Memorandum



DATE May 27, 2025

^{TO} Honorable Mayor and Members of the City Council

SUBJECT Department of Housing and Community Development (Housing) FY 2024-2025 Quarter Two Performance Measures

Attached is the Housing and Community Development (Housing) performance report for Fiscal Year 2024-2025 through the second quarter. The data consists of development, home buyer assistance, and home repair units that are in the predevelopment phase, under construction, and completed. Housing is reporting status on Units Produced that address the Housing Needs Assessment as identified in the DHP33 Housing Action Plan. To date, a total of 12 homes were sold, 67 affordable homeownership units were constructed, and 246 affordable multifamily rental units under 50% AMI were produced.

The data for Home Repair and Homebuyer Assistance programs include the applicant's race/ethnicity, average age, gender, and the Area Median Income (AMI) percentage by City Council District. Housing's Development and Land Bank/Land Transfer programs report the number of completed units at various AMI percentage levels. As of quarter two, completed status for development includes homes that are sold to home buyers or projects that have at least one unit leased. Budget information is reported for all Housing programs except Land Transfer. Housing is reporting Fiscal Year 2024-2025 M/WBE information for developers and contractors.

Housing will continue to report performance measures each quarter of the fiscal year in future Housing and Homelessness Solutions Committee meetings.

Should you have any questions or require additional information, please contact Cynthia Rogers-Ellickson, Director, Department of Housing and Community Development at <u>cynthia.rogersellic@dallas.gov</u> or at 214-670-3601.

Service First, Now!

Robin Bentley Assistant City Manager

DATE May 27, 2025 SUBJECT Department of Housing and Community Development (Housing) FY 2024-2025 Quarter Two PAGE 2 of 2

c: Kimberly Bizor Tolbert, City Manager Tammy Palomino, City Attorney Mark Swann, City Auditor Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Dominique Artis, Chief of Public Safety Dev Rastogi, Assistant City Manager M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager Alina Ciocan, Assistant City Manager Donzell Gipson, Assistant City Manager Robin Bentley, Assistant City Manager Jack Ireland, Chief Financial Officer Elizabeth Saab, Chief of Strategy, Engagement, and Alignment (I) Directors and Assistant Directors



Housing & Community Development

HOME REPAIR

QUARTERLY PERFORMANCE MEASURES – QUARTER TWO

Number in Review	Number in Process/ Construction	Number Completed	Prior Years Carryover	Total Budget FY 24-25	Pipeline	Committed	ESTA Expended	Expensed	Total Remaining to Date
158	20	19	\$10,110,357	\$8,428,926	\$6,266,159	\$1,009,397	\$256,405	\$1,158,836	\$10,104,891

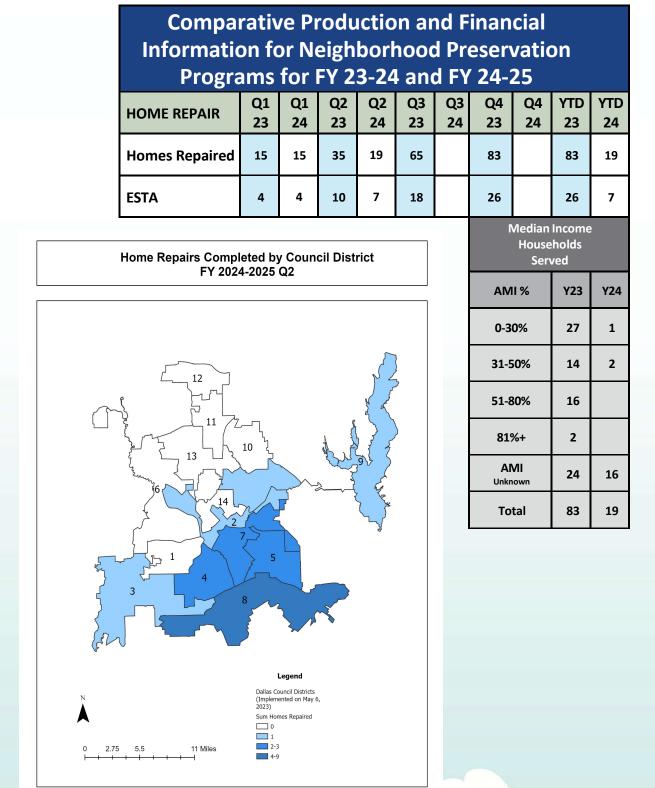
QUARTERLY PERFORMANCE MEASURES – QUARTER TWO														
Council District (Served)	1	2	3	4	5	6	7	8	9	10	11	12	13	14
Asian														
Black or African American				2	2		3	2						
White or Caucasian		1	1					7						
American Indian/Alaskan Native														
Other Race/Two or More									1					
Hispanic		1	1					3						
Race Unknown														
Average Age of Applicant		34	43	79	76.5		74.7	60.7	73					
0-30% AMI					1									
31-50% AMI					1				1					
51-80% AMI														
81%+AMI														
AMI Unknown		1	1	2			3	9						
Male			1	1			2	5						
Female		1		1	2		1	4	1					
Gender Unknown														
QUARTERLY PERFC	DRM/	ANCE	E ME/	ASUR	RES –	QUA	RTE	R TW	OM,	/WB	E INF	ORN	ΙΑΤΙΟ	DN
Women Owned Business Enterprise								1						
Minority Owned Business													T.	

