	Multiple Lines
*Southwest International Trucks, Inc.	3722 Irving Blvd. Dallas, TX 75247	Multiple Lines
*Love Field Chrysler Dodge Jeep	2888 W. Mockingbird Ln. Dallas, TX 75235	Multiple Lines
*Rush Truck Centers of Texas, LP	4200 Irving Blvd. Dallas, TX 75247	Multiple Lines
*Landmark Equipment	1351 S. Loop 12 Irving, TX 75060	Multiple Lines
*Autonation Chevrolet Galleria	4747 LBJ Frwy. Dallas, TX 75244	Multiple Lines
*IEH Auto Parts dba Auto Parts and The Pep Boys	901 N. Lenola Rd. Moorestown, NJ 08052	Multiple Lines
*Town East Ford II LP	18411 LBJ Frwy. Mesquite, TX 75150	Multiple Lines
*MHC Kenworth	4040 Irving Blvd. Dallas, TX 75247	Multiple Lines
*Kirby-Smith Machinery	8505 S. Central Expwy. Dallas, TX 75241	Multiple Lines

BID INFORMATION (Continued)

<u>Bidders</u>	<u>Address</u>	<u>Amount of Bid</u>
*Metro Fire Apparatus Specialists	1745 Parana Dr. Houston, TX, 77080	Multiple Lines
*RDO Equipment Co.	3230 E. Airport Frwy. Irving, TX 75062	Multiple Lines
*Quality Fire Truck Parts, LLC	1420 Nimitz Ave. Talladega, AL 35160	Multiple Lines
*Stewart and Stevenson Power Products, LLC	1631 Chaulk Hill Dallas, TX 75212	Multiple Lines
*CLS Sewer Equipment Co., Inc.	726 S. Sherman St. Richardson, TX 75081	Multiple Lines
*Associated Supply Company, Inc.	2019 Airport Frwy. Eules, TX 76040	Multiple Lines
*CTE Holding, LLC	7200 Jack Newell Blvd. S. Ft. Worth, TX 76118	Multiple Lines
*Park Cities Ford	3333 Inwood Rd. Dallas, TX 75235	Multiple Lines
*Industrial Disposal Supply	1106 Paulsun Dr. San Antonio, TX 78219	Multiple Lines
*Metro Golf Cars	4063 South Frwy. Ft. Worth, TX 76110	Multiple Lines
*Dickson Equipment Co., Inc.	4525 Irving Blvd. Dallas, TX 75247	Multiple lines
Dallas Dodge, Inc.	11550 LBJ Frwy. Dallas, TX 75238	Multiple Lines
Freedom Chevrolet	8008 Marvin D. Love Frwy. Dallas, TX 75237	Multiple Lines
Freedom Dodge	815 E. Camp Wisdom Rd. Duncanville, TX 75116	Multiple Lines

BID INFORMATION (Continued)

<u>Bidders</u>	<u>Address</u>	<u>Amount of Bid</u>
Rush Truck Centers of Texas, LP dba Rush Truck Center, Dallas Light And Medium Duty	4000 Irving Blvd. Dallas, TX 75247	Multiple Lines
Sam Pack's Five Star Ford	2070 Diplomat Dr. Farmers Branch TX 75234	Multiple Lines
Southern Tire Mart	529 Industrial Park Columbia, MS 39429	Multiple Lines
XL Parts	15701 Northwest Frwy. Houston, TX 77040	Multiple Lines
Lone Star Trim	1729 Lindy Ln. Irving TX 75060	Non Responsive**

**Lone Star Trim was deemed non responsive due to not meeting specifications.

OWNERS

Westway Ford

Barton Hankins, President

Holt Texas, LTD

Peter M. Holt, Chief Executive Officer

Southwest International Trucks, Inc.

G.R. Trimble, President
Jane C. Roth, Secretary

Love Field Chrysler Dodge Jeep

Frank Stinson, President
Matt Stinson, Vice President
Alissa Hillhouse, Secretary
John Rowe, Treasurer

OWNERS (Continued)

Rush Truck Centers of Texas, LP

W.M. "Rusty" Rush, President
Martin A. Naegelin, Jr., Vice President

Landmark Equipment

Mike Lyle, President
Gary Lyle, Vice President
Marla Lyle, Secretary
Kathy Haight, Treasurer

Autonation Chevrolet Galleria

Ronald J. Ardisson, Jr., President
Maura Berney, Vice President

IEH Auto Parts dba Auto Parts and The Pep Boys

Anthony Brent Windom, President
Gary Senai, Vice President
Michael J. Englert, Treasurer

Town East Ford II LP

Kurt Jones, President
John Poe, Vice President
Tonia Drain, Treasurer

MHC Kenworth

Mike Murphy, President
Steve Ellington, Vice President
Jeff Johnson, Treasurer

Kirby-Smith Machinery

Ed Kirby, President
David Cooper, Vice President
Celise Blewitt, Secretary
J.D. Young, Treasurer

OWNERS (Continued)

Metro Fire Apparatus Specialists

Craig N. Russell, President

RDO Equipment Co.

