

RECEIVED

BUDGET, FINANCE & AUDIT COMMITTEE
DALLAS CITY COUNCIL COMMITTEE AGENDA

2016 APR 28 PM 4: 55

CITY SECRETARY
DALLAS, TEXAS

Monday, May 2, 2016
CITY HALL
COUNCIL BRIEFING ROOM, 6ES
1500 MARILLA
DALLAS, TEXAS 75201
1:00 P.M. – 2:30 P.M.

Chair, Councilmember Jennifer S. Gates
Vice-Chair, Councilmember Philip T. Kingston
Deputy Mayor Pro Tem Erik Wilson
Councilmember Rickey D. Callahan
Councilmember Scott Griggs
Councilmember Lee M. Kleinman

Call to Order

1. Consideration of the minutes from the April 18, 2016 Budget, Finance and Audit Committee meeting

BRIEFINGS

2. Dallas Water Utilities
Upcoming Bond Sale
Corrine Steeger, Assistant Director
City Controller's Office
3. Beverage Services Contract
Errick Thompson, Director
Equipment and Building Services

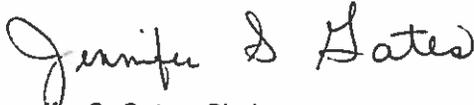
UPCOMING AGENDA ITEMS

May 11, 2016 City Council Meeting

- A. Authorize a three-year professional services contract, with two one-year renewal options, for independent medical review services - ExamWorks, Inc., most qualified respondent of three - Not to exceed \$100,000 - Financing: Current Funds (subject to annual appropriations)

- B. Authorize the purchase of (1) eleven pieces of fleet vehicles and equipment - Briggs Equipment in the amount of \$157,610, Darr Equipment in the amount of \$92,726, Southwest International Trucks, Inc. in the amount of \$156,547, Kirby-Smith Machinery in the amount of \$649,693, RDO Equipment in the amount of \$88,875, Austin Truck and Equipment, LTD dba Freightliner of Austin in the amount of \$347,425, Central Texas Heavy Equipment Co., Inc. in the amount of \$167,000 through The Texas Association of School Boards (Buyboard); (2) four pieces of fleet vehicles - Sam Pack's Five Star Ford in the amount of \$76,080 through Texas Smartbuy; (3) two pieces of fleet equipment - Rush Truck Centers of Texas, LP in the amount of \$384,030 through the Houston Galveston Area Council of Governments; and (4) two fleet vehicles - Freedom Dodge dba Duncanville Automotive in the amount of \$52,200 through the Tarrant County Interlocal - Total not to exceed \$2,172,186 - Financing: Current Funds (\$649,693), Water Utilities Current Funds (\$1,469,624) and Aviation Current Funds (\$52,869)

Adjourn



Jennifer S. Gates, Chair
Budget, Finance & Audit Committee

A closed executive session may be held if the discussion of any of the above agenda items concerns one of the following:

1. Contemplated or pending litigation, or matters where legal advice is requested of the City Attorney. Section 551.071 of the Texas Open Meetings Act.
2. The purchase, exchange, lease or value of real property, if the deliberation in an open meeting would have a detrimental effect on the position of the City in negotiations with a third person. Section 551.072 of the Texas Open Meetings Act.
3. A contract for a prospective gift or donation to the City, if the deliberation in an open meeting would have a detrimental effect on the position of the City in negotiations with a third person. Section 551.073 of the Texas Open Meetings Act.
4. Personnel matters involving the appointment, employment, evaluation, reassignment, duties, discipline or dismissal of a public officer or employee or to hear a complaint against an officer or employee. Section 551.074 of the Texas Open Meetings Act.
5. The deployment, or specific occasions for implementation of security personnel or devices. Section 551.076 of the Texas Open Meetings Act.
6. Deliberations regarding economic development negotiations. Section 551.087 of the Texas Open Meetings Act.

"Pursuant to Section 30.06, Penal Code (trespass by license holder with a concealed handgun), a person licensed under Subchapter H, Chapter 411, Government Code (handgun licensing law), may not enter this property with a concealed handgun."

"De acuerdo con la sección 30.06 del código penal (ingreso sin autorización de un titular de una licencia con una pistola oculta), una persona con licencia según el subcapítulo h, capítulo 411, código del gobierno (ley sobre licencias para portar pistolas), no puede ingresar a esta propiedad con una pistola oculta."

"Pursuant to Section 30.07, Penal Code (trespass by license holder with an openly carried handgun), a person licensed under Subchapter H, Chapter 411, Government Code (handgun licensing law), may not enter this property with a handgun that is carried openly."

"De acuerdo con la sección 30.07 del código penal (ingreso sin autorización de un titular de una licencia con una pistola a la vista), una persona con licencia según el subcapítulo h, capítulo 411, código del gobierno (ley sobre licencias para portar pistolas), no puede ingresar a esta propiedad con una pistola a la vista."

Budget, Finance & Audit Committee

Meeting Record

Meeting Date: April 18, 2016

Convened: 1:08 pm

Adjourned: 2:19 pm

Committee Members Present:

Jennifer S. Gates, Chair
Philip T. Kingston, Vice-Chair

Rickey D. Callahan
Lee M. Kleinman

Scott Griggs
Eric Wilson

Committee Members Absent:

N/A

Other Council Members Present:

N/A

Staff Present:

Jeanne Chipperfield
Craig D. Kinton
Barbara McAninch
Michael Frosch
Stephanie Cooper

Jack Ireland
Akilah McLaughlin
William Finch
Lance Sehorn
Karen Plunkett

Robert Sims
Don Knight
Mark Duebner
Stephonie McHenry
Robert Williams

Auro Majumdar
Errick Thompson

Others Present:

N/A

AGENDA:

Call to Order

1. Consideration of the April 4, 2016 Minutes

Presenter(s):

Information Only:

Action Taken/Committee Recommendation(s):

A motion was made to approve the April 4, 2016 minutes. Motion passed unanimously.

Motion made by: Philip Kingston

Motion seconded by: Lee Kleinman

2. Sanitation Services: Enterprise Fund Overview

Presenter(s): Kelly High, Director, Sanitation Services

Information Only:

Action Taken/Committee Recommendation(s):

Motion made by: N/A

Motion seconded by: N/A

Budget, Finance & Audit Committee

Meeting Record

3. **Street Rental / Franchise Fee Collections for City-Owned Utilities**

Presenter(s): Jeanne Chipperfield, Chief Financial Officer

Information Only:

Action Taken/Committee Recommendation(s):

Motion made by: N/A

Motion seconded by: N/A

FYI

4. **February 2016 Financial Forecast Report**

Presenter(s):

Information Only:

Action Taken/Committee Recommendation(s):

N/A

UPCOMING AGENDA ITEMS:

April 27, 2016 City Council Meeting

- A. Authorize a three-year service contract for traffic counting services – Quality Traffic Data, LLC, most advantageous proposer of four - Not to exceed \$318,000 - Financing: Current Funds (subject to annual appropriations)**

A motion was made to forward to the City Council on Wednesday, April 20, 2016. Motion passed on unanimous vote.

Motion made by: Rick Callahan

Motion seconded by: Erik Wilson

- B. Authorize a three-year service contract for courier services - Reliable Couriers, lowest responsible bidder of seven - Not to exceed \$347,864 - Financing: Current Funds (subject to annual appropriations)**

A motion was made to forward to the City Council on Wednesday, April 20, 2016. Motion passed on unanimous vote.

Motion made by: Rick Callahan

Motion seconded by: Erik Wilson

Budget, Finance & Audit Committee

Meeting Record

- C. Authorize a three-year service contract for graphic design services - El Creative, Inc., most advantageous proposer of ten - Not to exceed \$550,105 - Financing: Current Funds (\$535,880), Stormwater Drainage Management Current Funds (\$9,740) and Aviation Current Funds (\$4,485) (subject to annual appropriations)**

A motion was made to forward to the City Council on Wednesday, April 20, 2016. Motion passed on unanimous vote.