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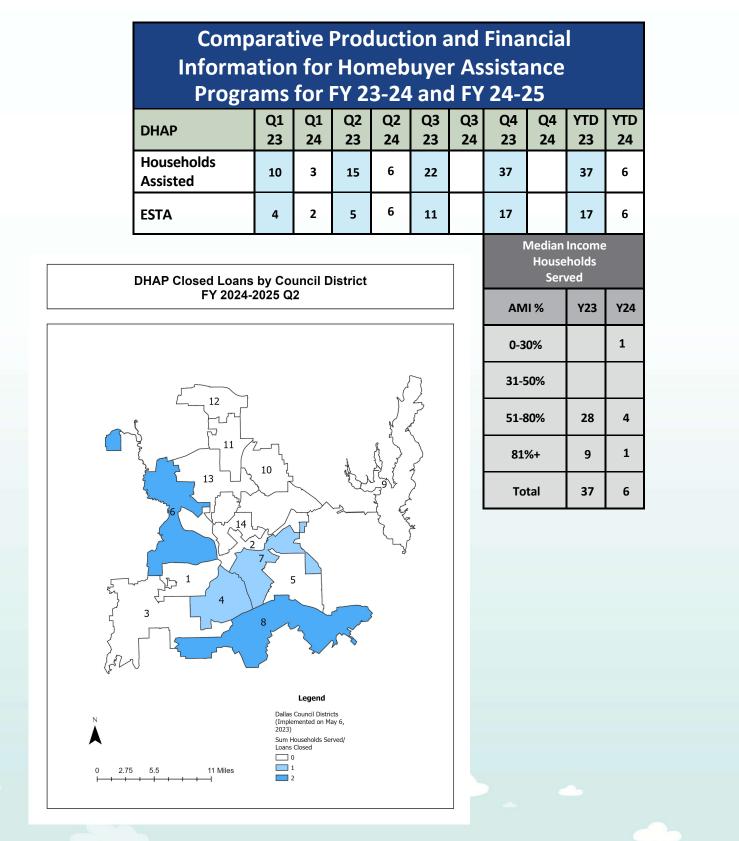
I		QUARTERLY PERFORMANCE MEASURES – QUARTER TWO													
	Pipeline Number	Pipeline Dollars	Committed Number	Committed	Priory Years Carryover	Number Closed	Total Budget FY 24-25	ESTA Expended	Expensed	Total Remaining to Date					
	32	\$1,600,000	16	\$800,000	\$822,808	6	\$2,420,000	\$148,200	\$298,200	\$1,344,608					

QUARTERLY PERFORMANCE MEASURES – QUARTER TWO														
Council District (Served)	1	2	3	4	5	6	7	8	9	10	11	12	13	14
Asian														
Black or African American							1	1						
White or Caucasian				1		2								
Other Race/Two or More								1						
Hispanic				1		1		1						
Non-Hispanic						1	1	1						
Average Age of Applicant				49		34.5	60	39.5						
0-30% AMI							1							
31-50% AMI														
51-80% AMI				1		2		1						
81%+AMI								1						
Male						1	1	1						
Female				1		1		1						