Ron Offutt, President
Christi Offutt, Vice President
Al Knoll, Secretary
Tom Espel, Treasurer

Quality Fire Truck Parts, LLC

Janet R. Smith, President

Stewart and Stevenson Power Products, LLC

John Merrifield, President
John Farmer, Vice President
Jack Pieper, Treasurer

CLS Sewer Equipment Co., Inc.

Jerry P. Sonnier II, President
Jennifer Sonnier, Secretary

Associated Supply Company, Inc.

Steve Wright, President
Rick Leaverton, Vice President
Paula Key, Secretary
Nathan Swindle, Treasurer

CTE Holding, LLC

Fred Ross, President
Matt Beller, Vice President

Park Cities Ford

Randall Reed, President
Jeff Enright, Vice President

OWNERS (Continued)

Industrial Disposal Supply

Candace Olsen, Owner
Daryl Fischbeck, Vice President

Metro Golf Cars

Beverly Werner, President
Ben King, Vice President
Laura McWhorter, Secretary

Dickson Equipment Co., Inc.

Jon M. Dickson, President
Joe Dickson, Vice President
Molly Dickson, Secretary

September 28, 2016

WHEREAS, on June 26, 2013, City Council authorized a three-year service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment; and a three-year service contract for original equipment manufacturer parts by Resolution No. 13-1056; and,

WHEREAS, on April 13, 2016, City Council authorized supplemental agreement no. 1 to increase the service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment; supplemental agreement no. 2 to increase the service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment; and supplemental agreement no. 1 to increase the service contract for original equipment manufacturer parts by Resolution No. 16-0527;

NOW, THEREFORE,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That a master agreement for the purchase of original equipment parts to maintain city vehicles and equipment is authorized with Westway Ford (182863) in the amount of \$4,159,500.00, Holt Texas, LTD (506724) in the amount of \$3,631,850.00, Southwest International Trucks, Inc. (003940) in the amount of \$2,935,500.00, Love Field Chrysler Dodge Jeep (VS0000073949) in the amount of \$2,558,000.00, Rush Truck Centers of Texas, LP (VS0000078878) in the amount of \$2,105,000.00, Landmark Equipment (025326) in the amount of \$1,775,400.00, Autonation Chevrolet Galleria (VC0000011749) in the amount of \$1,743,000.00, IEH Auto Parts dba Auto Parts and The Pep Boys (VS91623) in the amount of \$1,505,500.00, Town East Ford II LP (VS0000076596) in the amount of \$1,421,000.00, MHC Kenworth (VS0000039231) in the amount of \$1,025,500.00, Kirby-Smith Machinery (502341) in the amount of \$849,900.00, Metro Fire Apparatus Specialists (339015) in the amount of \$841,500.00, RDO Equipment Co. (VS91627) in the amount of \$590,000.00, Quality Fire Truck Parts, LLC (VS0000060769) in the amount of \$437,000.00, Stewart and Stevenson Power Products, LLC (951731) in the amount of \$429,000.00, CLS Sewer Equipment Co., Inc. (VS0000018694) in the amount of \$266,000.00, Associated Supply Company, Inc. (VS0000078652) in the amount of \$220,000.00, CTE Holding, LLC (VS89382) in the amount of \$208,000.00, Park Cities Ford (331938) in the amount of \$180,600.00, Industrial Disposal Supply (003995) in the amount of \$164,000.00, Metro Golf Cars (144807) in the amount of \$143,000.00, and Dickson Equipment Co., Inc. (VS0000023390) in the amount of \$90,000.00, for a term of three years in a total amount not to exceed \$27,279,250.00.

September 28, 2016

Section 2. That the Purchasing Agent is authorized, upon appropriate request and documented need by a user department, to issue a purchase order for original equipment parts to maintain city vehicles and equipment. If a written contract is required or requested for any or all purchases of original equipment parts under this master agreement instead of individual purchase orders, the City Manager is authorized to execute the contract upon approval as to by form by the City Attorney.

Section 3. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$27,279,250.00 from Master Agreement number BN1604.

Section 4. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize a three-year master agreement for original equipment parts to maintain city vehicles and equipment – Westway Ford in the amount of \$4,159,500, Holt Texas, LTD in the amount of \$3,631,850, Southwest International Trucks, Inc. in the amount of \$2,935,500, Love Field Chrysler Dodge Jeep in the amount of \$2,558,000, Rush Truck Centers of Texas, LP in the amount of \$2,105,000, Landmark Equipment in the amount of \$1,775,400, Autonation Chevrolet Galleria in the amount of \$1,743,000, IEH Auto Parts dba Auto Parts and The Pep Boys in the amount of \$1,505,500, Town East Ford II LP in the amount of \$1,421,000, MHC Kenworth in the amount of \$1,025,500, Kirby-Smith Machinery in the amount of \$849,900, Metro Fire Apparatus Specialists in the amount of \$841,500, RDO Equipment Co. in the amount of \$590,000, Quality Fire Truck Parts, LLC in the amount of \$437,000, Stewart and Stevenson Power Products, LLC in the amount of \$429,000, CLS Sewer Equipment Co., Inc. in the amount of \$266,000, Associated Supply Company, Inc. in the amount of \$220,000, CTE Holding, LLC in the amount of \$208,000, Park Cities Ford in the amount of \$180,600, Industrial Disposal Supply in the amount of \$164,000, Metro Golf Cars in the amount of \$143,000 and Dickson Equipment Co., Inc. in the amount of \$90,000, lowest responsible bidders of thirty-nine – Total not to exceed \$27,279,250 – Financing: Current Funds (\$26,129,250), Aviation Current Funds (\$68,100), Convention and Event Services Current Funds (\$30,000), Water Utilities Current Funds (\$1,009,500) and Stormwater Drainage Management Current Funds (\$42,400)