Motion made by: Rick Callahan

Motion seconded by: Erik Wilson

- D. Authorize a three-year master agreement for herbicides and pesticides for citywide use – SiteOne Landscape Supply, LLC in the amount of \$731,779, Rentokil North America, Inc. dba Target Specialty Products in the amount of \$467,501, BWI Dallas/Ft. Worth in the amount of \$434,209, Winfield Solutions LLC in the amount of \$196,725, Red River Specialties, Inc. in the amount of \$160,457, N-Gulf, LLC dba Ameriturf in the amount of \$149,083, Turf Care of Texas, LLC in the amount of \$103,935 and Helena Chemical Company in the amount of \$86,879, lowest responsible bidders of nine - Total not to exceed \$2,330,568 - Financing: Current Funds (\$2,079,210), Aviation Current Funds (\$157,773), Water Utilities Current Funds (\$71,184), Sanitation Current Funds (\$17,654) and Stormwater Drainage Management Current Funds (\$4,747)**

A motion was made to forward to the City Council on Wednesday, April 20, 2016. Motion passed on unanimous vote.

Motion made by: Rick Callahan

Motion seconded by: Erik Wilson

- E. Authorize a five-year master agreement, with three one-year renewal options, for the purchase of ruggedized mobile data computers - VetSource Mobility, LLC, most advantageous proposer of eight – Not to exceed \$8,739,789 – Financing: Municipal Lease Agreement Funds (subject to appropriations)**

A motion was made to forward to the City Council on Wednesday, April 20, 2016. Motion passed on unanimous vote.

Motion made by: Rick Callahan

Motion seconded by: Erik Wilson

Adjourn

Jennifer S. Gates, Chair
Budget, Finance & Audit Committee

Memorandum



CITY OF DALLAS

DATE April 29, 2016

TO Members of the Budget, Finance & Audit Committee: Jennifer S. Gates (Chair), Philip T. Kingston (Vice Chair), Erik Wilson, Rickey D. Callahan, Scott Griggs, Lee M. Kleinman

SUBJECT Dallas Water Utilities Upcoming Bond Sale

On May 2, 2016, the Budget, Finance and Audit Committee will be briefed on the Dallas Water Utilities Upcoming Bond Sale. The briefing will be presented by Corrine Steeger, Assistant Director in the City Controller's Office.

Please let me know if you need additional information.

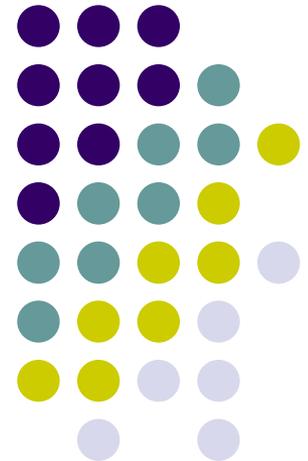

Jeanne Chipperfield
Chief Financial Officer

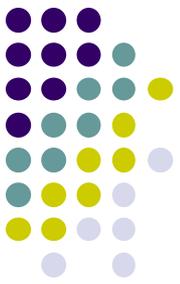
cc: Honorable Mayor and Members of the City Council
AC Gonzalez, City Manager
Christopher D. Bowers, Interim City Attorney
Craig D. Kinton, City Auditor
Rosa A. Rios, City Secretary
Daniel F. Solis, Administrative Judge

Ryan S. Evans, First Assistant City Manager
Eric D. Campbell, Assistant City Manager
Jill A. Jordan, P.E., Assistant City Manager
Mark McDaniel, Assistant City Manager
Joey Zapata, Assistant City Manager
Sana Syed, Public Information Officer
Elsa Cantu, Assistant to the City Manager – Mayor & Council

Dallas Water Utilities Upcoming Bond Sales

Budget, Finance and Audit Committee
May 2, 2016





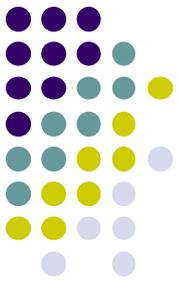
Purpose

- Provide an overview of the tax-exempt and taxable bond sales
- Review the syndicate selection process and assignment for these transactions
- Seek committee recommendation on the May 11th resolution authorizing staff to proceed with preparations for the sale of Waterworks and Sewer System Revenue Refunding Bonds, Series 2016A/B
- Recommend approval of parameters ordinance authorizing the sale of up to \$640 million Waterworks and Sewer System Revenue Refunding Bonds, Series 2016A/B on the June 15th Council Agenda



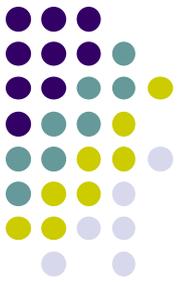
Bond Sales Overview

- Total size of bond sales currently estimated up to \$640 million
- Proposed bond sale will include proceeds sufficient to retire up to \$230 million in commercial paper estimated to be outstanding at the time of the sale and to refund approximately \$410 million in existing revenue bond debt through the issuance of tax-exempt and taxable bonds
- Estimated issuance costs of \$1,249,118 to be paid from Water Utilities (DWU) operating funds
- 30-year bonds with a ten-year call
- Sales will be negotiated



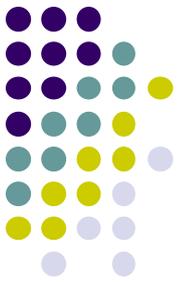
Revenue Bond Refundings

- Current interest rates provide an opportunity to advance refund outstanding revenue bonds using a combination of tax-exempt and taxable refundings
- Proposed tax-exempt refunding includes specified maturities of:
 - Series 2006 Revenue Refunding Bonds: \$11.445 million principal
 - Maturities: Oct.1, 2016/2017;
 - Interest Rates: 4.25% - 4.38%
 - Series 2007 Revenue Refunding Bonds: \$37.220 million principal
 - Maturities: Oct. 1, 2018; Oct. 1, 2029 – Oct. 1, 2036;
 - Interest Rates: 4.38% – 5.00%
 - Series 2008 Revenue Refunding Bonds: \$19.160 million principal
 - Maturities: Oct. 1, 2036/2037;
 - Interest Rate: 5.00%



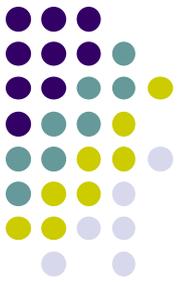
Revenue Bond Refundings

- Proposed tax-exempt refunding includes specified maturities of:
 - Series 2011 Revenue Refunding Bonds: \$41.770 million principal
 - Maturities: Oct. 1, 2023 – Oct. 1, 2034
 - Interest Rate: 5.00%
 - Series 2012A Revenue Refunding Bonds: \$38.800 million principal
 - Maturities: Oct. 1, 2023 – Oct. 1, 2026; Oct. 1, 2028 – Oct. 1, 2031;
 - Interest Rate: 4.00% - 5.00%
 - Series 2013A Revenue Refunding Bonds: \$13.420 million principal
 - Maturities: Oct. 1, 2025 – Oct. 1, 2027
 - Interest Rate: 5.00%



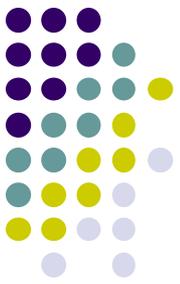
Revenue Bond Refundings

- Proposed taxable refunding includes specified maturities of:
 - Series 2007 Revenue Refunding Bonds: \$150.285 million principal
 - Maturities: Oct. 1, 2018 – Oct. 1, 2019; Oct. 1, 2027 – Oct. 1, 2036
 - Interest Rates: 4.38% - 5.00%
 - Series 2010 Revenue Refunding Bonds: \$83.635 million principal
 - Maturities: Oct. 1, 2025 – Oct. 1, 2034
 - Interest Rate: 5.00%