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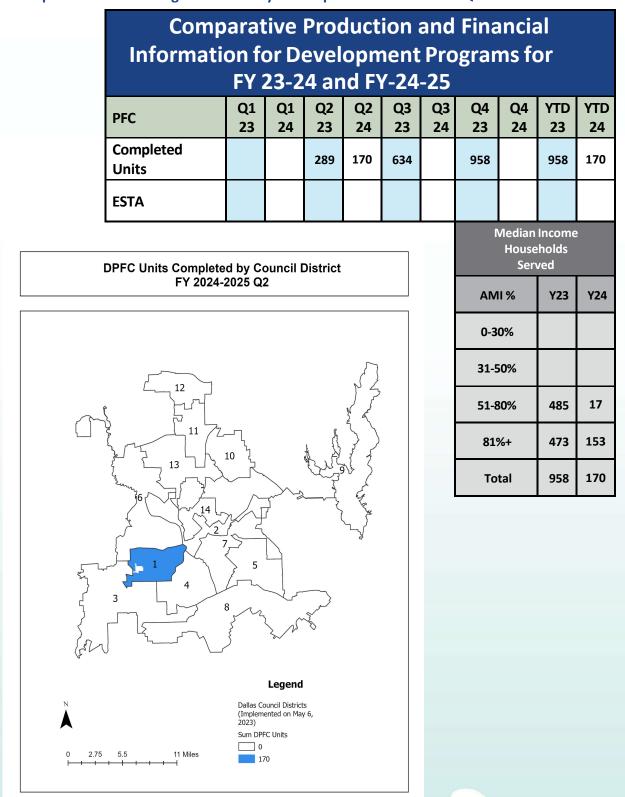
QUARTERLY PERFORMANCE MEASURES – QUARTER TWO

Break Out Affordable Units Vs. Market Rate Units	86 Affordable Units vs. 84 Market Rate Units
Number in Predevelopment	1,972
Number Under Construction	2,384
Number Units/Projects Completed	170
Developer Applications Received	4
Actual Taxes Foregone	0
Actual Rental Savings	\$1,052,028
Revenue	(\$35,980)
Total Cumulative Revenue	\$4,121,790
Total Development Cost	\$39,373,613
Total Development Cost Under Construction	\$629,859,547

QUARTE	QUARTERLY PERFORMANCE MEASURES – QUARTER TWO													
Council District (Served)	1	2	З	4	5	6	7	8	9	10	11	12	13	14
Units 0-30% AMI														
Units 31-50% AMI														
Units 51-80% AMI	17													
Units 81%+AMI	153													
QUARTERLY PERFC	DRM/	ANCE	ME/	ASUF	RES —	QUA	RTE	RS 1-	3 M/	WBE	INFO	ORM	ΑΤΙΟ	N
Women Owned Business Enterprise		,												
Minority Owned Business Enterprise						4								

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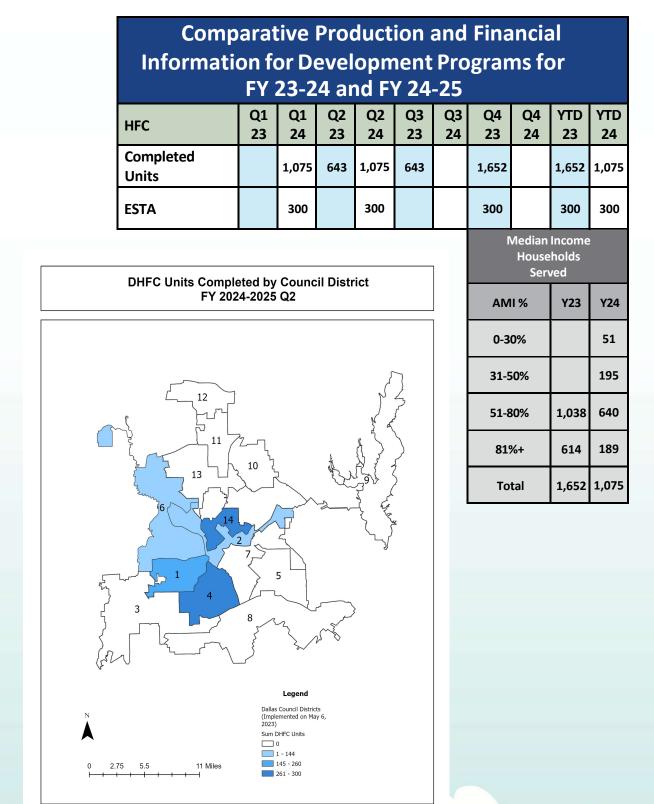