Autonation Chevrolet Galleria, CLS Sewer Equipment Co., Inc., Dickson Equipment Co., Inc., Kirby-Smith Machinery, Landmark Equipment, Love Field Chrysler Dodge Jeep, Metro Fire Apparatus Specialists, Park Cities Ford, RDO Equipment Co., Rush Truck Centers of Texas, LP, Southwest International Trucks, Inc., Stewart and Stevenson Power Products, LLC, MHC Kenworth, and Westway Ford are local, non-minority firms, have signed the "Business Inclusion & Development" documentation, and propose to use their own workforces. Associated Supply Company, Inc., CTE Holding, LLC, Holt Texas, LTD, IEH Auto Parts dba Auto Parts and The Pep Boys, Industrial Disposal Supply, Quality Fire Truck Parts, LLC, Town East Ford II LP are non-local, non-minority firms, have signed the "Business Inclusion & Development" documentation, and propose to use their own workforces. Metro Golf Cars is a non-local, minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use their own workforce.

PROJECT CATEGORY: Goods

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$19,548,900.00	71.66%
Total non-local contracts	\$7,730,350.00	28.34%
TOTAL CONTRACT	\$27,279,250.00	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

<u>Non-local</u>	<u>Certification</u>	<u>Amount</u>	<u>Percent</u>
Metro Golf Cars	WFWB60659N0918	\$143,000.00	1.85%
Total Minority - Non-local		\$143,000.00	1.85%

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$143,000.00	0.52%
Total	\$0.00	0.00%	\$143,000.00	0.52%

KEY FOCUS AREA: E-Gov

AGENDA DATE: September 28, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
Equipment & Building Services

CMO: Elizabeth Reich, 670-7804
Jill A. Jordan, P.E., 670-5299

MAPSCO: N/A

SUBJECT

Authorize supplemental agreement no. 1 to increase the service contract for the rental of vehicles and equipment with Hertz Equipment Rental Corporation in the amount of \$984,040, from \$3,936,162 to \$4,920,202, EAN Holdings, LLC aka Enterprise Rent-A-Car in the amount of \$470,958, from \$1,883,833 to \$2,354,791, Landmark Equipment, Inc. in the amount of \$386,523, from \$1,546,095 to \$1,932,618, Holt Texas, LTD in the amount of \$366,490, from \$1,465,960 to \$1,832,450, Bane Machinery, Inc. in the amount of \$277,971, from \$1,111,885 to \$1,389,856, Four Seasons Equipment, Inc. in the amount of \$147,837, from \$591,350 to \$739,187, R.B. Everett & Company in the amount of \$62,497, from \$249,991 to \$312,488, United Rentals (Northwest), Inc. in the amount of \$61,277, from \$245,110 to \$306,387, Metro Golf Cars in the amount of \$35,327, from \$141,309 to \$176,636, Berry Companies, Inc. dba Bobcat of Dallas in the amount of \$24,750, from \$99,000 to \$123,750 and Kirby-Smith Machinery, Inc. in the amount of \$22,247, from \$88,990 to \$111,237 and to extend the contract term through March 23, 2017 - Total not to exceed \$2,839,917 from \$11,359,685 to \$14,199,602 - Financing: Current Funds (subject to annual appropriations)

BACKGROUND

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis.

The increase to the service contract is necessary in order to allow sufficient time to complete the solicitation process. This service contract is utilized by City departments to rent various types of vehicles and equipment on an as needed basis to perform day-to-day construction, operational and emergency services Citywide. This service contract is advantageous to the City because it provides immediate access to a variety of equipment without the purchase, inventory, depreciation and maintenance cost associated with ownership of the equipment.

BACKGROUND (Continued)

Types of equipment include, but are not limited to the following:

- Excavators
- Backhoe tractor loaders
- Graders and tractors
- Flat-bed trucks
- Pick-up trucks
- Cargo and passenger vans
- Compact and full size vehicles

This service contract also makes available smaller construction and maintenance equipment such as concrete mixers, jackhammers, boring machines, air compressors, walk behind rollers and trenchers. The vendors are responsible for the maintenance, repair or replacement of all wear items such as brakes, flats, and clutches relieving the City of these routine repairs.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On September 12, 2012, City Council authorized a two-year service contract for rental of bulldozers and water trucks by Resolution No. 12-2224.

On September 24, 2014, City Council authorized a two-year service contract for rental of vehicles and equipment by Resolution No. 14-1627.

Information about this item will be provided to the Budget, Finance and Audit Committee on September 19, 2016.