Revenue Bond Refundings

- Based on current interest rates, the estimated savings are:
 - Total net present value (NPV) cash savings of \$25.87 million
 - 6.54% NPV savings as a percentage of the bonds being refunded
 - Exceeds FMPC criteria of 4% savings for an advance refunding
- Co-Financial Advisors will continue to monitor the market to ensure feasibility of refunding, which may be restructured or deleted if market changes prior to June pricing



Commercial Paper Refunding

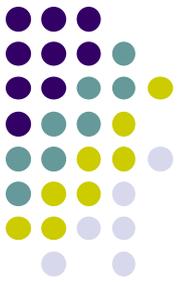
- Commercial paper provides short-term financing for the DWU's capital improvement program
- Current program size is \$600 million
- Commercial paper issuance is timed to fund contract payments
- Outstanding commercial paper balance is \$201.178 million as of 4/30/2016 with \$326.268 million of commitment (contract awards)
- Average interest rate is 0.1146% for 364 days



Syndicate Selection

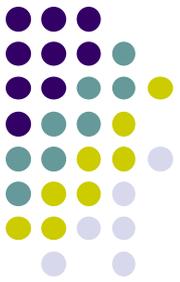
- In April 2010, City Council approved two underwriting syndicate teams for negotiated sales. Council approval provided that:
 - Bookrunning senior manager position rotates between national and M/WBE firms
 - Co-senior manager is the highest ranking national or regional firm if the bookrunning senior manager position is assigned to the M/WBE firm on a rotating basis
 - Alternate firms assume the place on a team of a firm that can no longer serve

Syndicate Team A

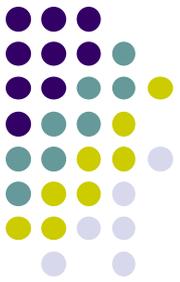


- Team A consists of the following firms:
 - **National**
 - JP Morgan
 - Bank of America Merrill Lynch
 - Morgan Stanley
 - **Regional**
 - RBC Capital Markets
 - Raymond James & Assoc.
 - Stephens, Inc. (replaced Southwest Securities Group)
 - **MWBE**
 - Siebert Brandford Shank & Co.
 - Cabrera Capital Markets
 - Duncan-Williams (replaced M.R. Beal & Co.)

Syndicate Team B



- Team B consists of the following firms:
 - **National**
 - Citigroup Global Markets, Inc.
 - Wells Fargo Bank, N.A.
 - Goldman, Sachs & Co.
 - **Regional**
 - Piper Jaffray
 - Stifel Nicolaus & Co.
 - Frost Bank
 - **MWBE**
 - Loop Capital Markets, LLC
 - Samuel A. Ramirez & Co.
 - Stern Brothers & Co.



Syndicate Team B

- It is proposed that Team B underwrite the Waterworks and Sewer System Revenue Refunding bond sales:

Senior Managers

Goldman Sachs & Co. (Bookrunning Senior Manager)

Loop Capital Markets LLC (Co-Senior Manager)

Co-Managers

Citigroup Global Markets, Inc.

Wells Fargo Bank, N.A.

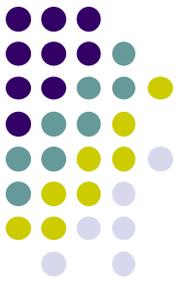
Piper Jaffray

Stifel, Nicolaus & Company Inc.

Frost Bank

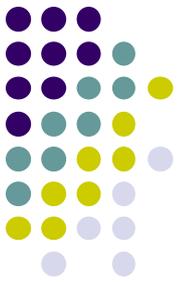
Samuel A. Ramirez & Company

Stern Brothers & Company



Timeline for Bond Sales

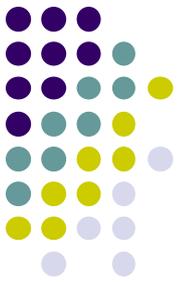
May 2	Budget, Finance and Audit Committee
May 11	City Council authorization to proceed with sale
May 27	Anticipated date of ratings
June 15	Parameters ordinance authorized by City Council
June 23	Pricing of the bonds
July 7	Deliver bonds and receive proceeds



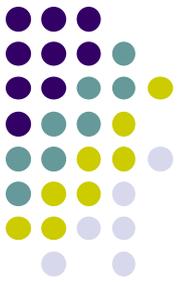
Recommendation

- Authorize staff to proceed with preparations for the sale of up to \$640 million Waterworks and Sewer System Revenue Refunding Bonds, Series 2016A/B on the May 11th Council Agenda
- Recommend approval of parameters ordinance authorizing the sale of up to \$640 million Waterworks and Sewer System Revenue Refunding Bonds, Series 2016A/B on the June 15th Council Agenda

Appendix



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Sources and Uses	Page 18
Debt Service Schedule	Page 19
Summary of Bonds to be Refunded	Page 20-21
Savings on Refunding	Page 22



Issuance Costs Schedule

Estimated Issuance Costs

Co-Bond Counsel	\$393,375
Co-Disclosure Counsel	156,800
Co-Financial Advisors	390,200
Debt Analysis/Structuring	40,000
Official Statement Printing	10,000
Rating Agencies	222,243
Escrow Fees	3,500
Auditor – Grant Thornton	14,000
Attorney General Filing Fee	19,000
Total	\$1,249,118

Bond Summary Statistics

City of Dallas, Texas

Waterworks and Sewer System Revenue Refunding Bonds, Series 2016AB

Assumes Aa1/AAA Uninsured Rates as of April 25, 2015 LESS 25bps

***** Preliminary - For Discussion Purposes Only *****

Dated Date	7/7/2016
Delivery Date	7/7/2016
First Coupon	10/1/2016
Last Maturity	10/1/2045
Arbitrage Yield	2.273472%
True Interest Cost (TIC)	3.097501%
Net Interest Cost (NIC)	3.448440%
All-In TIC	3.097501%
Average Coupon	4.385545%
Average Life (years)	13.794
Weighted Average Maturity (years)	14.292
Duration of Issue (years)	10.654
Par Amount	597,370,000.00
Bond Proceeds	677,695,115.10
Total Interest	361,365,219.79
Net Interest	284,148,590.94
Bond Years from Dated Date	8,239,916,333.33
Bond Years from Delivery Date	8,239,916,333.33
Total Debt Service	958,735,219.79
Maximum Annual Debt Service	65,885,901.00
Average Annual Debt Service	32,795,959.63
Underwriter's Fees (per \$1000)	
Average Takedown	4.576969
Other Fee	0.626651

Sources and Uses of Funds
City of Dallas, Texas
Waterworks and Sewer System Revenue Refunding Bonds, Series 2016AB
Assumes Aa1/AAA Uninsured Rates as of April 25, 2015 LESS 25bps

*** Preliminary - For Discussion Purposes Only ***

Dated Date 7/7/2016
Delivery
Date 7/7/2016

Sources:	CP Refunding	TE Bond Refunding	Taxable Bond Refunding	Total
Bond Proceeds:				
Par Amount	188,565,000.00	149,965,000.00	258,840,000.00	597,370,000.00
Premium	42,945,707.25	37,379,407.85		80,325,115.10
	<u>231,510,707.25</u>	<u>187,344,407.85</u>	<u>258,840,000.00</u>	<u>677,695,115.10</u>
Uses:	CP Refunding	TE Bond Refunding	Taxable Bond Refunding	Total
Project Fund Deposits:				
Commercial Paper Refunding	230,495,000.00			230,495,000.00
Refunding Escrow Deposits:				
Cash Deposit		766.21	378.11	1,144.32
Open Market Purchases		186,482,538.10	257,605,100.95	444,087,639.05
		<u>186,483,304.31</u>	<u>257,605,479.06</u>	<u>444,088,783.37</u>
Delivery Date Expenses:	1,014,410.00	862,316.25	1,231,760.00	3,108,486.25
Other Uses of Funds:				
Additional Proceeds	1,297.25	-1,212.71	2,760.94	2,845.48
	<u>231,510,707.25</u>	<u>187,344,407.85</u>	<u>258,840,000.00</u>	<u>677,695,115.10</u>