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QUARTERLY PERFORMANCE MEA	SURES – QUARTER TWO
Break Out Affordable Units Vs. Market Rate Units	886 Affordable Units vs. 189 Market Rate Units
Number in Predevelopment	2,345
Number Under Construction	2,492
Number of Workforce Housing Units Completed (81% to 120% AMI reserved)	142
Number Units/Projects Completed	1,075
Developer Applications Received	11
Actual Taxes Foregone	\$229,032
Actual Rental Savings	\$1,811,218
Revenue	\$1,819,878
Total Cumulative Revenue	\$20,085,976
DHFC Mortgage Bonds (TDHCA)	\$11,176,129
Number of Texas Homebuyer Loan Program DHFC Mortgage Loans	44
DHFC Construction Bonds	\$48,000,000
Total Development Cost	\$216,196,045

QUARTER	QUARTERLY PERFORMANCE MEASURES – QUARTER TWO													
Council District (Served)	1	2	3	4	5	6	7	8	9	10	11	12	13	14
Units 0-30% AMI	27	15				9								
Units 31-50% AMI	103	57				35								
Units 51-80% AMI	113	72		270		43								142
Units 81%+AMI	17			30										142
QUARTERLY PERFC	DRM/	ANCE	ME	ASUR	RES —	QUA	RTE	R TW	ΟM	/WBI	E INF	ORIV	ΙΑΤΙΟ	ON
Women Owned Business Enterprise		1						a		- 1				
Minority Owned Business Enterprise								11		1		Ē.		
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Texas Homebuyer Lo	oan Program DHFC Mortgage
Loans*	
Texas Department of Housing and Community Affairs	City Total
Total Number of Loans	44
Asian	0
Black or African American	2
White or Caucasian	10
Other Race/Two or More	15
Did Not Provide Race	16
Hispanic	20
Non-Hispanic	1
Did Not Provide Ethnicity	23
Average Age of Applicant	38
0-30% AMI	1
31-50% AMI	12
51-80% AMI	21
81%+AMI	10
Male	19
Female	22
Did Not Provide Gender	3
Married	18
	26

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*Data provided by TDHCA

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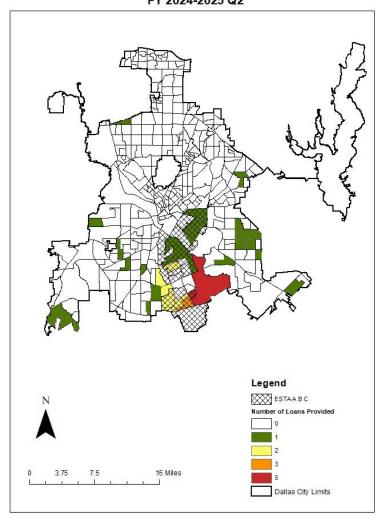
**Census tract on a loan was updated from Q1



Housing & Community Development



Texas Homebuyer Loan Program DHFC Mortage Loans Total by Census Tract FY 2024-2025 Q2







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Housing & Community Development

DEVELOPMENT NOFA

QUARTERLY PERFORMANCE MEASURES – QUARTER TWO

Number in Predevelopment	144
Number Under Construction	1,985
Number Completed	0
Forecast Units in Pipeline	1,869
Forecasted Development Cost for Units in Pipeline	\$62,287,582
Developer Applications Received	6
Prior Years Carryover Uncommitted	\$45,837,528
Total Budget FY 24-25	\$5,790,391
Committed-to-date	\$32,054,784
Expensed-to-date	\$13,087,138
ESTA Expended	\$6,533,658
Total Remaining-to-date	\$6,485,996

QUARTERLY PERFORMANCE MEASURES – QUARTER ONE														
Council District (Served)	1	2	З	4	5	6	7	8	9	10	11	12	13	14
Units 0-30% AMI														
Units 31-50% AMI														
Units 51-80% AMI														
Units 81%+AMI														
QUARTERLY PERFC	DRM/	ANCE	ME/	ASUR	ES –	QUA	RTE	R TW	ΟΜ	/WB	E INF	ORN	ΙΑΤΙΟ	ON
Women Owned Business Enterprise														
Minority Owned Business Enterprise														
								1			-		-	