FISCAL INFORMATION

\$2,839,917.00 - Current Funds (subject to annual appropriations)

ETHNIC COMPOSITION

Hertz Equipment Rental Corporation

White Male	8	White Female	0
Black Male	4	Black Female	0
Hispanic Male	1	Hispanic Female	0
Other Male	0	Other Female	0

ETHNIC COMPOSITION (Continued)

EAN Holdings, LLC aka Enterprise Rent-A-Car

White Male	80	White Female	25
Black Male	79	Black Female	31
Hispanic Male	36	Hispanic Female	5
Other Male	5	Other Female	4

Landmark Equipment, Inc.

White Male	42	White Female	8
Black Male	4	Black Female	1
Hispanic Male	7	Hispanic Female	0
Other Male	0	Other Female	2

Holt Texas, LTD

White Male	189	White Female	24
Black Male	31	Black Female	3
Hispanic Male	53	Hispanic Female	9
Other Male	15	Other Female	2

Bane Machinery, Inc.

White Male	12	White Female	4
Black Male	3	Black Female	1
Hispanic Male	16	Hispanic Female	2
Other Male	0	Other Female	0

Four Seasons Equipment, Inc.

White Male	16	White Female	1
Black Male	1	Black Female	0
Hispanic Male	4	Hispanic Female	0
Other Male	0	Other Female	0

R.B. Everett & Company

White Male	12	White Female	2
Black Male	0	Black Female	0
Hispanic Male	3	Hispanic Female	0
Other Male	0	Other Female	0

ETHNIC COMPOSITION (Continued)

United Rentals (Northwest), Inc.

White Male	7	White Female	0
Black Male	1	Black Female	0
Hispanic Male	4	Hispanic Female	0
Other Male	1	Other Female	0

Metro Golf Cars

White Male	15	White Female	6
Black Male	0	Black Female	0
Hispanic Male	33	Hispanic Female	1
Other Male	0	Other Female	0

Berry Companies, Inc. dba Bobcat of Dallas

White Male	74	White Female	7
Black Male	1	Black Female	0
Hispanic Male	13	Hispanic Female	0
Other Male	0	Other Female	0

Kirby-Smith Machinery, Inc.

White Male	28	White Female	3
Black Male	2	Black Female	0
Hispanic Male	5	Hispanic Female	0
Other Male	0	Other Female	0

OWNERS

Hertz Equipment Rental Corporation

Lawrence Silber, President
Jason Oosterbeck, Vice President
Kyle Scott, Vice President
Mary Ann Waryjas, Secretary
Mustally Hussain, Treasurer

EAN Holdings, LLC aka Enterprise Rent-A-Car

Brent Russell, President
Todd Burkman, Regional Vice President
Thomas Berutti, Treasurer

OWNERS (Continued)

Landmark Equipment, Inc.

Michael Lyle, President
Gary Lyle, Vice President
Marla Lyle, Secretary

Holt Texas, LTD

Peter M. Holt, Chief Executive Officer
Allyn L. Archer, President

Bane Machinery, Inc.

Scott Bane, President

Four Seasons Equipment, Inc.

Dave Keim, President
Dale DuBord, Vice President
Brian Emr, Secretary
Robert Carpenter, Treasurer

R.B. Everett & Company

J. Farrel Henderson, President
Dean Henderson, Vice President
Rita Webb, Secretary
Dustin Henderson, Treasurer

United Rentals (Northwest), Inc.

Michael J. Kneeland, President
William B. Plummer, Vice President
Joli Gross, Secretary
Irene Moshouris, Treasurer

Metro Golf Cars

Beverly Werner, President
Ben King, Vice President
Nelson King, Vice President
Laura King, Secretary

OWNERS (Continued)

Berry Companies, Inc. dba Bobcat of Dallas

Walter Berry, President

Steve Meadows, Vice President

Judy Worrell, Secretary

Kirby-Smith Machinery, Inc.

Ed Kirby, President

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize supplemental agreement no. 1 to increase the service contract for the rental of vehicles and equipment with Hertz Equipment Rental Corporation in the amount of \$984,040, from \$3,936,162 to \$4,920,202, EAN Holdings, LLC aka Enterprise Rent-A-Car in the amount of \$470,958, from \$1,883,833 to \$2,354,791, Landmark Equipment, Inc. in the amount of \$386,523, from \$1,546,095 to \$1,932,618, Holt Texas, LTD in the amount of \$366,490, from \$1,465,960 to \$1,832,450, Bane Machinery, Inc. in the amount of \$277,971, from \$1,111,885 to \$1,389,856, Four Seasons Equipment, Inc. in the amount of \$147,837, from \$591,350 to \$739,187, R.B. Everett & Company in the amount of \$62,497, from \$249,991 to \$312,488, United Rentals (Northwest), Inc. in the amount of \$61,277, from \$245,110 to \$306,387, Metro Golf Cars in the amount of \$35,327, from \$141,309 to \$176,636, Berry Companies, Inc. dba Bobcat of Dallas in the amount of \$24,750, from \$99,000 to \$123,750 and Kirby-Smith Machinery, Inc. in the amount of \$22,247, from \$88,990 to \$111,237 and to extend the contract term through March 23, 2017 – Total not to exceed \$2,839,917 from \$11,359,685 to \$14,199,602 - Financing: Current Funds (subject to annual appropriations)

Hertz Equipment Rental Corporation, EAN Holdings, LLC aka Enterprise Rent-A-Car, Landmark Equipment, Inc., Bane Machinery, Inc., Four Seasons Equipment, Inc., United Rentals (North America), Inc., Berry Companies, Inc. dba Bobcat of Dallas and Kirby-Smith Machinery, Inc. are local, non-minority firms, have signed the "Business Inclusion & Development" documentation, and propose to use their own workforces. Holt Texas, LTD and R.B. Everett & Company are non-local, non-minority firms, have signed the "Business Inclusion & Development" documentation, and propose to use their own workforces. Metro Golf Cars is a non-local, minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use their own workforce.