Bond Debt Service

City of Dallas, Texas

Waterworks and Sewer System Revenue Refunding Bonds, Series 2016A

Assumes Aa1/AAA Uninsured Rates as of April 25, 2015 LESS 25bps

***** Preliminary - For Discussion Purposes Only *****

Period				
Ending	Principal	Coupon	Interest	Debt Service
9/30/2017	9,415,000	0.350%	16,391,512.79	25,806,512.79
9/30/2018	8,990,000	**	22,250,091.00	31,240,091.00
9/30/2019	43,985,000	**	21,900,901.00	65,885,901.00
9/30/2020	32,425,000	**	21,386,423.00	53,811,423.00
9/30/2021	5,730,000	**	21,024,526.50	26,754,526.50
9/30/2022	5,950,000	**	20,808,284.50	26,758,284.50
9/30/2023	6,180,000	**	20,577,932.75	26,757,932.75
9/30/2024	24,205,000	**	20,133,415.75	44,338,415.75
9/30/2025	10,650,000	**	19,627,276.25	30,277,276.25
9/30/2026	17,835,000	**	19,171,588.75	37,006,588.75
9/30/2027	18,395,000	**	18,605,317.50	37,000,317.50
9/30/2028	28,245,000	**	17,876,395.00	46,121,395.00
9/30/2029	41,795,000	**	16,788,130.00	58,583,130.00
9/30/2030	48,195,000	**	15,360,425.00	63,555,425.00
9/30/2031	29,070,000	**	13,949,375.00	43,019,375.00
9/30/2032	30,465,000	5.000%	12,553,625.00	43,018,625.00
9/30/2033	28,775,000	5.000%	11,072,625.00	39,847,625.00
9/30/2034	30,255,000	5.000%	9,596,875.00	39,851,875.00
9/30/2035	31,805,000	5.000%	8,045,375.00	39,850,375.00
9/30/2036	18,035,000	5.000%	6,799,375.00	24,834,375.00
9/30/2037	28,295,000	5.000%	5,641,125.00	33,936,125.00
9/30/2038	17,455,000	5.000%	4,497,375.00	21,952,375.00
9/30/2039	8,465,000	5.000%	3,849,375.00	12,314,375.00
9/30/2040	8,900,000	5.000%	3,415,250.00	12,315,250.00
9/30/2041	9,360,000	5.000%	2,958,750.00	12,318,750.00
9/30/2042	9,840,000	5.000%	2,478,750.00	12,318,750.00
9/30/2043	10,340,000	5.000%	1,974,250.00	12,314,250.00
9/30/2044	10,870,000	5.000%	1,444,000.00	12,314,000.00
9/30/2045	11,430,000	5.000%	886,500.00	12,316,500.00
9/30/2046	12,015,000	5.000%	300,375.00	12,315,375.00
	597,370,000		361,365,219.79	958,735,219.79

Summary of Bonds Refunded
City of Dallas, Texas
Waterworks and Sewer System Revenue Refunding Bonds, Series 2016AB
Assumes Aa1/AAA Uninsured Rates as of April 25, 2015 LESS 25bps
***** Preliminary - For Discussion Purposes Only *****

	Bond	Maturity Date	Interest Rate	Par Amount	Call Date	Call Price
\$255,375,000 Waterworks and Sewer System Revenue Refunding and Improvement Bonds, Series 2006, 2006:						
	SERIAL	10/1/2016	4.250%	5,580,000.00	8/8/2016	100.000
		10/1/2017	4.375%	5,865,000.00	8/8/2016	100.000
				11,445,000.00		
\$678,480,000 Waterworks and Sewer System Revenue Refunding Bonds, Series 2007, 2007:						
	SERIAL	10/1/2018	5.000%	41,675,000.00	10/1/2017	100.000
	TERM	10/1/2029	4.375%	18,080,000.00	10/1/2017	100.000
		10/1/2030	4.375%	8,985,000.00	10/1/2017	100.000
		10/1/2031	4.375%	9,390,000.00	10/1/2017	100.000
		10/1/2032	4.375%	9,810,000.00	10/1/2017	100.000
	TERM2	10/1/2033	4.375%	2,330,000.00	10/1/2017	100.000
		10/1/2034	4.375%	2,445,000.00	10/1/2017	100.000
		10/1/2035	4.375%	2,555,000.00	10/1/2017	100.000
		10/1/2036	4.375%	2,670,000.00	10/1/2017	100.000
	TERM3	10/1/2033	4.500%	7,920,000.00	10/1/2017	100.000
		10/1/2034	4.500%	8,280,000.00	10/1/2017	100.000
		10/1/2035	4.500%	8,660,000.00	10/1/2017	100.000
		10/1/2036	4.500%	9,055,000.00	10/1/2017	100.000
	SERIAL	10/1/2019	4.500%	31,350,000.00	10/1/2017	100.000
		10/1/2027	4.500%	11,880,000.00	10/1/2017	100.000
		10/1/2028	4.500%	12,420,000.00	10/1/2017	100.000
				187,505,000.00		
\$158,655,000 Waterworks and Sewer System Revenue Refunding Bonds, Series 2008, 2008:						
	TERM2	10/1/2036	5.000%	9,340,000.00	10/1/2018	100.000
		10/1/2037	5.000%	9,820,000.00	10/1/2018	100.000
				19,160,000.00		
\$295,850,000 Waterworks and Sewer System Revenue Refunding Bonds, Series 2010, 2010:						
	SER	10/1/2025	5.000%	2,645,000.00	10/1/2020	100.000
		10/1/2026	5.000%	2,780,000.00	10/1/2020	100.000
		10/1/2027	5.000%	2,920,000.00	10/1/2020	100.000
		10/1/2028	5.000%	12,665,000.00	10/1/2020	100.000
		10/1/2029	5.000%	13,300,000.00	10/1/2020	100.000
		10/1/2030	5.000%	8,905,000.00	10/1/2020	100.000
	TERM1	10/1/2031	5.000%	9,360,000.00	10/1/2020	100.000
		10/1/2032	5.000%	9,840,000.00	10/1/2020	100.000
		10/1/2033	5.000%	10,345,000.00	10/1/2020	100.000
		10/1/2034	5.000%	10,875,000.00	10/1/2020	100.000
				83,635,000.00		

Summary of Bonds Refunded
City of Dallas, Texas
Waterworks and Sewer System Revenue Refunding Bonds, Series 2016AB
Assumes Aa1/AAA Uninsured Rates as of April 25, 2015 LESS 25bps
***** Preliminary - For Discussion Purposes Only *****

