Memorandum



DATE

February 12, 2016

CITY OF DALLAS

The Honorable Mayor and Members of the City Council

SUBJECT Financial Forecast Report

The FY 2015-16 Financial Forecast Report based on information through December 2015 is attached and provided for your information.

For FY 2015-16, General Fund revenues are projected to be \$1,187,000 above budget and expenditures are projected to be \$181,000 below budget. This results in forecast revenues being in excess of forecast expenditures by \$1,368,000. Details related to budget variances may be found at the end of the Financial Forecast Report.

We will continue to closely monitor revenues and expenditures and keep you informed.

A.C. Gonzalez City Manager

Attachment

c:

Ryan S. Evans, First Assistant City Manager Jill A. Jordan, P.E., Assistant City Manager Joey Zapata, Assistant City Manager Eric D. Campbell, Assistant City Manager Mark McDaniel, Assistant City Manager Jeanne Chipperfield, Chief Financial Officer Jack Ireland, Director, Office of Financial Services



FY 2015-16 Financial Forecast Report

Information as of December 31, 2015



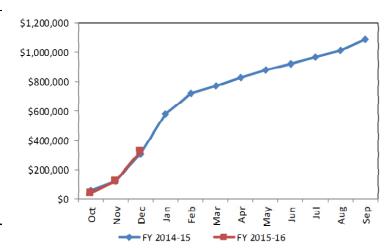
GENERAL FUND

<u>ITEM</u>	BUDGET	YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
Revenues	\$1,144,800	\$323,201	\$1,145,987	\$1,187
Expenditures	1,144,800	278,260	1,144,619	(181)
Net Excess of Revenues Over Expenditures/Transfers	\$0	\$44,941	\$1,368	\$1,368

GENERAL FUND REVENUES

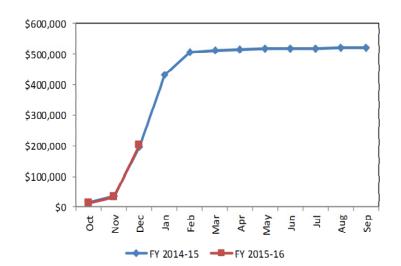
All SOURCES					
	FY 2014-15	FY 2015-16	Variance		
Oct	\$60,959	\$41,660	(\$19,299)		
Nov	58,982	77,665	\$18,682		
Dec	187,753	203,876	\$16,123		
Jan	271,536				
Feb	138,254				
Mar	52,292				
Apr	59,984				
May	48,230				
Jun	43,757				
Jul	46,560				
Aug	45,056				
Sep	74,964				
Total	\$1 088 327	\$323 201	\$15 507		

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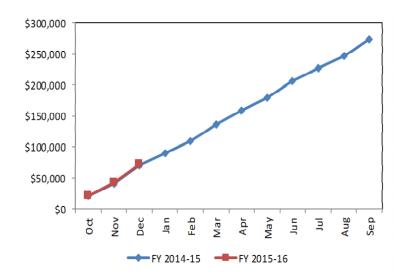
PROPERTY TAX

	FY 2014-15	FY 2015-16	Variance
Oct	\$16,175	\$11,487	(\$4,688)
Nov	18,472	20,589	\$2,117
Dec	160,305	169,848	\$9,543
Jan	235,891		
Feb	74,439		
Mar	6,533		
Apr	3,115		
May	1,536		
Jun	1,750		
Jul	821		
Aug	948		
Sep_	673		
Total	\$520,658	\$201,923	\$6,972



SALES TAX

	FY 2014-15	FY 2015-16	Variance
Oct	\$21,933	\$21,769	(\$164)
Nov	19,220	20,524	\$1,303
Dec	29,690	30,137	\$4 47
jan	20,009		
Feb	18,928		
Mar	26,847		
Apr	22,124		
May	20,755		
Jun	26,477		
Jul	20,798		
Aug	20,332		
Sep_	26,386		
Total	\$273,499	\$72,430	\$1.586