PROJECT CATEGORY: Other Services

LOCAL/NON-LOCAL CONTRACT SUMMARY - THIS ACTION ONLY

	<u>Amount</u>	<u>Percent</u>
Local contracts	\$2,375,603.00	83.65%
Non-local contracts	\$464,314.00	16.35%
TOTAL THIS ACTION	\$2,839,917.00	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION THIS ACTION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

<u>Non-local</u>	<u>Certification</u>	<u>Amount</u>	<u>Percent</u>
Metro Golf Cars	WFWB60659N0918	\$35,327.00	7.61%

Total Minority - Non-local

\$35,327.00

7.61%

TOTAL M/WBE PARTICIPATION

	This Action		Participation to Date	
	<u>Amount</u>	<u>Percent</u>	<u>Amount</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$35,327.00	1.24%	\$176,635.94	1.24%
Total	\$35,327.00	1.24%	\$176,635.94	1.24%

September 28, 2016

WHEREAS, on September 12, 2012, City Council authorized a two-year service contract for rental of bulldozers and water trucks by Resolution No. 12-2224; and,

WHEREAS, on September 24, 2014, City Council authorized a two-year service contract for rental of vehicles and equipment by Resolution No. 14-1627;

NOW, THEREFORE,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That following approval as to form by the City Attorney, the City Manager is hereby authorized to execute supplemental agreement no. 1 to increase the service contract for the rental of vehicles and equipment with Hertz Equipment Rental Corporation (146874) in the amount of \$984,040.00, from \$3,936,162.00 to \$4,920,202.00, EAN Holdings, LLC aka Enterprise Rent-A-Car (508213) in the amount of \$470,958.00, from \$1,883,832.50 to \$2,354,790.50, Landmark Equipment, Inc. (025326) in the amount of \$386,523.00, from \$1,546,095.00 to \$1,932,618.00, Holt Texas, LTD (506724) in the amount of \$366,490.00, from \$1,465,960.00 to \$1,832,450.00, Bane Machinery, Inc. (269065) in the amount of \$277,971.00, from \$1,111,885.00 to \$1,389,856.00, Four Seasons Equipment, Inc. (502821) in the amount of \$147,837.00, from \$591,350.00 to \$739,187.00, R.B. Everett & Company (VS0000059768) in the amount of \$62,497.00, from \$249,991.00 to \$312,488.00, United Rentals (Northwest), Inc. (505304) in the amount of \$61,277.00, from \$245,110.30 to \$306,387.30, Metro Golf Cars (144807) in the amount of \$35,327.00, from \$141,308.94 to \$176,635.94, Berry Companies, Inc. dba Bobcat of Dallas (VC0000008555) in the amount of \$24,750.00, from \$99,000.00 to \$123,750.00, and Kirby-Smith Machinery, Inc. (502341) in the amount of \$22,247.00, from \$88,990.00 to \$111,237.00; and to extend the contract term through March 23, 2017, in a total amount not to exceed \$2,839,917.00, increasing the service contract amounts from \$11,359,684.74 to \$14,199,601.74.

Section 2. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$2,839,917.00 (subject to annual appropriations) from Service Contract number BJ1405.

Section 3. That this resolution shall take effect immediately from after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

KEY FOCUS AREA: E-Gov

AGENDA DATE: September 28, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
Fire

CMO: Elizabeth Reich, 670-7804
Eric Campbell, 670-3255

MAPSCO: N/A

SUBJECT

Authorize the purchase of four fleet vehicles for Fire-Rescue - Sam Pack's Five Star Ford through Texas Smartbuy - Not to exceed \$121,381 - Financing: Current Funds

BACKGROUND

This item will authorize the purchase of four fleet vehicles to include:

- Medium duty truck
- Heavy duty truck
- Compact sport utility vehicle (2)

The heavy duty truck will be utilized by the Emergency Medical Services (EMS) for multiple uses including moving large quantities of supplies and support trailers. The two compact sport utility vehicles are new fleet additions which will be utilized in EMS' Quality Management program to travel between hospitals and fire stations throughout the City to address customer service issues. The medium duty truck will be utilized by the Inspection & Life Safety and Education (I&LSE) Division to transport equipment and conduct inspections.

Texas Smartbuy conforms to the requirements of Texas Statutes that are applicable for competitive bids and proposals, in accordance with the Interlocal Cooperation Act, Chapter 791, Texas Government Code. In addition, Texas Smartbuy receive bids from manufacturers and dealers throughout the United States.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On January 11, 2012, City Council authorized a one-year master agreement for the purchase of one hundred ninety-six pieces of fleet equipment and a one-year master agreement for the purchase of one hundred three pieces of fleet equipment by Resolution No. 12-0162.