Bond	Maturity Date	Interest Rate	Par Amount	Call Date	Call Price
\$239,425,000 City of Dallas Waterworks and Sewer System Revenue Refunding Bonds, Series 2011, 2011:					
SER	10/1/2023	5.000%	8,980,000.00	10/1/2021	100.000
	10/1/2024	5.000%	2,290,000.00	10/1/2021	100.000
	10/1/2025	5.000%	2,410,000.00	10/1/2021	100.000
	10/1/2026	5.000%	2,535,000.00	10/1/2021	100.000
	10/1/2027	5.000%	2,665,000.00	10/1/2021	100.000
	10/1/2028	5.000%	2,800,000.00	10/1/2021	100.000
	10/1/2029	5.000%	2,945,000.00	10/1/2021	100.000
	10/1/2030	5.000%	3,095,000.00	10/1/2021	100.000
	10/1/2031	5.000%	3,255,000.00	10/1/2021	100.000
	TERM1	10/1/2032	5.000%	3,420,000.00	10/1/2021
10/1/2033		5.000%	3,595,000.00	10/1/2021	100.000
10/1/2034		5.000%	3,780,000.00	10/1/2021	100.000
			41,770,000.00		
\$259,420,000 Waterworks and Sewer System Revenue Refunding Bonds, Series 2012A, 2012A:					
SER	10/1/2023	5.000%	9,050,000.00	10/1/2022	100.000
	10/1/2024	5.000%	2,245,000.00	10/1/2022	100.000
	10/1/2025	4.000%	2,350,000.00	10/1/2022	100.000
	10/1/2026	4.000%	2,440,000.00	10/1/2022	100.000
	10/1/2028	5.000%	8,135,000.00	10/1/2022	100.000
	10/1/2029	5.000%	8,550,000.00	10/1/2022	100.000
	10/1/2030	5.000%	2,940,000.00	10/1/2022	100.000
	10/1/2031	5.000%	3,090,000.00	10/1/2022	100.000
				38,800,000.00	
\$156,540,000 Waterworks and Sewer System Revenue Bonds, Series 2013A, 2013A:					
SER	10/1/2025	5.000%	4,250,000.00	10/1/2023	100.000
	10/1/2026	5.000%	4,470,000.00	10/1/2023	100.000
	10/1/2027	5.000%	4,700,000.00	10/1/2023	100.000
			13,420,000.00		
			395,735,000.00		

Savings
City of Dallas, Texas
works and Sewer System Revenue Refunding Bonds, Series :
umes Aa1/AAA Uninsured Rates as of April 25, 2015 LESS 25
***** Preliminary - For Discussion Purposes Only *****

Date	Prior Debt Service	Refunding Debt Service	Savings
9/30/2017	24,322,287.52	18,892,462.79	5,429,824.73
9/30/2018	24,360,415.64	18,925,841.00	5,434,574.64
9/30/2019	59,000,243.76	53,568,526.00	5,431,717.76
9/30/2020	46,927,993.76	41,493,798.00	5,434,195.76
9/30/2021	14,872,618.76	14,439,776.50	432,842.26
9/30/2022	14,872,618.76	14,440,034.50	432,584.26
9/30/2023	14,872,618.76	14,440,307.75	432,311.01
9/30/2024	32,451,868.76	32,020,915.75	430,953.01
9/30/2025	18,392,743.76	17,959,901.25	432,842.51
9/30/2026	25,119,743.76	24,689,838.75	429,905.01
9/30/2027	25,116,693.76	24,685,192.50	431,501.26
9/30/2028	34,238,843.76	33,804,520.00	434,323.76
9/30/2029	46,699,968.76	46,266,755.00	433,213.76
9/30/2030	51,670,143.76	51,237,425.00	432,718.76
9/30/2031	31,134,721.89	30,703,250.00	431,471.89
9/30/2032	31,136,643.77	30,703,500.00	433,143.77
9/30/2033	27,967,518.77	27,533,375.00	434,143.77
9/30/2034	27,963,756.27	27,534,250.00	429,506.27
9/30/2035	27,969,928.14	27,535,875.00	434,053.14
9/30/2036	12,948,028.14	12,515,375.00	432,653.14
9/30/2037	22,051,643.76	21,620,875.00	430,768.76
9/30/2038	10,065,500.00	9,635,000.00	430,500.00
	624,156,544.02	594,646,794.79	29,509,749.23

Savings Summary

Savings PV date	7/7/2016
Savings PV rate	2.940580%
PV of savings from cash flow	25,863,764.58
Plus: Refunding funds on hand	1,548.23

Net PV Savings	25,865,312.81

Memorandum



CITY OF DALLAS

DATE April 29, 2016

TO Members of the Budget, Finance & Audit Committee: Jennifer S. Gates (Chair), Philip T. Kingston (Vice Chair), Erik Wilson, Rickey D. Callahan, Scott Griggs, Lee M. Kleinman

SUBJECT Beverage Services Contract

On Monday, May 2, 2016 the Budget, Finance and Audit Committee will be briefed on the Beverage Services Contract. The briefing is attached for your review.

Please let me know if you need additional information.


Jeanne Chipperfield
Chief Financial Officer

Attachment

cc: Honorable Mayor and Members of the City Council
AC Gonzalez, City Manager
Christopher D. Bowers, Interim City Attorney
Craig D. Kinton, City Auditor
Rosa A. Rios, City Secretary
Daniel F. Solis, Administrative Judge
Ryan S. Evans, First Assistant City Manager

Eric D. Campbell, Assistant City Manager
Jill A. Jordan, P.E., Assistant City Manager
Mark McDaniel, Assistant City Manager
Joey Zapata, Assistant City Manager
Sana Syed, Public Information Officer
Elsa Cantu, Assistant to the City Manager – Mayor & Council



Beverage Services Contract

Budget, Finance and Audit Committee
May 2, 2016



Review the recommended proposal for beverage services

- Background
- Evaluation Results
- Recommendation

Background

- On December 7, 2015, Budget, Finance and Audit Committee provided policy direction on healthy choice and proposal evaluation criteria
- January 7th and 14th, 2016, Advertised Request for Sealed Competitive Proposal for Beverage Services
- February 11, 2016, three proposals were received

Committee Endorsed Healthy Options Criteria for Vending

Beverage Category (Nutritional Standard)	Dallas-specified Product Mix of total offerings per machine, not all machines will carry all
Diet Soda	Up to 20%
Full-flavored Soda	Up to 10%
Plain or Carbonated Water (0 calorie, 0 grams of carbohydrates, 0 grams of sugar)	25% or more
100% Fruit or Vegetable Juice (no added sweeteners, <250mg Sodium)	Up to 15%
Non-carbonated, Low (< 40) Calorie (can include teas, sports / energy drinks, and non-dairy, fortified options)	Up to 20%
1% or Non-fat White, Unflavored Milk	Up to 10%

Product mix allows flexibility based on location – **only water** is required to be in each machine.

Pouring rights are not impacted by the product mix above. Pouring rights are bundled with exclusive beverage vending agreement to leverage volume.

Financial Results

	Dr. Pepper Snapple Group		Coca Cola Refreshments		Pepsi Bottling	
Financial Investment	5-Year Estimated Investment	Notes	5-Year Estimated Investment	Notes	5-Year Estimated Investment	Notes
Exclusive Marketing Rights	\$840,000	\$168k per year	\$900,000	\$180k per year Includes a transition fund	\$950,000	\$190k per year
Estimated Vendor Commissions (Non-Guaranteed)	\$1,382,980	Based on Dr. Peppers Estimate of 15,000 cases/year	\$818,279	Based on Coca Cola's Estimate of 21,456 cases/year	\$114,600	Based on Pepsi Estimate of 12,947 cases/year
Financial Commitment Used for Evaluation Purposes	\$2,222,980		\$1,718,279		\$1,064,600	

Overall Evaluation Results - BKZ1612 Beverage Vending & Supply

Proposer	Financial Commitment (60 points)	Proposed Products and Pricing (15 points)	Operational Plan (15 points)	Educational and Marketing Plan (10 points)	AVERAGE SCORE	RANK
Dr. Pepper	57.68	12.80	11.20	8.00	89.68	1
Coca-Cola	42.61	12.60	13.20	8.00	76.41	2
Pepsi	23.31	12.00	13.80	9.80	58.91	3