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-	Comparative Production and Financial Information for Development Programs for FY 23-24 and FY 24-25												
DEVELOPMENT	01 01 02 02 03 03 04 04 YTD YTD												
Completed Units	24		111		123		363		363				
ESTA													
							٢	Median House Serv		2			
							AM	11%	Y23	Y24			
0-30% 52													
							31-5	50%	29				

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51-80%

81%+

Total

172

110

363



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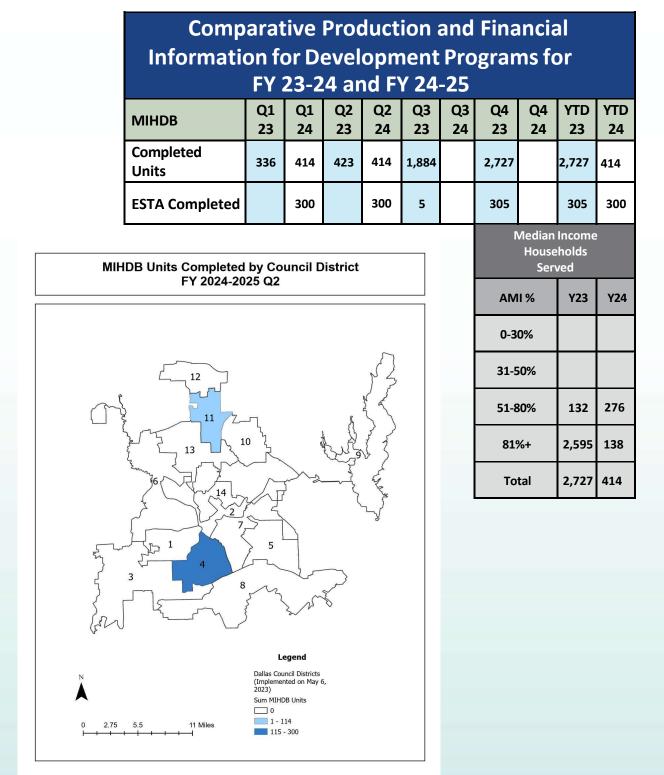
QUARTERLY PERFORMANCE MEASURES – QUARTER TWO

Number in Predevelopment	5,803
Number Units Under Construction Affordable Rate/Market Rate	176 affordable units/3,289 market rate units
Number Units Completed Affordable/Market Rate	276 affordable units/138 market rate units
Number of Workforce Housing Units Under Construction (81% to 120% AMI reserved)	29 affordable - 12/475 and 17/276
Number of Workforce Housing Units Completed (81% to 120% AMI reserved)	0
Developer Applications Received	6
Total Fee in Lieu Collected	0
Types of Reductions Received and Number	3 lot size, 2 height, 4 parking reduction

QUARTERLY PERFORMANCE MEASURES – QUARTER ONE														
Council District (Served)	1	2	3	4	5	6	7	8	9	10	11	12	13	14
Units 0-30% AMI														
Units 31-50% AMI														
Units 51-80% AMI				270							6			
Units 81%+ AMI				30							108			
QUARTERLY PERFO	DRM	ANCI	E ME	ASUI	RES –	- QU	ARTE	R TV	VO N	1/WE	BE IN	FOR	MAT	ION
Women Owned Business Enterprise														
Minority Owned Business Enterprise														

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LAND BANK

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QUARTERLY PERFORMANCE MEASURES – QUARTER TWO

Current Number of Lots Available	146			
Lots Sold	4			
Lots Built Out	16			
All Units Underway/Under Construction	24			
Houses Sold/Completed	3			
Developer Applications Received	4			
Total Budget FY 24-25	\$643,033			
Committed	\$175,000			
Expensed	\$95,759			
Prior Years Carryover	\$643,033			
Total Remaining-to-date	\$372,274			

QUARTERLY PERFORMANCE MEASURES – QUARTER TWO														
Council District (Served)	1	2	3	4	5	6	7	8	9	10	11	12	13	14
Units 0-30% AMI														
Units 31-50% AMI														
Units 51-80% AMI				2										
Units 81%+AMI							1							
QUARTERLY PERFC	DRM/	ANCE	E ME/	ASUF	RES —	QUA	RTE	R TW	OM,	/WB	E INF	ORN	IATIO	ON
Women Owned Business Enterprise														
Minority Owned Business Enterprise														