On June 12, 2013, City Council authorized a one-year master agreement for the purchase of two hundred seventy-two pieces of fleet and equipment; a one-year master agreement for the purchase of eight pieces of fleet equipment; and a one-year master agreement for the purchase of four pieces of fleet equipment by Resolution No. 13-0936.

On December 11, 2013, City Council authorized a one-year master agreement for the purchase of two-hundred ten fleet vehicles and equipment; thirty-eight fleet vehicles and equipment; and eighty-eight fleet vehicles and equipment by Resolution No. 13-2055.

On March 25, 2015, City Council authorized a one-year master agreement for the purchase of eighty seven fleet vehicles and equipment; twenty fleet vehicles and equipment; and one-hundred nine fleet vehicles and equipment by Resolution No. 15-0478.

On December 9, 2015, City Council authorized a one-year master agreement for the purchase of one hundred fleet vehicles and equipment; one hundred eighty-one fleet vehicles; eighty-three Police fleet and equipment; and twenty-one fleet vehicles by Resolution No. 15-2199.

On May 11, 2016, City Council authorized the purchase of eleven pieces of fleet vehicles and equipment; four pieces of fleet vehicles; two pieces of fleet equipment; and two fleet vehicles by Resolution No. 16-0717.

On June 22, 2016, City Council authorized the purchase of twenty three pieces of fleet vehicles and equipment; one piece of fleet equipment; and one piece of equipment by Resolution No. 16-1053.

Information about this item will be provided to the Budget, Finance and Audit Committee on September 19, 2016.

FISCAL INFORMATION

\$121,380.68 - Current Funds

ETHNIC COMPOSITION

Sam Pack's Five Star Ford

White Male	99	White Female	18
Black Male	22	Black Female	1
Hispanic Male	85	Hispanic Female	7
Other Male	0	Other Female	1

OWNER

Sam Pack's Five Star Ford

Sam Pack, President

September 28, 2016

WHEREAS, on January 11, 2012, City Council authorized a one-year master agreement for the purchase of one hundred ninety-six pieces of fleet equipment; and a one-year master agreement for the purchase of one hundred three pieces of fleet equipment by Resolution No. 12-0162; and,

WHEREAS, on June 12, 2013, City Council authorized a one-year master agreement for the purchase of two hundred seventy-two pieces of fleet and equipment; a one-year master agreement for the purchase of eight pieces of fleet equipment; and a one-year master agreement for the purchase of four pieces of fleet equipment by Resolution No. 13-0936; and,

WHEREAS, on December 11, 2013, City Council authorized a one-year master agreement for the purchase of two-hundred ten fleet vehicles and equipment; thirty-eight fleet vehicles and equipment; and eighty-eight fleet vehicles and equipment by Resolution No. 13-2055; and,

WHEREAS, on March 25, 2015, City Council authorized a one-year master agreement for the purchase of eighty seven fleet vehicles and equipment; twenty fleet vehicles and equipment; and one-hundred nine fleet vehicles and equipment by Resolution No. 15-0478; and,

WHEREAS, on December 9, 2015, City Council authorized a one-year master agreement for the purchase of one hundred fleet vehicles and equipment; one hundred eighty-one fleet vehicles; eighty-three Police fleet and equipment; and twenty-one fleet vehicles by Resolution No. 15-2199; and,

WHEREAS, on May 11, 2016, City Council authorized the purchase of eleven pieces of fleet vehicles and equipment; four pieces of fleet vehicles; two pieces of fleet equipment; and two fleet vehicles by Resolution No. 16-0717; and,

WHEREAS, on June 22, 2016, City Council authorized the purchase of twenty three pieces of fleet vehicles and equipment; one piece of fleet equipment; and one piece of equipment by Resolution No. 16-1053.

NOW, THEREFORE,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That the purchase of four fleet vehicles is authorized with Sam Pack's Five Star Ford (113696) through Texas Smartbuy, in an amount not to exceed \$121,380.68.

September 28, 2016

Section 2. That the Chief Financial Officer is hereby authorized to disburse funds from the following appropriations in an amount not to exceed \$121,380.68:

<u>Fund</u>	<u>Dept</u>	<u>Unit</u>	<u>Obj</u>	<u>Amount</u>	<u>FY</u>	<u>Encumbrance</u>
0001	DFD	ER90	4740	\$ 88,935.37	FY2015-16	PODFD00000127145
0001	DFD	LS00	4740	\$ 32,445.31	FY2015-16	PODFD00000127145

Section 3. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

KEY FOCUS AREA: E-Gov
AGENDA DATE: September 28, 2016
COUNCIL DISTRICT(S): N/A
DEPARTMENT: Business Development & Procurement Services
CMO: Elizabeth Reich, 670-7804
MAPSCO: N/A

SUBJECT

Authorize the sale of three wheel loaders with backhoe; and one concrete truck through a public auction on August 26, 2016 to JBJCP Company in the amount of \$30,100, Anthony Escobar in the amount of \$23,250, Burnett Trucking in the amount of \$21,500 and Hrg Equipment Corp. in the amount of \$20,500, highest bidders - Revenue: \$95,350

BACKGROUND

This action seeks approval to sell three 2000 Caterpillar 446B wheel loaders with backhoe (Equipment numbers 009057, 009007 and 019038) and one 2001 Mack RD690S concrete truck (Equipment number 013106) which were publicly auctioned on August 26, 2016. The equipment and truck have reached their useful life, have met their de-fleet criteria and are no longer cost effective for the City to maintain.