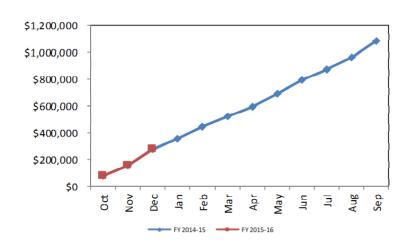
GENERAL FUND REVENUES

	(000s)			BUDGET VS
		REVENUES	YEAR-END	FORECAST
	BUDGET	YEAR TO DATE	FORECAST	VARIANCE
TAXES				
Ad Valorem Tax	\$ 559,636	\$201,923	\$559,636	\$0
Sales Tax ¹	281,272	72,430	281,887	615
TOTAL TAXES	840,908	274,353	841,523	615
FRANCHISE REVENUES				
Oncor Electric	50,612	15,960	50,612	0
AT&T	10,950	0	10,950	0
Atmos Energy	12,242	0	12,242	0
Time Warner Cable	6,102	0	6,102	0
Other	27,291	869	27,291	0
TOTAL FRANCHISE REVENUES	107,198	16,829	107,198	0
LICENSES AND PERMITS	6,067	2,152	6,086	19
INTEREST EARNED	962	0	962	0
INTERGOVERNMENTAL	7,432	365	7,460	29
FINES AND FORFEITURES				
Municipal Court ²	14,771	3,669	15,400	629
Vehicle Towing & Storage	7,146	1,875	7,146	0
Parking Fines	3,591	0	3,592	0
Red Light Camera Fines	7,460	0	7,460	0
Public Library	494	63	494	0
TOTAL FINES	33,462	5,606	34,091	629
CHARGES FOR SERVICE				
Parks ³	10,283	1,841	10,135	(148)
Emergency Ambulance	31,569	5,095	31,569	0
Security Alarm	4,450	1,036	4,400	(50)
Street Lighting	648	114	648	0
Vital Statistics	1,484	324	1,484	0
Other	23,147	8,157	23,106	(41)
TOTAL CHARGES	71,581	16,568	71,341	(240)
INTERFUND REVENUE	67,123	4,636	67,123	0
MISCELLANEOUS ⁴	10,068	2,692	10,202	135
TOTAL REVENUES	\$1,144,800	\$323,201	\$1,145,987	\$1,187

GENERAL FUND EXPENDITURES

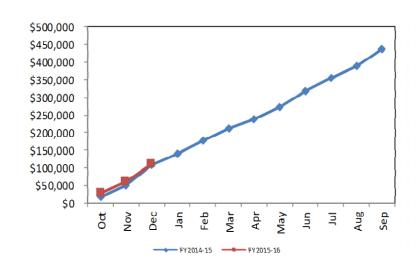
ALL EXPENSES

	FY 2014-15	FY 2015-16	Variance
Oct	\$77, 525	\$75,601	(\$1,924)
Nov	79,013	78,065	(948)
Dec	123,491	124,594	1,103
Jan	76,655		
Feb	86,673		
Mar	82,668		
Apr	69,958		
May	96,984		
Jun	102,442		
Jul	78,895		
Aug	85,592		
Sep_	124,316		



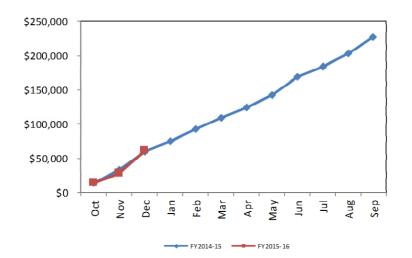
Total	\$1,084,212	\$278,260	(\$1,769)
	P	OLICE	

POLICE					
	FY 2014-15	FY 2015-16	Variance		
Oct	\$19,262	\$28,488	\$9,226		
Nov	31,339	31,370	31		
Dec	57,789	52,490	(5,299)		
Jan	32,898				
Feb	36,863				
Mar	32,472				
Apr	27,900				
May	33,265				
Jun	47,086				
Jul	34,846				
Aug	35,661				
Sep	46,774				
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Total \$436,155 \$112,348 \$3,958 FIRE

		T. 1 12 PM	
	FY 2014-15	FY 2015-16	Variance
Oct	\$13,502	\$13,994	\$492
Nov	19,557	14,184	(5,373)
Dec	26,055	32,389	6,334
Jan	16,078		
Feb	17,117		
Mar	17,032		
Apr	15,063		
May	17,344		
Jun	26,753		
Jul	16,442		
Aug	18,322		
Sep_	24,269		
Total	\$227.535	\$60.567	\$1,453