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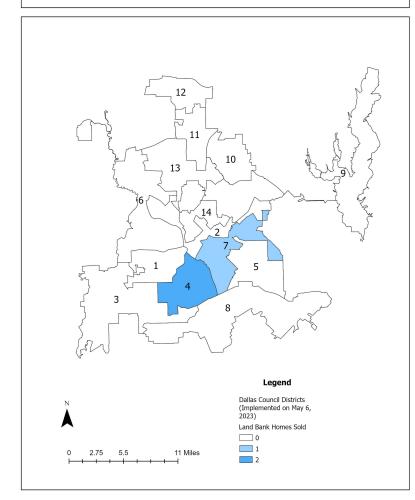
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•	Comparative Production and Financial Information for Development Programs for FY 23-24 and FY 24-25										
	FYZ	23-2	.4 ar	nd F	Y 24	-25					
LAND BANK	Q1 23	Q1 24	Q2 23	Q2 24	Q3 23	Q3 24	Q4 23	Q4 24	YTD 23	YTD 24	
Lots Sold				4							
Lots Built Out		12		16	15		18		18	16	
Homes Sold		2		3						3	
ESTA Homes Sold		2		3						3	

Land Bank Homes Sold by Council District FY 2024-2025 Q2



			3
			3
Γ	Vedian House Ser۱	holds	
AM	1%	Y23	Y24
0-3	0%		
31-5	50%		
51-8	80%	3	2
819	%+	2	1
То	tal	5	3



LAND TRANSFER

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QUARTERLY PERFORMANCE MEASURES – QUARTER TWO

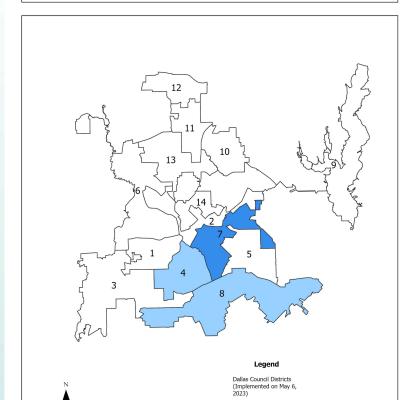
Current Number of Lots Available	1
Lots Sold	0
Lots Built Out	36
Houses Sold*	9
All Units Underway/Under Construction	54
Developer Applications Received	0
Total Budget Remaining	N/A

QUARTERLY PERFORMANCE MEASURES – QUARTER TWO														
Council District (Served)	1	2	3	4	5	6	7	8	9	10	11	12	13	14
Units 0-30% AMI														
Units 31-50% AMI														
Units 51-80% AMI														
Units 81%+ AMI				2			5	2						
QUARTERLY PERFO	DRM	ANCI	E ME	ASUI	RES –	- QU	ARTE	R TV	VO N	1/WE	BE IN	FOR	MAT	ON
Women Owned Business Enterprise														
Minority Owned Business Enterprise														

*Five Land Transfer homes that were sold in FY 2023-2024 and reported in Q1 FY 2024-2025, and not being counted as completed in this fiscal year to avoid double counting of completions.

Comp	Comparative Production and Financial										
Information for Development Programs for											
	FY 2	23-2	4 ar	nd F	Y 24	-25					
LAND TRANSFER	Q1 23	Q1 24	Q2 23	Q2 24	Q3 23	Q3 24	Q4 23	Q4 24	YTD 23	YTD 24	
Lots Sold			6		6				8		
Lots Built Out	2	31	6		52				64	36	
City Wide Homes Sold/Completed		8		9	30		35		35	9	
ESTA Homes Sold		7		7	29		34		34	7	

Land Transfer Homes Sold by Council District FY 2024-2025 Q2



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Land Transfer Homes Sold 0 1 - 2 2 - 5

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34		34	7
Γ	Vledian House Serv		
AM	1%	Y23	Y24
0-3	0%		
31-5	50%		
51-8	80%	12	
819	%+	23	9
То	tal	35	9



HOUSING ACTION PLAN PRIORITIES

Housing up to 50% AMI								
Priority 1	# Units	\$ Total	Cost Per Unit					
Rental	246							
Ownership								

Expand Homeownership						
Priority 2	# Units					
Homes Produced (Constructed)	67					
Units Subsidized and Produced by Typology						
Single-Family	67					
Duplex						
Multiplex						
Condominium						
Townhomes						