The City used its current contract auctioneer, Lone Star Auctioneers, Inc., to auction this equipment and will pay the auctioneer 7.98% commission based upon gross sales per this auction.

Dallas City Code 2-37.4 requires that when the highest bid for property is more than \$20,000.00, the sale to the highest bidder must be confirmed by City Council.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

Information about this item will be provided to the Budget, Finance and Audit Committee on September 19, 2016.

FISCAL INFORMATION

\$95,350.00 - Revenue

BID INFORMATION

The following bids were received at public auction on August 26, 2016.

*Denotes successful bidders

<u>Bidders</u>	<u>Address</u>	<u>Amount of Bid</u>
*JBJCP Company (Equipment #013106)	5105 U.S. Hwy. 59 North Lifkin, TX 75901	\$30,100.00
*Anthony Escobar (Equipment #019038)	2711 Hwy. 36 N Bellville, TX 77418	\$23,250.00
Burnett Trucking (Equipment #009057)	6010 N. Loop 256 Palestine, TX 75801	\$21,500.00
Hrg Equipment Corp. (Equipment #009007)	900 Round Hill Rd. Fort Worth, TX 76131	\$20,500.00

OWNERS

JBJCP Company

Lawrence Jordan, Owner

Anthony Escobar

Anthony Escobar, Owner

Burnett Trucking

Donald Burnett, Owner

Hrg Equipment Corp.

Hector Raul Garcia, Owner

September 28, 2016

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That the City Manager or designee is hereby authorized to sell three wheel loaders with backhoe (Equipment numbers 009057, 009007 and 019038) and one concrete truck (Equipment number 013106) through a public auction on August 26, 2016, to the highest bidders, JBJCP Company in the amount of \$30,100.00, Anthony Escobar in the amount of \$23,250.00, Burnett Trucking in the amount of \$21,500.00 and Hrg Equipment Corp. in the amount of \$20,500.00, for a total amount of \$95,350.00.

Section 2. That the Chief Financial Officer is hereby authorized to receive and deposit funds received from the proceeds of the sale to:

<u>FUND</u>	<u>DEPT</u>	<u>UNIT</u>	<u>REVENUE SOURCE</u>	<u>AMOUNT</u>
0196	EBS	1701	8414	\$25,585.00
0100	DWU	7005	8414	\$55,462.50
0199	POM	1232	8420	\$14,302.50

Section 3. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

KEY FOCUS AREA: Economic Vibrancy

AGENDA DATE: September 28, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Public Works Department
Aviation
Convention and Event Services
Park & Recreation

CMO: Jill A. Jordan, P.E., 670-5299
Ryan S. Evans, 671-9837
Willis Winters, 670-4071

MAPSCO: N/A

SUBJECT

Authorize the second one-year renewal option of three, to the Job Order Services contract with **(1)** Kellogg Brown and Root, LLC dba Brown and Root Industrial Services, LLC, for construction services in the amount of \$4,358,053, from \$7,844,496 to \$12,202,549; and **(2)** METCO Engineering, Inc. for mechanical, electrical and plumbing improvements in the amount of \$1,875,000, from \$3,375,000 to \$5,250,000 - Total not to exceed \$6,233,053 - Financing: Aviation Current Funds (\$2,000,000) (subject to appropriations), Convention and Event Services Capital Construction Funds (\$3,000,000), Park and Recreation Program Funds (\$500,000) and 2006 Bond Funds (\$733,053)

BACKGROUND

This action will authorize the second of three one-year renewal options to the Job Order Services contracts with (1) Kellogg Brown and Root, LLC dba Brown and Root Industrial Services, LLC for construction services and (2) METCO Engineering, Inc. for mechanical, electrical and plumbing improvements. The subject contracts were competitively bid in October 2012 and the bidders provided coefficients deliver discounts when multiplied by pre-set unit prices from a uniform price book, which is periodically updated to reflect current market conditions. The base contract for twenty-four months was authorized by Resolution No. 13-0967, dated June 12, 2013. The first of three one-year renewal options to the two contractors was authorized by Resolution No. 15-1771, dated September 22, 2015.

BACKGROUND (Continued)

Job Order Contracting (JOC) is an alternative contracting method that is used to provide for construction, repair, rehabilitation, and alterations at City facilities. This contracting methodology was made available to Texas municipalities effective September 1, 2001 by the Texas Local Government Code; Section 271.120 was added by Acts 2001, 77th Leg., Ch. 1409, Section 5. The contracts allow for delivery of fixed price projects of indefinite delivery and indefinite quantity. The contract amount is buying power and makes no representation regarding the amount of work a contractor will receive.

The amount for a particular project is not encumbered until it is decided JOC should be used and a Job Order is executed.