GENERAL FUND EXPENDITURES

DEPARTMENT	BUDGET	EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
Building Services	\$23,831	\$6,917	\$23,831	\$0
Business Dev/Procurement Svcs ⁵	2,884	649	2,824	(60)
City Attorney's Office	15,886	3,489	15,868	(18)
City Auditor's Office ⁶	3,004	601	3,049	45
City Controller's Office ⁷	4,541	1,006	4,393	(148)
City Manager's Office	1,972	539	1,972	0
City Secretary's Office	2,005	340	2,005	0
Civil Service ⁸	2,599	494	2,635	36
Code Compliance	38,569	7,958	38,569	0
Court Services	11,563	2,549	11,516	(47)
Elections ⁹	97	20	105	8
Fire	239,567	60,567	239,567	0
Housing	11,936	6,573	11,936	0
Human Resources	4,788	1,083	4,783	(5)
Independent Audit	786	-	786	0
Jail Contract - Lew Sterret	7,557	1,260	7,557	0
Judiciary	3,231	732	3,231	0
Library	30,509	6,785	30,509	0
Management Services	8,544	3,375	8,544	0
Mayor and Council	4,243	919	4,201	(42)
Non-Departmental	57,926	2,595	57,926	O O
Office of Cultural Affairs	17,671	7,893	17,671	0
Office of Economic Development	1,818	832	1,818	0
Office of Financial Services	2,957	562	2,957	0
Park and Recreation ¹⁰	85,646	25,934	86,148	502
Planning & Urban Design ¹¹	4,232	577	3,941	(291)
Police	451,882	112,3 4 8	4 51,882	0
Public Works	5,911	2,313	5,900	(11)
Street Lighting	17,525	2,607	17,525	0
Street Services	71,531	16,014	71,521	(10)
Sustainable Dev/Construction ¹²	1,438	524	1,297	(141)
Trinity Watershed Management	1,526	203	1,526	0
RESERVES AND TRANSFERS				
Contingency Reserve	2,628	0	2,628	0
Liability/Claim Fund	1,994	0	1,994	0
Salary & Benefit Reserve	2,000	0	2,000	0
TOTAL EXPENDITURES	\$1,144,800	\$278,260	\$1,144,619	(\$181)

As of December 31, 2015 (000s)

(000s)				BUDGET VS
DEPARTMENT	BUDGET	YEAR TO DATE	YEAR-END FORECAST	FORECAST VARIANCE
AVIATION				
BEGINNING FUND BALANCE	\$16,775	\$ -	\$16,775	\$ -
REVENUES:				
Parking	27,443	5,864	27,443	0
Terminal Concessions	22,423	5,198	22,423	0
Landing Fees	17,784	3,083	17,784	0
Rental on Airport - Terminal	13,831	3,324	13,831	0
Rental on Airport - Field	9,067	1,745	8,950	(117)
Fuel Flow Fees	1,225	229	1,225	0
All Other	2,102	199	3,679	1,577
TOTAL REVENUES ¹³	93,876	19,642	95,336	1,460
TOTAL EXPENDITURES ¹³	93,876	20,556	95,289	1,413
ENDING FUND BALANCE	\$16,775	_\$	\$16,822	\$47

CONVENTION AND EVENT SERVICES

BEGINNING FUND BALANCE	\$20,607	\$ -	\$20,607	\$ -
REVENUES:				
Hotel Occupancy Tax	54,002	10,820	53,192	(810)
Alcoholic Beverage Tax	10,461	0	11,683	1,222
Contract Services	9,119	1,590	9,119	0
All Remaining Revenues	10,414	3,186	11,108	694
TOTAL REVENUES ¹⁴	83,996	15,596	85,101	1,105
TOTAL EXPENDITURES	82,939	14,240	83,203	264
ENDING FUND BALANCE	\$21,664	<u> </u>	\$22,505	\$841