Preservation of Existing Affordable Housing

Priority 3	# Units
Existing Federally Subsidized Housing Preserved	

Prevent Displacement # # Residents/ Cost Per **Priority 4** Households Units Unit **DHAP Program Used to** \$49,700 6 **Support Renter to Owner Tax Exemptions** 6 information shared Units with preference for existing residents

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Increase Overall Supply

Priority 5	\$ Total	Acres	Units Developed
Activated City- Owned Land	7	7.07	52
Bond Money Spent on Infrastructure			
Bond Money Spent on Housing			



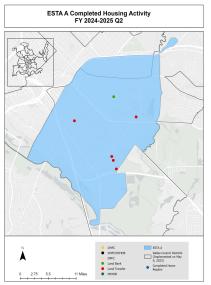
EQUITY STRATEGY TARGET AREA ACTIVITY

Total Department Budget with Carryover	50% ESTA Target	Total \$ Spent in ESTAs, all production stages	Total \$ Spent Citywide
NOFA: \$51,627,919	\$25,813,959	\$6,533,658	\$13,324,679
DHAP: \$3,242,808	\$1,621,404	\$298,200	\$298,200
Repair (remaining ESTA qualified only): \$17,332,249	\$8,666,124	\$284,799	\$1,158,836

ESTA A	
Developer Partners Participating in Housing Programs (all phases of development)	30
Intergovernmental Relations or Partner Meetings/Interactions	4
Number of City-owned parcels and acreage utilized for affordable rental and for-sale housing production/Total City-owned vacant land available*	26 parcels and 3.4 acres
Number of City-owned parcels and acreage not yet determined for use (2021) *	Approximately 272 parcels and 1,425 acres
Number of Housing projects constructed/Total Residential Projects constructed (Building Permits)**	6 out of 109 (5.5%)
Housing Infrastructure Improvements	TBD
Housing Budget Invested in Areas	\$5,391,884

*The Dallas Central Appraisal District parcel boundaries do not correspond with ESTA boundaries, and estimates were used using parcels within the boundaries. **The Residential Building Permits are for the period October 1, 2024 - February 28, 2025. Housing projects are for the period October 1, 2024 - March 10, 2025.









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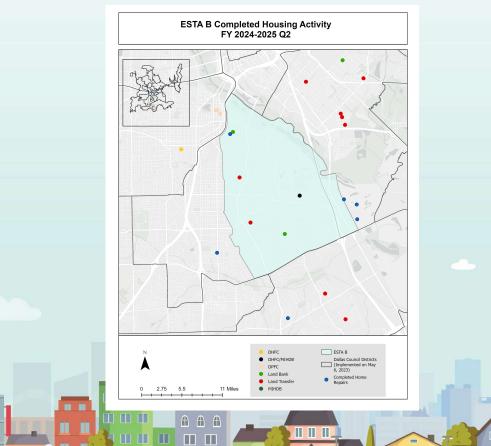
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Housing & Community Development

EQUITY STRATEGY TARGET AREA ACTIVITY

ESTA B						
Developer Partners Participating in Housing Programs (all phases of development)	19					
Intergovernmental Relations or Partner Meetings/Interactions	1					
Number of City-owned parcels and acreage utilized for affordable rental and for-sale housing production/Total City-owned vacant land available*	18 parcels and 2.5 acres					
Number of City-owned parcels and acreage not yet determined for use (2021) *	Approximately 771 parcels and 2,183 acres					
Number of Housing projects Constructed/Total Residential Projects Constructed(Building Permits)**	5 out of 62 (8.1%)					
Housing Infrastructure Improvements	TBD					
Housing Budget Invested in Areas	\$250,818					

*The Dallas Central Appraisal District parcel boundaries do not correspond with ESTA boundaries, and estimates were used using parcels within the boundaries. **The Residential Building Permits are for the period October 1, 2024 - February 28, 2025. Housing projects are for the period October 1, 2024 - March 10, 2025.