The Job Order Contracts allow construction services to be provided by Kellogg Brown and Root, LLC dba Brown and Root Industrial Services, LLC for general construction and METCO Engineering, Inc. for mechanical, electrical, and plumbing. The contract's pre-agreed pricing establishes a known basis for costs and the coefficients (multipliers) provide a reduction in costs to the City. The City is able to have construction performed by consistent, proven, and dependable contractors. With Job Order Contracting, the contractors can respond more rapidly to urgent and unforeseen needs and assist City workforces with maintenance and major maintenance.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

Authorized construction service contracts with Kellogg Brown & Root, LLC dba Brown and Root Industrial Services, LLC, METCO Engineering, Inc., and Chamberlin Dallas LLC, on June 12, 2013, by Resolution No. 13-0967.

Authorized first renewal option on September 22, 2015, by Resolution No. 15-1771.

Information about this item will be presented to the Budget, Finance and Audit Committee on September 19, 2016.

FISCAL INFORMATION

- \$2,000,000 - Aviation Current Funds (subject to appropriations)
- \$3,000,000 - Convention and Event Services Capital Construction Funds
- \$ 500,000 - Park and Recreation Program Funds
- \$ 733,053 - 2006 Bond Funds

This action does not encumber funds. Upon approval of a job order, the funds for services are to be encumbered from project funds, operating funds of a project, or funds from the Department receiving services.

ETHNIC COMPOSITION

Kellogg Brown and Root, LLC dba Brown and Root Industrial Services, LLC

Hispanic Female	248	Hispanic Male	1,881
African-American Female	318	African-American Male	943
Other Female	198	Other Male	838
White Female	1,345	White Male	7,200

METCO Engineering, Inc.

Hispanic Female	0	Hispanic Male	4
African-American Female	0	African-American Male	2
Other Female	0	Other Male	0
White Female	1	White Male	12

OWNERS

Kellogg Brown and Root, LLC dba Brown and Root Industrial Services, LLC

Rick Farrag, Director - On Call Construction

METCO Engineering, Inc.

Barry Bagheri, President

September 28, 2016

WHEREAS, the State of Texas Local Government Code, Section §271.113 provides for Job Order Contracting by local municipalities; and,

WHEREAS, Job Order Contracting is desirable and necessary to perform construction, repair, rehabilitation, and alterations at City facilities; and,

WHEREAS, it is desirable for the Public Works Department to continue to provide Job Order Contracting construction services to its client departments; and,

WHEREAS, on June 12, 2013, Resolution No. 13-0967 authorized a twenty-four month construction services contract for Job Order Contracting, with three twelve month renewal options, with **(1)** Kellogg Brown and Root, LLC, in the amount of \$3,486,443; and **(2)** METCO Engineering, Inc. in the amount of \$1,500,000; and,

WHEREAS, on September 22, 2015, Resolution No. 15-1771 authorized the first one-year renewal option of three, to the job order contracting services project to the contracts with (1) Kellogg Brown and Root, LLC dba Brown and Root Industrial Services, LLC, in the amount of \$4,358,053, from \$3486,443 to \$7,844,496; and (2) METCO Engineering, Inc., in the amount of \$1,875,000, from \$1,500,000 to \$3,375,000; and,

WHEREAS, it is now desirable to authorize the second one-year renewal option to three, to the Job Order Services contracts with (1) Kellogg Brown and Root, LLC dba Brown and Root Industrial Services, LLC in the amount of \$4,358,053, from \$7,844,496 to \$12,202,549; and (2) METCO Engineering, Inc. in the amount of \$1,875,000, from \$3,375,000 to \$5,250,000.

Now, Therefore,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That the City Manager is hereby authorized to execute the second one-year renewal option of three to the Job Order Services contracts with (1) Kellogg Brown and Root, LLC dba Brown and Root Industrial Services, LLC, Vendor Number VC15293, in the amount of \$4,358,053, from \$7,844,496 to \$12,202,549; and (2) METCO Engineering, Inc., Vendor Number VS0000025965 in the amount of \$1,875,000, from \$3,375,000 to \$5,250,000, total second renewal amount not to exceed \$6,233,053, after it has been approved as to form by the City Attorney.

Section 2. That the Director of the Public Works Department or his designees are authorized to request services as needed with any of the contracted firms in accordance with the contract terms.

September 28, 2016

Section 3. That the Chief Financial Officer is hereby authorized to disburse funds in accordance with the terms and conditions of the contracts from the applicable project fund for the individual construction for which the services are being performed, subject to annual appropriation of funding by the City Council from:

Fund: 0130; Dept: AVI; Unit: Various; Object: Various; Amount: \$2,000,000.00

Fund: 0082; Dept: CCT; Unit: Various; Object: Various; Amount: \$3,000,000.00

Fund: 2T33; Dept: EBS; Unit: Various; Object: Various; Amount: \$ 366,526.50

Fund. 2T42, Dept: EBS, Unit: Various; Object: Various, Amount: \$ 366,526.50

Fund: 0395; Dept: PKR; Unit: Various; Object: Various; Amount: \$500,000.00

Section 4. That each contract shall provide for termination by the City Manager, without liability, in the event of non-appropriation of funding available for these contracts by the City Council.

Section 5. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.