Sample Product Mix

Multiple Select Glass Front Front

- Deja Blue Water
- Fruit2O Sparkling Water
- Vita Coco Coconut Water
- Canada Dry Sparkling Water
- Snapple 100% Juiced
- Snapple Diet Tea
- Diet 7Up
- Diet Dr. Pepper
- All Sport Zero
- Diet Coke

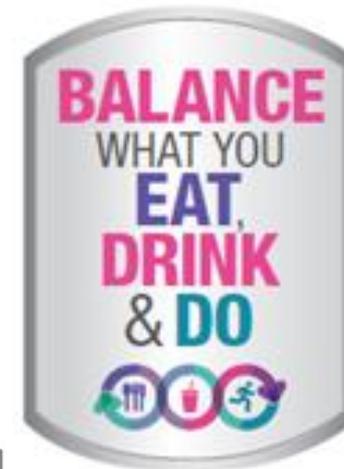


High Traffic Areas – City Hall and Recreation Centers

Education and Marketing Plan

Mixify Program

- All vending machines will be labeled with the Mixify logo to promote the program
- Alliance with the American Beverage Association to promote a healthy balance of snack and beverage consumption with a routine exercise program
- Promotes a life balance with diet and exercise



CALORIE CHOICES FOR CALORIE BALANCE

Calories are shown for full cups with no ice. Adding ice will reduce calories.

	SMALL 16 Fluid Ounces	MEDIUM 22 Fluid Ounces	LARGE 30 Fluid Ounces
Cola	200 Cal	280 Cal	380 Cal
Citrus	220 Cal	300 Cal	410 Cal
Lemon Lime	200 Cal	280 Cal	380 Cal
Ginger Ale	180 Cal	250 Cal	340 Cal
Diet Cola	0 Cal	0 Cal	0 Cal
Diet Lemon Lime	5 Cal	10 Cal	0 Cal
Fruit Punch	000 Cal	000 Cal	000 Cal
Sweet Tea w Lemon	000 Cal	000 Cal	000 Cal
Diet Sweet Tea w Lemon	000 Cal	000 Cal	000 Cal

BALANCE WHAT YOU EAT, DRINK & DO



Education and Marketing Plan

Vending Machine Promotions

- Vending machine promotions will be offered to the City of Dallas with mutual approval of sites and programs to promote healthy brands
- Consumers win items with marked bottles to designated area attractions





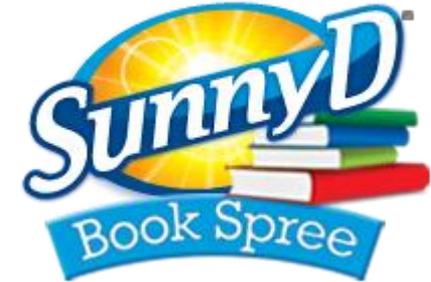
Recommendations for Committee Approval

Seek committee recommendation to move item forward for the May 11, 2016 Council agenda

Appendix

Dr. Pepper Community Engagement and Marketing Campaigns

Corporate partnerships and programs



Example Vending Machine Promotions

- Win a pedometer to track steps! Quarterly promotions to win Fitbit or pedometer by purchasing healthier items
- Track Your Steps at the Dallas Zoo! A partnership to track your steps along a walking trail with a visit to Dallas Zoo for the entire family
- All promotions will be mutually agreed upon by City of Dallas and Dr. Pepper



Fruit2O Book Spree



- Collect labels from any SunnyD or Fruit2O Sparkling Water to redeem for Scholastic Books at your school
- Annual promotion to assist any school and library in need of age appropriate books
- Promotes literacy and team building

**GREAT
Community
Outreach!**

KEY FOCUS AREA: E-Gov

AGENDA DATE: May 11, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
City Attorney's Office

CMO: Jeanne Chipperfield, 670-7804
Christopher D. Bowers, 670-3491

MAPSCO: N/A

SUBJECT

Authorize a three-year professional services contract, with two one-year renewal options, for independent medical review services - ExamWorks, Inc., most qualified respondent of three - Not to exceed \$100,000 - Financing: Current Funds (subject to annual appropriations)

BACKGROUND

This professional services contract will provide independent medical review services to assist in evaluating medical and health related claims. Litigators in the City Attorney's Office who manage injury claims against the City require independent medical examination, peer review and bill review services for these claims. These include a wide range of claims against the City including:

- Bodily injury
- Workers compensation
- Disability
- Federal insurance programs

This contract will allow for the review of documents for the City Attorney's Office in matters pertaining to the evaluation of medical and health related claims for accuracy and legitimacy. This contract will also provide expert reports and affidavits, as needed, for trial, pre-trial and mediation proceedings. This service will also be available to claims adjusters in the Office of Risk Management for review of complicated claims, upon approval from the City Attorney's Office.

BACKGROUND (Continued)

A five member committee from the following departments reviewed and evaluated the responses:

- City Attorney's Office (2)
- Office of Risk Management (2)
- Business Development and Procurement Services (1)*

*Business Development and Procurement Services only evaluated the Business Inclusion and Development Plan.

The successful respondent was selected by the committee on the basis of demonstrated competence and qualifications under the following criteria:

- Experience 50 Points
- Firm's location and availability 20 Points
- Overall approach 15 Points
- Business Inclusion & Development Plan 15 Points

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services (BDPS) used its procurement system to send out 972 email bid notifications to vendors registered under respective commodities. To further increase competition, BDPS uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, notifications were sent by the BDPS' ResourceLINK Team (RLT) to 25 chambers of commerce, the DFW Minority Business Council and the Women's Business Council - Southwest, to ensure maximum vendor outreach.

The recommended vendor meets the wage floor rate of \$10.37 approved by City Council on November 10, 2015, by Resolution No. 15-2141.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On October 10, 2011, City Council authorized a professional services contract to provide the City of Dallas with independent review services to assist in evaluating medical and health related claims for accuracy and legitimacy by Resolution No. 11-2718.

On January 9, 2013, City Council authorized Supplemental Agreement No. 1 to the professional services contract to continue to provide independent review services to assist in evaluating medical and health related claims for accuracy and legitimacy by Resolution No. 13-0108.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS) (Continued)

On June 25, 2014, City Council authorized Supplemental Agreement No. 1 to the professional services contract for independent medical review assistance in evaluating medical and health related claims for accuracy and legitimacy by Resolution No. 14-0990.

Information about this item will be provided to the Budget, Finance and Audit Committee on May 2, 2016.

FISCAL INFORMATION

\$100,000.00 - Current Funds (subject to annual appropriations)

M/WBE INFORMATION

- 172 - Vendors contacted
- 172 - No response
 - 0 - Response (Bid)
 - 0 - Response (No Bid)
 - 0 - Successful

972 M/WBE and Non-M/WBE vendors were contacted.

The recommended awardee has fulfilled the good faith requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 08-2826, as amended.

ETHNIC COMPOSITION

ExamWorks, Inc.

White Male	9	White Female	16
Black Male	0	Black Female	2
Hispanic Male	3	Hispanic Female	24
Other Male	0	Other Female	1

RESPONDENT INFORMATION

The following responses were received for solicitation number BKZ1534 and were opened on October 29, 2015. This professional services contract is being awarded in its entirety to the most qualified respondent.

*Denotes successful respondent

<u>Respondents</u>	<u>Address</u>	<u>Score</u>
*ExamWorks, Inc.	12001 N. Central Expwy. Suite 800 Dallas, TX 75243	81%
ECI Holdings, LLC	6111 Broken Sound Pkwy. NW Suite 207 Boca Raton, FL 33487	73%
Claims Eval, Inc.	6905 Mystery Creek Ln. Granite Bay, CA 95746	63%

OWNER

ExamWorks, Inc.