As of December 31, 2015

	((000s)	YEAR-END	BUDGET VS FORECAST VARIANCE				
DEPARTMENT	BUDGET	YEAR TO DATE	FORECAST					
SUSTAINABLE DEVELOPMENT AND CONSTRUCTION								
BEGINNING FUND BALANCE	\$33,842	\$ -	\$33,842	\$ -				
REVENUES:								
Building Permits	18,770	5,095	19,104	334				
Certificate of Occupancy	1,412	291	1,412	0				
Plan Review	3,736	1,132	3,749	13				
Registration/License	1,028	319	1,028	(0)				
Special Plats	887	298	887	0				
Private Development	1,010	366	1,010	(0)				
Zoning	1,184	178	1,184	0				
Interest Earnings	117	0	117	0				
All Remaining Revenues	1,478	472	1,478	0				
TOTAL REVENUES	29,622	8,150	29,969	347				
TOTAL EXPENDITURES ¹⁵	30,697	4,730	29,588	(1,109)				
ENDING FUND BALANCE	\$32,767	<u>\$</u> -	\$34,223	\$1,456				
MUNICIPAL RADIO								
BEGINNING FUND BALANCE	\$1,183	\$ -	\$1,183	\$ -				
REVENUES:								
Local and National Sales	2,058	533	2.012	(46)				
	•		2,012	(46)				
All Remaining Revenues	12	0	12	0				
TOTAL REVENUES ¹⁶	2,070	533	2,024	(46)				
TOTAL EXPENDITURES ¹⁶	2,055	659	1,963	(92)				
ENDING FUND BALANCE	\$1,198	<u> </u>	\$1,244	\$46				

		000s)		BUDGET VS	
DEPARTMENT	BUDGET	YEAR TO DATE	YEAR-END FORECAST	FORECAST VARIANCE	
WATER UTILITIES					
BEGINNING FUND BALANCE	\$86,191	\$ -	\$86,191	\$ -	
REVENUES:					
Treated Water - Retail	286,483	72,841	289,770	3,286	
Treated Water - Wholesale	80,082	19,123	78,252	(1,830)	
Wastewater - Retail	232,649	54,468	228,501	(4,148)	
Wastewater - Wholesale	9,874	2,347	9,897	22	
All Remaining Revenues	36,040	6,251	29,974	(6,066)	
TOTAL REVENUES ¹⁷	645,128	155,030	636,393	(8,735)	
TOTAL EXPENDITURES ¹⁷	645,128	116,556	636,393	(8,735)	
ENDING PUND DAI ANGE	****	.	¢06 1.01	¢r	
ENDING FUND BALANCE	\$86,191	<u> </u>	\$86,191	φι	
COMMUNICATION & INFORM	IATION SERVICE	S			
COMMUNICATION & INFORM BEGINNING FUND BALANCE			\$10,910	\$ -	
COMMUNICATION & INFORM BEGINNING FUND BALANCE REVENUES:	IATION SERVICE \$10,910	S -	\$10,910	\$ -	
COMMUNICATION & INFORM BEGINNING FUND BALANCE REVENUES: Interdepartmental Charges	IATION SERVICE \$10,910 52,799	S - 0	\$10,910 52,799	\$ -	
COMMUNICATION & INFORM BEGINNING FUND BALANCE REVENUES: Interdepartmental Charges Telephones Leased	\$10,910 \$2,799 8,532	0 0	\$10,910 52,799 8,532	\$ - 0 0	
COMMUNICATION & INFORM BEGINNING FUND BALANCE REVENUES: Interdepartmental Charges Telephones Leased Circuits	\$10,910 \$10,910 52,799 8,532 1,367	S - 0 0 0 0 0	\$10,910 52,799 8,532 1,367	\$ 0 0 0	
COMMUNICATION & INFORM BEGINNING FUND BALANCE REVENUES: Interdepartmental Charges Telephones Leased Circuits Desktop Services	\$10,910 \$10,910 52,799 8,532 1,367 269	0 0 0 0 44	\$10,910 52,799 8,532 1,367 58	\$ - 0 0 0 (211)	
COMMUNICATION & INFORM BEGINNING FUND BALANCE REVENUES: Interdepartmental Charges Telephones Leased Circuits Desktop Services Interest	\$10,910 \$10,910 52,799 8,532 1,367 269 137	0 0 0 0 44 0	\$10,910 52,799 8,532 1,367 58 137	\$ - 0 0 0 0 (211)	
COMMUNICATION & INFORM BEGINNING FUND BALANCE REVENUES: Interdepartmental Charges Telephones Leased Circuits Desktop Services Interest Equipment Rental	\$10,910 \$10,910 52,799 8,532 1,367 269 137 4,546	0 0 0 0 44 0 1,121	\$10,910 52,799 8,532 1,367 58 137 4,546	\$ - 0 0 0 (211) 0 0	
COMMUNICATION & INFORM BEGINNING FUND BALANCE REVENUES: Interdepartmental Charges Telephones Leased Circuits Desktop Services Interest Equipment Rental Miscellaneous	\$10,910 \$10,910 52,799 8,532 1,367 269 137	0 0 0 0 44 0	\$10,910 52,799 8,532 1,367 58 137	\$ - 0 0 0 (211) 0 0 500	
COMMUNICATION & INFORM BEGINNING FUND BALANCE REVENUES: Interdepartmental Charges Telephones Leased Circuits Desktop Services Interest Equipment Rental	\$10,910 \$10,910 52,799 8,532 1,367 269 137 4,546 77	0 0 0 0 44 0 1,121 516	\$10,910 52,799 8,532 1,367 58 137 4,546 577	0 0 0 (211) 0	