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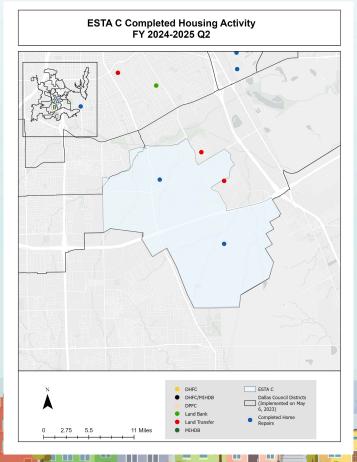
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Housing & Community Development

EQUITY STRATEGY TARGET AREA ACTIVITY

ESTA C	
Developer Partners Participating in Housing Programs (all phases of development)	7
Intergovernmental Relations or Partner Meetings/Interactions	2
Number of City-owned parcels and acreage utilized for affordable rental and for-sale housing production/Total City-owned vacant land available*	0
Number of City-owned parcels and acreage not yet determined for use (2021) *	Approximately 231 parcels and 3,000 acres
Number of Housing projects Constructed/Total Residential Projects Constructed (Building Permits)**	0 out of 53 (0%)
Housing Infrastructure Improvements	TBD
Housing Budget Invested in Areas	\$1,473,955

*The Dallas Central Appraisal District parcel boundaries do not correspond with ESTA boundaries, and estimates were used using parcels within the boundaries. **The Residential Building Permits are for the period October 1, 2024 - February 28, 2025. Housing projects are for the period October 1, 2024 - March 10, 2025.







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Housing & Community Development

HOUSING ACTION PLAN IMPLEMENTATION

Baseline Existing Conditions (Updated Yearly 2022 Data, except noted)	ESTA A	ESTA B	ESTA C	Citywide
Tenure Mix				
Owner	33%	51%	65%	42%
Renter	67%	49%	35%	58%
Vacancy	5.5%	7.0%	2.4%	2.0%
Total Housing Units	12,414	15,891	9,064	586,383
Homes Built Before 1990	8,489	12,976	6,421	351,695
Homes preserved built in 1990 or after				
Deed-restricted Homes/units preserved	2,202	2,228	928	30,390
Median Rent (2024)	\$1,026	\$1,070	\$1,228	\$1,723
Median Home Sales Price (2024)	\$213,039	\$233,596	\$216,657	\$395,788

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HOUSING ACTION PLAN IMPLEMENTATION

Production	<50%	6 AMI	51-80% AMI		81%-120% AMI		Marke	et Rate
ESTA A	Units Completed	\$ Expended	Units Completed	\$ Expended	Units Completed	\$ Expended	Units Completed	\$ Expended
Rental								
Owner					2			
ESTA B	Units Completed	\$ Expended	Units Completed	\$ Expended	Units Completed	\$ Expended	Units Completed	\$ Expended
Rental			270				30	
Owner			2		2			
ESTA C	Units Completed	\$ Expended	Units Completed	\$ Expended	Units Completed	\$ Expended	Units Completed	\$ Expended
Rental								
Owner								
City Wide	Units Completed	\$ Expended	Units Completed	\$ Expended	Units Completed	\$ Expended	Units Completed	\$ Expended
Rental	246		462				351	
Owner					1			

 *As of Q2, completed now includes homes sold or rental projects with at least one unit leased.

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Housing & Community Development

HOUSING ACTION PLAN IMPLEMENTATION

Preservation	<50%	<50% AMI		51-80% AMI		% AMI	Market	Rate
ESTA A	Units Completed	\$ Expended	Units Completed	\$ Expended	Units Completed	\$ Expended	Units Completed	\$ Expended
Rental								
Owner			4	\$50,310				
ESTA B	Units Completed	\$ Expended	Units Completed	\$ Expended	Units Completed	\$ Expended	Units Completed	\$ Expended
Rental								
Owner			1	\$99,000				
ESTA C	Units Completed	\$ Expended	Units Completed	\$ Expended	Units Completed	\$ Expended	Units Completed	\$ Expended
Rental								
Owner			2	\$135,489				
City Wide	Units Completed	\$ Expended	Units Completed	\$ Expended	Units Completed	\$ Expended	Units Completed	\$ Expended
Rental								
Owner	3	\$88,563	9	\$586,286				

Owner Occupied Preservation (repairs)	# Homes Repaired	Total \$ Expended		Preservation	# Units	Total \$ Expended
Homes preserved built before 1990	19	\$871,086		Deed-restricted homes/ units preserved		
Homes preserved built after 1990			5	NOAH homes/ units preserved	19	\$871,086

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Median Rent of	Not yet
Units Produced	available
Median Sales Price Homes Produced	\$244,000