Wesley Campbell, President

May 11, 2016

WHEREAS, on October 10, 2011, City Council authorized a professional services contract to provide the City of Dallas with independent review services to assist in evaluating medical and health related claims for accuracy and legitimacy by Resolution No. 11-2718; and,

WHEREAS, on January 9, 2013, City Council authorized Supplemental Agreement No. 1 to the professional services contract to continue to provide independent review services to assist in evaluating medical and health related claims for accuracy and legitimacy in an amount not to exceed \$50,000.00, increasing the contract amount from \$50,000.00 to \$100,000.00, by Resolution No. 13-0108; and,

WHEREAS, on July 22, 2013, Administrative Action No. 13-5961 authorized a professional services contract for independent medical review services in the amount of \$50,000.00; and,

WHEREAS, on June 25, 2014, City Council authorized Supplemental Agreement No. 1 to the professional services contract for independent medical review assistance in evaluating medical and health related claims for accuracy and legitimacy in an amount not to exceed \$100,000.00, increasing the contract amount from \$50,000.00 to \$150,000.00, by Resolution No. 14-0990;

NOW, THEREFORE,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That the City Manager is hereby authorized to execute a professional services contract with ExamWorks, Inc. (VC15566) for independent medical review services for a term of three years, with two one-year renewal options, in an amount not to exceed \$100,000.00 upon approval as to form by the City Attorney. If the service was bid or proposed on an as needed, unit price basis for the performance of specified tasks, payment to ExamWorks, Inc. shall be based only on the amount of the services directed to be performed by the City and properly performed by ExamWorks, Inc. under the contract.

Section 2. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$100,000.00 (subject to annual appropriations) from Service Contract number BKZ1534.

Section 3. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize a three-year professional services contract, with two one-year renewal options, for independent medical review services - ExamWorks, Inc., most qualified respondent of three - Not to exceed \$100,000 - Financing: Current Funds (subject to annual appropriations)

ExamWorks, Inc. is a local, non-minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use their own workforce.

PROJECT CATEGORY: Professional Services

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$100,000.00	100.00%
Total non-local contracts	\$0.00	0.00%
TOTAL CONTRACT	\$100,000.00	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	\$0.00	0.00%	\$0.00	0.00%

AGENDA ITEM # 5

KEY FOCUS AREA: E-Gov

AGENDA DATE: May 11, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
Aviation
Street Services
Water Utilities

CMO: Jeanne Chipperfield, 670-7804
Ryan S. Evans, 671-9837
Jill A. Jordan, P.E., 670-5299
Mark McDaniel, 670-3256

MAPSCO: N/A

SUBJECT

Authorize the purchase of **(1)** eleven pieces of fleet vehicles and equipment - Briggs Equipment in the amount of \$157,610, Darr Equipment in the amount of \$92,726, Southwest International Trucks, Inc. in the amount of \$156,547, Kirby-Smith Machinery in the amount of \$649,693, RDO Equipment in the amount of \$88,875, Austin Truck and Equipment, LTD dba Freightliner of Austin in the amount of \$347,425, Central Texas Heavy Equipment Co., Inc. in the amount of \$167,000 through The Texas Association of School Boards (Buyboard); **(2)** four pieces of fleet vehicles - Sam Pack's Five Star Ford in the amount of \$76,080 through Texas Smartbuy; **(3)** two pieces of fleet equipment - Rush Truck Centers of Texas, LP in the amount of \$384,030 through the Houston Galveston Area Council of Governments; and **(4)** two fleet vehicles - Freedom Dodge dba Duncanville Automotive in the amount of \$52,200 through the Tarrant County Interlocal - Total not to exceed \$2,172,186 - Financing: Street and Alley Improvement Funds (\$649,693), Water Utilities Current Funds (\$1,469,624) and Aviation Current Funds (\$52,869)

BACKGROUND

This item will allow for the purchase of nineteen fleet vehicles and equipment to include:

- forklifts - 4
- telehandler - 1
- roll-off container truck - 1
- milling machine - 1
- backhoe - 1
- vacuum truck - 1

BACKGROUND (Continued)

- dump truck - 1
- crane boom truck - 1
- sport utility vehicles - 4
- compact sedan - 1
- midsize sedan - 1
- sewerline inspection trucks - 2

The equipment will be used by various departments throughout the City in their daily activities.

The telehandler, dump truck, sport utility vehicles, sedans, crane boom truck are new additions to City fleet and the forklifts, roll off container truck, backhoe, milling machine, vacuum truck and sewerline inspection trucks are replacement equipment. Vehicles being replaced have gone through an evaluation process using an established criterion to ensure that only vehicles that have exceeded their useful life are replaced. The equipment evaluation included life-to-date maintenance costs, recommended replacement mileage and recommended replacement life. Replacement units will be reassigned to other departments or auctioned, whichever is more beneficial to the City.

The Texas Association of School Boards (BuyBoard), Texas SmartBuy, Houston Galveston Area Council, City of Fort Worth Interlocal Agreement conforms to the requirements of Texas Statutes that are applicable for competitive bids and proposals, in accordance with the Interlocal Cooperation Act, Chapter 791, Texas Government Code. In addition, BuyBoard and State of Texas CO-OP Program receive bids from manufacturers and dealers throughout the United States.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On January 11, 2012, City Council authorized a one-year master agreement for the purchase of one hundred ninety-six pieces of fleet equipment; and a one-year master agreement for the purchase of one hundred three pieces of fleet equipment by Resolution No. 12-0162.

On September 12, 2012, City Council authorized a one-year master agreement for the purchase of squad cars for Police by Resolution No. 12-2229.

On June 12, 2013, City Council authorized a one-year master agreement for the purchase of two hundred seventy-two pieces of fleet and equipment; a one-year master agreement for the purchase of eight pieces of fleet equipment; and a one-year master agreement for the purchase of four pieces of fleet equipment by Resolution No. 13-0936.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS) (Continued)

On December 11, 2013, City Council authorized a one-year master agreement for the purchase of two-hundred ten fleet vehicles and equipment; thirty-eight fleet vehicles and equipment and eighty-eight fleet vehicles and equipment by Resolution No. 13-2055.

On October 22, 2014, City Council authorized the purchase of 137 squad cars for Police by Resolution No. 14-1781.

On March 25, 2015, City Council authorized a one-year master agreement for the purchase of eighty seven fleet vehicles and equipment; twenty fleet vehicles and equipment; and one-hundred nine fleet vehicles and equipment by Resolution No. 15-0478.

On June 17, 2015, City Council authorized the purchase of 105 squad cars for Police by Resolution No. 15-1231.

On December 9, 2015, City Council authorized a one-year master agreement for the purchase of one hundred fleet vehicles and equipment; one hundred eighty-one fleet vehicles; eighty-three Police fleet and equipment; and twenty-one fleet vehicles by Resolution No. 15-2199.

Information about this item will be provided to the Budget, Finance and Audit Committee on May 2, 2016.

FISCAL INFORMATION

\$ 649,693.00 - Street and Alley Improvement Funds

\$1,469,624.00 - Water Utilities Current Funds

\$ 52,868.02 - Aviation Current Funds

ETHNIC COMPOSITION

Briggs Equipment

White Male	504	White Female	88
Black Male	55	Black Female	17
Hispanic Male	130	Hispanic Female	22
Other Male	10	Other Female	2

ETHNIC COMPOSITION (Continued)

Darr Equipment

White Male	160	White Female	33
Black Male	7	Black Female	2
Hispanic Male	19	Hispanic Female	5
Other Male	8	Other Female	0

Southwest International Trucks, Inc.