As of December 31, 2015

	(000s)	YEAR-END	BUDGET VS FORECAST	
DEPARTMENT	BUDGET	YEAR TO DATE	FORECAST	VARIANCE	
EQUIPMENT SERVICES					
BEGINNING FUND BALANCE	\$4,129	\$ -	\$4,129	\$ -	
REVENUES:					
Rental/Wreck	33,640		0 33,640	0	
Fuel	16,180		0 16,180	0	
Auto Auction	418	32	2 488	70	
Miscellaneous Revenue	267	6	4 329	62	
Interest and Other	5		05	0	
TOTAL REVENUES	50,509	38	5 50,641	132	
TOTAL EXPENDITURES	50,509	9,64	2 50,509	0	
ENDING FUND BALANCE	\$4,129	\$ -	\$4,261	\$132	
EXPRESS BUSINESS CENTER					
BEGINNING FUND BALANCE	\$1,223	\$ -	\$1,223	\$ -	
REVENUES:					
Postage Sales	2,703	39	3 2,703	0	
All Other Revenues	1,260	49	1 1,260	0	
TOTAL REVENUES	3,963	88	4 3,963	0	
TOTAL EXPENDITURES	3,815	83	2 3,793	(21)	
ENDING FUND BALANCE	\$1,372	\$ -	\$1,393	\$21	

As of December 31, 2015

	(BUDGET VS	
DEPARTMENT	BUDGET YEAR TO DATE		YEAR-END FORECAST	FORECAST VARIANCE
SANITATION SERVICES				
BEGINNING FUND BALANCE	\$7,108	\$ -	\$7,108	\$ -
REVENUES:				
Residential Collection	66,537	17,081	66,662	125
Cost Plus Bulk/Brush	114	31	107	(7)
Sale of Recyclables	2,100	431	1,782	(318)
City Facility Collection	761	147	587	(174)
Landfill Revenue	17,676	8,312	20,305	2,629
TOTAL REVENUES ¹⁹	87,188	26,002	89,443	2,255
TOTAL EXPENDITURES ¹⁹	86,480	16,001	86,751	271
ENDING FUND BALANCE	\$7,816	\$	\$9,800	\$1,984

OTHER FUNDS

As of December 31, 2015

	(000s)			YEAR-END	BUDGET VS FORECAST	
DEPARTMENT	BUDGET	YEAR	TO DATE	FORECAST		VARIANCE
9-1-1 SYSTEM OPERATIONS						
BEGINNING FUND BALANCE	\$7,090	\$	-	\$7,090	\$	-
REVENUES:						
9-1-1 Service Receipts - Wireless	6,257		1,297	6,307		50
9-1-1 Service Receipts - Wireline	6,898		1,681	6,910		12
Interest and Other	63		0	63		0
TOTAL REVENUES	13,218		2,978	13,280		62
TOTAL EXPENDITURES	16,292		1,833	16,259		(34)
ENDING FUND BALANCE	\$4,015	\$		\$4, 111		\$96
	41,010			41,111		470

STORM DRAINAGE MANAGEMENT

BEGINNING FUND BALANCE	\$8,114	\$ -	\$8,114	\$ -
REVENUES:				
Storm Water Fees	50,413	12,560	50,413	-
Interest and Other	40	0	40	0
TOTAL REVENUES	50,452	12,560	50,452	0
TOTAL EXPENDITURES	51,417	5,129	51,417	0
ENDING FUND BALANCE	\$7,150	\$ -	\$7,150	\$0

OTHER FUNDS

		mber 31, 2015 00s)		BUDGET VS FORECAST VARIANCE
DEPARTMENT	BUDGET	YEAR TO DATE	YEAR-END FORECAST	
EMPLOYEE BENEFITS				
BENEFITS ADMINISTRATION				
TOTAL EXPENDITURES	\$1,126	\$119	\$1,121	(\$5)
WELLNESS PROGRAM				
TOTAL EXPENDITURES	\$430	\$85	\$428	(\$2)
RISK MANAGEMENT				
TOTAL EXPENDITURES	\$2,594	\$426	\$2,594	\$0
	LIABILITY	/CLAIMS FUND		
Beginning Balance October 1, 201	15			\$3,649
Budgeted Revenue				6,297
FY 2015-16 Available Funds				9,946
Paid October 2015				(168)
Paid November 2015				(328)
Paid December 2015				(379)
Balance as of December 31, 2015				\$9,071

DEBT SERVICE FUND

As of December 31, 2015 **BUDGET VS** (000s)YEAR-END **FORECAST DEPARTMENT BUDGET** YEAR TO DATE **FORECAST VARIANCE DEBT SERVICE FUND BEGINNING FUND BALANCE** \$12,109 \$ \$12,109 \$ REVENUES: Ad Valorem 230,475 83,140 230,475 0 Interest/Transfers/Other 20,468 0 20,468 0 **TOTAL REVENUES** 250,943 83,140 0 250,943 TOTAL EXPENDITURES²⁰ 255,326 (669) 0 254,657 \$7,726 \$ **ENDING FUND BALANCE** \$8,395 \$669

NOTES

(Dollars in 000s)

- 1. Sales tax revenue is projected to be \$615 above budget due to the improved economy.
- 2. Municipal Court revenue is projected to be \$629 above budget primarily due to an increase in the collection per citation rates of the new collection agency.
- 3. Parks revenue is projected to be \$148 below budget due to a decrease in golf and tennis revenues as a result of weather related closures.
- 4. Miscellaneous revenue is projected to be \$135 above budget primarily due to an unbudgeted Code Compliance Litigation settlement agreement..
- 5. Business Development and Procurement is projected to be \$60 below budget due to vacancies.
- 6. City Auditor's Office is projected to be \$45 above budget primarily due to salary expenses.
- 7. City Controller's Office is projected to be \$148 below budget due to vacancies.
- 8. Civil Service is projected to be \$36 above budget due to salary expenses.
- 9. Elections is projected to be \$8 above budget due to purchase of petition verification software.
- 10. Park and Recreation is projected to be \$502 above budget primarily due to repairs related to flooding in 2015.
- 11. Planning and Urban Design is projected to be \$291 below budget due to vacancies.
- 12. Sustainable Development and Construction is projected to be \$141 below budget due to vacancies.
- 13. Aviation expenses are projected to be \$1,413 above budget primarily due to the City leasing property for additional offsite parking and for the future site of the consolidated rental car facility. Revenues are projected to be \$1,460 above budget due to revenue received from existing tenants on the newly leased property.
- 14. Convention and Event Services revenues are projected to be \$1,105 above budget primarily due to higher than expected Alcoholic Beverage Tax.
- 15. Sustainable Development and Construction expenses are projected to be \$1,109 below budget primarily due to vacancies.
- 16. Municipal Radio expenses are projected to be \$92 below budget due to vacancies and a reduction in sales commission. Revenues are projected to be \$46 below budget due to the sale of commercials being less than planned.

NOTES

(Dollars in 000s)

- 17. Water Utilities revenues and expenses are both projected to be \$8,735 below budget. Revenues are projected to be below budget primarily due to the loss of a wholesale raw water customer contract and lower than projected retail wastewater service revenues. Expenses are projected to be under budget due to a reduction in the transfer to fund capital projects.
- 18. Communication and Information Services revenues are projected to be \$289 above budget due to payment from the State Fair of Texas for removal of the Fair Park Tower.
- 19. Sanitation revenues are projected to be \$2,255 above budget and expenses are projected to be \$271 above budget due to the volume of solid waste from non-contract customers being above historic levels and solid waste from the Upper Chain of Wetlands projects.
- 20. Debt Service expenses are projected to be \$669 below budget due to lower than projected interest rates realized on the 2015 GO Bond sale.