White Male	261	White Female	39
Black Male	23	Black Female	1
Hispanic Male	82	Hispanic Female	8
Other Male	5	Other Female	1

Kirby-Smith Machinery

White Male	28	White Female	3
Black Male	2	Black Female	0
Hispanic Male	5	Hispanic Female	0
Other Male	0	Other Female	0

RDO Equipment

White Male	22	White Female	4
Black Male	4	Black Female	0
Hispanic Male	9	Hispanic Female	0
Other Male	7	Other Female	0

Austin Truck and Equipment, LTD dba Freightliner of Austin

White Male	35	White Female	3
Black Male	2	Black Female	0
Hispanic Male	9	Hispanic Female	1
Other Male	0	Other Female	0

Central Texas Heavy Equipment Co., Inc.

White Male	14	White Female	2
Black Male	0	Black Female	0
Hispanic Male	2	Hispanic Female	0
Other Male	0	Other Female	0

ETHNIC COMPOSITION (Continued)

Sam Pack's Five Star Ford

White Male	97	White Female	22
Black Male	19	Black Female	1
Hispanic Male	94	Hispanic Female	12
Other Male	4	Other Female	2

Rush Truck Centers of Texas, LP

White Male	36	White Female	5
Black Male	2	Black Female	0
Hispanic Male	2	Hispanic Female	1
Other Male	1	Other Female	1

Freedom Dodge dba Duncanville Automotive

White Male	16	White Female	8
Black Male	23	Black Female	9
Hispanic Male	47	Hispanic Female	8
Other Male	1	Other Female	2

OWNERS

Briggs Equipment

Chris Meinecke, President
Derek Claybrook, Vice President
Cheryl M. Gosch, Secretary

Darr Equipment

Robert Engstrom, President
Steve Brooks, Chief Executive Officer
Jack Camiolo, Chief Financial Officer

Southwest International Trucks, Inc.

Russ Trimble, President
Sid Stewart, Vice President
Jane Roth, Secretary

OWNERS (Continued)

Kirby-Smith Machinery

Ed Kirby, President
David Cooper, Vice President
Celise Blewitt, Secretary
JD Young, Treasurer

RDO Equipment

Ron Offutt, President
Christi Offutt, Vice President
Al Knoll, Secretary
Tom Espel, Treasurer

Austin Truck and Equipment, LTD dba Freightliner of Austin

Jay Hendrix, President
Carlton Hemple, Vice President

Central Texas Heavy Equipment Co., Inc.

Andrew Tewell, President
Bob Henry, Vice President
Chris Tewell, Secretary
Walter Kurowski, Treasurer

Sam Pack's Five Star Ford

Sam Pack, President

Rush Truck Centers of Texas, LP

W.M. "Rusty" Rush, President
Martin A. Naeglin, Jr, Vice President

Freedom Dodge dba Duncanville Automotive

Frank Stinson, President
Lonnie Bennett, Vice President
Alissa Hillhouse, Secretary
John Rowe, Treasurer

May 11, 2016

WHEREAS, on January 11, 2012, City Council authorized a one-year master agreement for the purchase of one hundred ninety-six pieces of fleet equipment; and a one-year master agreement for the purchase of one hundred three pieces of fleet equipment by Resolution No. 12-0162; and,

WHEREAS, on September 12, 2012, City Council authorized a one-year master agreement for the purchase of squad cars for Police by Resolution No. 12-2229; and,

WHEREAS, on June 12, 2013, City Council authorized a one-year master agreement for the purchase of two hundred seventy-two pieces of fleet and equipment; a one-year master agreement for the purchase of eight pieces of fleet equipment; and a one-year master agreement for the purchase of four pieces of fleet equipment by Resolution No. 13-0936; and,

WHEREAS, on December 11, 2013, City Council authorized a one-year master agreement for the purchase of two-hundred ten fleet vehicles and equipment; thirty-eight fleet vehicles and equipment; and eighty-eight fleet vehicles and equipment by Resolution No. 13-2055; and,

WHEREAS, on October 22, 2014, City Council authorized the purchase of 137 squad cars for Police by Resolution No. 14-1781; and,

WHEREAS, on March 25, 2015, City Council authorized a one-year master agreement for the purchase of eighty seven fleet vehicles and equipment; twenty fleet vehicles and equipment; and one-hundred nine fleet vehicles and equipment by Resolution No. 15-0478; and,

WHEREAS, on June 17, 2015, City Council authorized the purchase of 105 squad cars for Police by Resolution No. 15-1231; and,

WHEREAS, on December 9, 2015, City Council authorized a one-year master agreement for the purchase of one hundred fleet vehicles and equipment; one hundred eighty-one fleet vehicles; eighty-three Police fleet and equipment; and twenty-one fleet vehicles by Resolution No. 15-2199;

NOW, THEREFORE,

May 11, 2016

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That the purchase of (1) eleven pieces of fleet vehicles and equipment is authorized with Briggs Equipment (VS0000049903) in the amount of \$157,610.00, Darr Equipment (025254) in the amount of \$92,726.00, Southwest International Trucks, Inc. (003940) in the amount of \$156,547.00, Kirby-Smith Machinery (502341) in the amount of \$649,693.00, RDO Equipment (500465) in the amount of \$88,875.00, Austin Truck and Equipment, LTD dba Freightliner of Austin (VC14977) in the amount of \$347,425.00, Central Texas Heavy Equipment Co., Inc. (VS91058) in the amount of \$167,000.00, through The Texas Association of School Boards; (2) four pieces of fleet vehicles is authorized with Sam Pack's Five Star Ford (113696) in the amount of \$76,079.02 through Texas Smartbuy; (3) two pieces of fleet equipment is authorized with Rush Truck Centers of Texas, LP (371932) in the amount of \$384,030.00 through the Houston Galveston Area Council of Governments; and (4) two fleet vehicles is authorized with Freedom Dodge dba Duncanville Automotive (VS0000077189) in the amount of \$52,200.00 through the Tarrant County Interlocal Agreement, in a total amount not to exceed \$2,172,185.02.

Section 2. That the Purchasing Agent is authorized, upon appropriate requisition, to issue a purchase order for four forklifts, one telehandler, one dump truck, one roll-off container truck, one milling machine, one backhoe, one heavy duty vacuum truck, one crane boom truck, four sport utility vehicles, one compact sedan, one mid-size sedan and two sewer line inspect trucks. If a formal contract is required for this purchase instead of a purchase order, the City Manager is authorized to execute the contract upon approval as to form by the City Attorney.

Section 3. That the Chief Financial Officer is hereby authorized to disburse funds from the following appropriations in an amount not to exceed \$2,172,185.02:

<u>Fund</u>	<u>Dept</u>	<u>Unit</u>	<u>Obj</u>	<u>Amount</u>	<u>Encumbrance</u>
0715	STS	W011	4720	\$649,693.00	POSTS00000125350
0100	DWU	7361	4720	\$ 61,274.80	PODWU00000125325
0100	DWU	7361	4720	\$ 92,500.00	PODWU00000125329
0100	DWU	7360	4720	\$ 226.00	PODWU00000125329
0100	DWU	7240	4740	\$101,567.00	PODWU00000125065
0100	DWU	7310	4742	\$ 52,200.00	PODWU00000124857
0100	DWU	7140	4741	\$ 23,211.00	PODWU00000124859
0100	DWU	7271	4720	\$ 88,875.00	PODWU00000125340
0100	DWU	7330	4740	\$ 96,335.20	PODWU00000125338

May 11, 2016**Section 3. (Continued)**

<u>Fund</u>	<u>Dept</u>	<u>Unit</u>	<u>Obj</u>	<u>Amount</u>	<u>Encumbrance</u>
0100	DWU	7323	4740	\$245,858.00	PODWU00000125333
0100	DWU	7410	4720	\$384,030.00	PODWU00000124863
0100	DWU	7330	4740	\$167,000.00	PODWU00000125354
0100	DWU	7450	4742	\$156,547.00	PODWU00000125083
0130	AVI	7731	4742	\$ 34,702.20	POAVI00000124867
0130	AVI	7725	4741	\$ 18,165.82	POAVI00000124869

Section 4. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.